

MADE IN PIEMONTE LUXURY & DESIGN: VIRTUAL MEETINGS (21st-25th September 2020)

COMPANY PROFILE 1

Company name	SANI – WORLD KFT ESTE'R PARTNERS
Country	Hungary
Website	www.esterpartners.com
Date of establishment of the company	2005
Number of employees in 2019	20
Following delegate will attend the b2b event:	Position in the company: CEO, founder
	Spoken Languages: Italian, English, German, Hungarian
	Geographic areas covered: Hungary, Germany, Austria, Italia
Please indicate if you are:	<input type="checkbox"/> chain store/shopping mall <input checked="" type="checkbox"/> showroom/concept store/shop <input type="checkbox"/> agent <input type="checkbox"/> distributor <input checked="" type="checkbox"/> importer <input checked="" type="checkbox"/> general contractor <input type="checkbox"/> wholesaler <input type="checkbox"/> project developer <input type="checkbox"/> counter-part <input type="checkbox"/> ho.re.ca. <input checked="" type="checkbox"/> architect/interior designer <input type="checkbox"/> e-shop <input type="checkbox"/> spa/wellness center <input type="checkbox"/> Other, please specify: <hr/>

<p>Activity description: (Please indicate your core business)</p>	<p>Este'r partners was established in 2005 by the sole owner and CEO Eszter Radnóczy (IDI Interior Design Institute, Milan, MBF Bocconi University, Milan, Corvinus University, Budapest).</p> <p>Our portfolio is based on widespread national and international architectural and interior design mandates which by demand, we construction wise fully realise on our own through our construction entity.</p> <p>Our design work is supported by a national and international supply chain from selected companies on basis of a highly trained knowledge on our side as to the purchased products. We therefore permanently monitor new technologies and products not to mention our regular participation in actual workshops and highly specialised fares all over the world. Our studio is equipped with a very broad selection of various demonstration and own products</p>
<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>We have more than 1000 suppliers from Italy. We are working regularly with approximately 50 suppliers.</p>
<p>Please indicate the products you are most interested in:</p>	<ul style="list-style-type: none"> √ Furnishing fabrics √ Linen √ Furniture √ Design accessories √ Interior and outdoor decoration √ Fixtures & equipment for houses, hotels, offices, shops √ Interior finishes <input type="checkbox"/> Taps and fittings <input type="checkbox"/> Household items √ Lighting



European Regional
Development Fund

**Please indicate if you
have new business
projects that are not
mentioned in your
website**

Yes, we are planning of opening a multi-brand showroom in Budapest and after in other European cities.



Regional policy for smart,
sustainable and inclusive growth

CO-FINANCED WITH ERDF

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COMPANY PROFILE 2

Company name	BHN Architecture
Country	Singapore
Website	www.bhna.com.sg
Date of establishment of the company	2008
Number of employees in 2019	1
Following delegate will attend the b2b event:	Position in the company: Director
	Spoken Languages: English, Mandarin
	Geographic areas covered: Singapore, Malaysia
Please indicate if you are:	<input type="checkbox"/> chain store/shopping mall <input type="checkbox"/> showroom/concept store/shop <input type="checkbox"/> agent <input type="checkbox"/> distributor <input type="checkbox"/> importer <input type="checkbox"/> general contractor <input type="checkbox"/> wholesaler <input type="checkbox"/> project developer <input type="checkbox"/> counter-part <input type="checkbox"/> ho.re.ca. <input checked="" type="checkbox"/> architect/interior designer <input type="checkbox"/> e-shop <input type="checkbox"/> spa/wellness center <input type="checkbox"/> Other, please specify: <hr/>

<p>Activity description: (Please indicate your core business)</p>	<p>BHN Architecture was founded in May 2005, and the practice worked on residential, institutional and commercial projects, providing architectural, landscape, interior and furniture design services for both public and private sector projects.</p> <p>BHNA Pte Ltd was subsequently established in December 2008 so as to take over the growing disciplines of landscape, interior and furniture design while BHN Architecture focused on architectural commissions. Today, the portfolio and scale of projects in the offices have expanded steadily to include community, healthcare, industrial and hospitality projects.</p> <p>Together, BHN Architecture and BHNA Pte Ltd form a duet of multi-disciplinary design consultancies with a passion for crafting spaces and environments that are rich in layering, yet subtle in expression. We strive for an expression of simplicity and timelessness as we tailor our work to meet the specific needs of our clients. The careful consideration of the contextual issues of each project helps to direct our design thinking, and in conjunction with thoughtful distillation of our clients requirements often lead to natural solutions. We believe that there is limitless delight and wonder in what nature offers freely to all as we craft our environments-natural light, flowing breeze, fresh air, view of the sky and so on- these often forming quintessential components in our design palette.</p>
<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>No</p>

Please indicate the
products you are most
interested in:

- Furnishing fabrics
- Linen
- √ **Furniture**
- Design accessories
- Interior and outdoor decoration
- √ **Fixtures & equipment for houses, hotels, offices, shops**
- √ **Interior finishes**
- Taps and fittings
- Household items
- √ **Lighting**
- √ **Screens and dividers**

