

**EXPERIENCE PIEMONTE**  
*Luxury • Design • Wellness • Taste*  
**(October 5<sup>th</sup>-6<sup>th</sup>, 2022)**

**SETTORE FASHION**

**COMPANY PROFILE 1**

<b>Company name</b>	<b>B&amp;L ITALIAN IMPORTS INC</b>
<b>Country</b>	CANADA - Montreal
<b>Website</b>	<a href="http://www.mrsmrity.com">www.mrsmrity.com</a>
<b>Date of establishment of the company</b>	2018
<b>Number of employees in 2021</b>	3
<b>Following delegate will attend the b2b event:</b>	Position in the company: owner
	Spoken Languages: English, Italian
	Geographic areas covered: Ontario
<b>Please indicate if you are:</b>	Distributor, importer/retailer, wholesaler
<b>Activity description: (Please indicate your core business)</b>	<p>B&amp;L è una società incorporation. È a conduzione familiare da me, Anna Lo Piccolo, dal mio compagno e da altri 2 collaboratori i quali si occupano dell'area Quebec.</p> <p>La sede della società è situata in Canada, e precisamente a Toronto.</p> <p>Operiamo in tutta la regione dell'Ontario e del Quebec.</p> <p>È nostra intenzione espanderci nel più breve tempo possibile in British Columbia. Successivamente è in progetto aprire un ufficio negli Stati Uniti e in particolare in New Jersey (USA) per poter entrare nel mercato americano.</p> <p>Tra i nostri servizi, oltre a vendere la collezione, offriamo un servizio di stock service di abbigliamento e accessori di marca.</p> <p>Questo ci permette di avere sempre a disposizione in magazzino una scorta di prodotti basici, in modo da poter consegnare in tempi brevissimi ai nostri clienti.</p> <p>Nel corso degli anni, abbiamo instaurato collaborazioni commerciali con i maggiori player del mercato italiano.</p>
<b>Please indicate the products you are most interested in:</b>	<p>Apparel manufacturers</p> <p>Sport items</p> <p>Fashion jewellery</p>

### COMPANY PROFILE 2

<b>Company name</b>	<b>RAINTREE BOUTIQUE</b>
<b>Country</b>	USA
<b>Website</b>	<a href="http://www.shopraintreeboutique.com">www.shopraintreeboutique.com</a>
<b>Date of establishment of the company</b>	2003
<b>Number of employees in 2020</b>	7
<b>Following delegate will attend the b2b event:</b>	Position in the company: Owner/buyer
	Spoken Languages: English
	Geographic areas covered: Texas (with the website sells all over the Country)
<b>Please indicate if you are:</b>	chain store/shopping mall importer/retailer
<b>Activity description: (Please indicate your core business)</b>	I carry everything from casual clothing to cocktail dresses, all accessories, jewelry, handbags, scarves, shoes and gift items. Cottons, cachemires, silks and lots of denim as well.
<b>Please indicate the products you are most interested in:</b>	Apparel manufacturers Beachwear & Lingerie Fashion jewellery

### COMPANY PROFILE 3

<b>Company name</b>	<b>THE ITALIAN COLLECTION</b>
<b>Country</b>	USA
<b>Date of establishment of the company</b>	2010
<b>Following delegate will attend the b2b event:</b>	Position in the company: partner
	Spoken Languages: Italian, English, French
	Geographic areas covered: Canada, USA

<b>Please indicate if you are:</b>	E-shop
<b>Activity description: (Please indicate your core business)</b>	E-commerce – woman accessories and cashmere made in Italy.
<b>Please indicate the products you are most interested in:</b>	Fashion accessories, sport items, fashion jewellery.