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COMPANY PROFILE 3

Company name	BLOCCO 108 BY SCONCI CONCEPT FZ LLC
Country	UAE
Website	www.blocco108.com
Date of establishment of the company	2017
Number of employees in 2019	5
Following delegate will attend the b2b event:	Position in the company: Environmental Architecture
	Spoken Languages: Italian, English
	Geographic areas covered: Middle East, Italy
Please indicate if you are:	<input type="checkbox"/> chain store/shopping mall <input type="checkbox"/> showroom/concept store/shop <input type="checkbox"/> agent <input type="checkbox"/> distributor <input type="checkbox"/> importer <input type="checkbox"/> general contractor <input type="checkbox"/> wholesaler <input type="checkbox"/> project developer <input type="checkbox"/> counter-part <input type="checkbox"/> ho.re.ca. <input checked="" type="checkbox"/> architect/interior designer <input type="checkbox"/> e-shop <input type="checkbox"/> spa/wellness center <input type="checkbox"/> Other, please specify: <hr/>

<p>Activity description: (Please indicate your core business)</p>	<p>Blocco 108 is the place to find a fresh perspective and original ideas for your projects in the Middle East. A driven team of experienced professionals is ready to deliver unconventional design solutions that will blend clients' requests with the finest creativity and technical skills.</p> <p>Blocco 108 will provide ideas, develop design concepts and deliver turnkey, customized projects. Supplier of full FF&E, architectural and interior products. Blocco 108 aims to become the new destination for industry professionals.</p>
<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>Yes,</p> <ul style="list-style-type: none"> • Radici • Salottiitalia • Artemide • Atlas Concorde • Alessandro Bini • Loro Piana • Oikos • Salvatori • Saporiti Hotel Design Srl
<p>Please indicate the products you are most interested in:</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Furnishing fabrics <input type="checkbox"/> Linen √ Furniture √ Design accessories √ Interior and outdoor decoration √ Fixtures & equipment for houses, hotels, offices, shops √ Interior finishes <input type="checkbox"/> Taps and fittings <input type="checkbox"/> Household items √ Lighting

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COMPANY PROFILE 4

Company name	THE LINEA STUDIO
Country	USA
Website	www.thelineastudio.com
Date of establishment of the company	2005
Number of employees in 2019	5
Following delegate will attend the b2b event:	Position in the company: Owner
	Spoken Languages: English, Spanish
	Geographic areas covered: South Florida
Please indicate if you are:	<input type="checkbox"/> chain store/shopping mall <input checked="" type="checkbox"/> showroom/concept store/shop <input type="checkbox"/> agent <input type="checkbox"/> distributor <input type="checkbox"/> importer <input type="checkbox"/> general contractor <input type="checkbox"/> wholesaler <input type="checkbox"/> project developer <input type="checkbox"/> counter-part <input type="checkbox"/> ho.re.ca. <input type="checkbox"/> architect/interior designer <input type="checkbox"/> e-shop <input type="checkbox"/> spa/wellness center <input type="checkbox"/> Other, please specify: <hr/>

<p>Activity description: (Please indicate your core business)</p>	<p>The showroom is a one-stop resource for interior designers, developers, architects, contractors and homeowners. Linea Studio is the Miami, For Meyers and South Florida Kitchen exclusive representative of the Italian international kitchen designer, manufacturer and award winner, Cesar Arredamenti Spa. Linea Studio also brings the best Italian craftsmanship in wardrobes, walk-in closets, vanities, and interior doors.</p>
<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>Cesar Arredamenti, Tomasella, Arbi Arredobagno, Giellesse, New Design Porte, Slamp</p>
<p>Please indicate the products you are most interested in:</p>	<p><input type="checkbox"/> Furnishing fabrics</p> <p><input type="checkbox"/> Linen</p> <p>√ Furniture</p> <p>√ Design accessories</p> <p>√ Interior and outdoor decoration</p> <p><input type="checkbox"/> Fixtures & equipment for houses, hotels, offices, shops</p> <p><input type="checkbox"/> Interior finishes</p> <p><input type="checkbox"/> Taps and fittings</p> <p><input type="checkbox"/> Household items</p> <p><input type="checkbox"/> Lighting</p>

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COMPANY PROFILE 5

Company name	ONE DESIGN BUILD LLC
Country	USA
Website	www.onedbmiami.com
Date of establishment of the company	2007
Number of employees in 2019	5
Following delegate will attend the b2b event:	Position in the company: Design Director
	Spoken Languages: English
	Geographic areas covered: USA-Florida, Latin America and the Caribbean
Please indicate if you are:	<input type="checkbox"/> chain store/shopping mall <input checked="" type="checkbox"/> showroom/concept store/shop <input type="checkbox"/> agent <input type="checkbox"/> distributor <input type="checkbox"/> importer <input type="checkbox"/> general contractor <input type="checkbox"/> wholesaler <input type="checkbox"/> project developer <input type="checkbox"/> counter-part <input type="checkbox"/> ho.re.ca. <input checked="" type="checkbox"/> architect/interior designer <input checked="" type="checkbox"/> e-shop <input type="checkbox"/> spa/wellness center <input type="checkbox"/> Other, please specify: <hr/>

<p>Activity description: (Please indicate your core business)</p>	<p>Architecture / Interior design / Design Build</p>
<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>Marca Corana</p>
<p>Please indicate the products you are most interested in:</p>	<ul style="list-style-type: none"> √ Furnishing fabrics √ Linens √ Furniture √ Design accessories √ Interior and outdoor decoration √ Fixtures & equipment for houses, hotels, offices, shops √ Interior finishes √ Taps and fittings √ Household items √ Lighting