



B2b event & Visit to exhibition Torino/Rimini, November 4th – 6th 2019

Company profile international buyer

Company name: Abu Dhabi Marittime and Mercantile International Company (ADMM) Country: UAE

Company name: Abu Dhabi Marittime and Mercantile International Company (ADMM)							
Surname: Parameswaran		Name: Sunil Chandrika					
Spoken languages: English							
Address: Al Hameli Bldg Muroor Ro	ad PO Bo	ox 247					
Zip code: 247	Town: Ab	ou Dhabi	Country: UAE				
Ph.number (please write the country too):	ry code	Skype contact:	1				
E-mail:		Mobile ph. in use while in too):	Italy (please write the country code				
Website: www.admmi.com		No. Of employees: 338					
Turnover per year (in Euros): 122 I	Million	Year of foundation: 1981					
Your Position in the company	Emplo	vee	Consultant				
(tick only one choice):		Production Sales/Marketing Technical Quality Control Purchasing I Worker Production Sales/Marketing Technical Quality Control	Production Sales/Marketing Technical Quality Control Purchasing				
Responsibility level: Final decision Operative Plan/Organize							















(no more than 3 choices - please indicate with no.1 your core business)

A.	IND	DUSTRY	D.	С	ONSTRUCTION
		A1. Food and agriculture			D31. Cement manufacturer
		A2. Equipment and plants for the treatment of			D32. Inert material recycling centre
		water, air and waste			D33. Extractor
		A3. Paper, cardboard			D34. Demolition company
		A4. Chemical/Pharmaceutical/Cosmetic			D35. Builder/construction firm
		A5. Electrotechnical/Electronic			D36. Real estate company/developer
		A6. Rubber/Plastic materials			D37. Design firm
		A7. Packaging	E.	DI	UBLIC ADMINISTRATION
		A8. Wood		_	E38. Municipality of up to 50,000 inhabitants
		A9. Mechanical/Automotive			E39. Municipality with more than 50,000
		A10. Steel/metal processing		Ш	inhabitants
		A11. Oil & Gas			E40. National corps/brigades/forces
		A12. Tannery/Textiles			E41. State Body/Ministry
		A13. Renewable energy equipment and systems			E42.Province/Region
		A14. Glass, ceramics, stone industry			E43. Healthcare facility
		A15. Large-scale distributors/Distribution chains	_		,
		A16. Transport (Infrastructures)	F.	A	GRICULTURE
B.	SEF	RVICES			F45. Consortium
		B14. Environmental analysis			F46. Farm
		B16. Reclamation and treatment of contaminated	G.	EN	ERGY PRODUCER MANAGER
		sites			G47. Grid management
		B17. Waste-to-energy plant	н	FNI	ERGY SERVICES
		B19. Miscellaneous plant operator (aqueducts,	•••		H48. O&M, Maintenance personnel
		landfills, etc.)			H49. Fitters/Integrators
		B20. Investments Groups/Funds/ Financial and			H50. Energy Consulting
		Insurance Institute			H51. Contractors, planners and EPC - Engineering,
		B21. Logistics/Waste storage			Procurement & ConstructionGrid management
		B22. Maintenance and cleaning			
		B23. Waste recovery and transportation	1. 1		RGY USERS
		B24. Material recovery/recycling/transformation			I51. Telecommunications/ICT
		B25. Breaker/vehicle breaker/coachwork			I52.Mines, extraction industries
	_	converting company			I53. Emergencies, aid
		B26. Public and private utilities	J. I	Mar	nufacturers of components/semi-finished
		B28. Engineering firm	pro	odu	cts for energy production
		B29. Accommodation facilities (holiday resorts, hotels, sports facilities)			
		B30. Technician/installation engineer			
		B32. Plant manager (wind farms, photovoltaic and			
		geothermal power plants)			
		B34. Electricity wholesaler and other energy			
		vectors/traders			
		B35. Integrated management for energy			
		efficiency (ESCO)			
C.	DIS ₁	RIBUTOR - 1			
		lescribe your activity (English):			
		tor of Engineered Products in Water, Waste Wa	ter,	Oil	& Gas and Infrastructure.













TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

7 1/	VEV CUCTATALABLE CITTES				
	KEY -SUSTAINABLE CITIES		W/011 Charge Controllers		B/025 Chemical/physical waste
	K/001 Smart grid storage systems		W/013 Fuel Cells	_	treatment
	K/002 Charge management systems for intelligent networks		W/021 Cables and Cable		B/027 Asbestos treatment B/028 Recyclable material treatment
	K/003 ICT infrastructure for		Management Systems		B/029 Used oil treatment
	intelligent networks		DPE-CONVENTIONAL POWER		•
	K/004 ICT and energy technology		ENERATION		B/030 Special and hazardous waste treatment
	integration		X/002 Boilers, Heat Exchangers and Combustion Equipment		B/031 Slaughterhouse and farm
	K/005 Sensors		X/003 Civil Works		produce waste treatment
	K/006 Efficient public lighting		X/004 Consulting & Engineering		B/033 Hazardous waste disposal
	systems		X/006 Filters and Filtration		B/035 Treatment and disposal of
	K/007 Devices for LED street		Equipment		infectious medical waste
	lighting K/008 Devices for photovoltaic		X/008 Maintenance & Repair		B/036 Landfill: equipment and plant
	street lighting		Services		B/041 Plastic recycling systems
	K/009 Urban regeneration projects		X/011 Pumps		WATER NETWORKS:
	K/010 Social housing		X/015 Valves		ISTRIBUTION, DRAINAGE,
	K/011 Design of urban green areas	□ Y	DPE-SAFETY & PROTECTION		EWAGE
	and organic gardening	EC	QUIPMENT		J001 Pipes and accessories
	K/012 Outdoor design		Y/003 Braking Resistors		J002 Hydraulic joints and elastic joints
□R	KEY -UTILITIES, TRADERS		Y/004 Chokes		J003 Leak detection and
	R/001 Generation of energy from		Y/005 Distribution Services /		monitoring
	renewable sources - PV - wind		Equipment		J004 Channels and ducts
	R/002 Electric utilities		Y/008 Electrical Distribution Circuit Protection Devices		J007 Rainwater collection tanks
	R/004 Water service utilities		Y/009 Explosion Proof Equipment &		and related accessories
	R/005 Measurement and control		Lighting		J010 Decanting tanks and covers
	systems for production,		Y/012 Filters		for decanting systems
	management and distribution		Y/013 Insulation Equipment &		J011 Fittings, vents and valves
	DPE-TEMPORARY/STAND-BY		Materials		J012 Seals
	OWER		Y/014 Isolators		J013 Corrosion protection
	S/002 Alternators		Y/015 Junction Boxes		J014 Construction of channels and sewers
	S/003 Anti-Corrosion		Y/016 Lightning Protection Systems		J015 Trenchless techniques
	S/006 Compressors		Y/020 Resistors		J016 Soil management techniques
	S/007 Diesel Engines S/008 Electric Motors		Y/021 Soft Starters		J018 Sewer restoration techniques
	S/010 Filters and Filtration		Y/022 Voltage Stabilizers &		J019 Waterworks restoration
	S/011 Fuel conditioning systems	_	Regulators		techniques
	S/012 Gas Engines		Y/023 Safety & protection Services	□к	WATER TREATMENT:
	S/014 Insulators		WASTE TREATMENT AND		URIFICATION, WASTE WATER
	S/015 Manual & Auto Start Control		ISPOSAL - TECHNOLOGIES AND OMPONENTS	М	ANAGEMENT
_	Modules		B/001 Mechanical and sorting		K003 Urban waste water
	S/016 Mobile Generators		treatment: plants and equipment		purification systems
	S/017 Oil conditioning systems		B/002 Conveyor belts		K004 Industrial waste water
	S/018 Power Control & Regulation		B/006 Filters		purification systems
	Equipment for Generators & Motor		B/009 Separators		K006 Technologies for membrane processes (reverse osmosis,
	S/020 Silencers		B/010 Shredders/crushers		nano/ultra/microfiltration)
	S/021 Steam Vents		B/017 bio-filter and exaust air		K007 Phyto-purification, lagooning
	S/022 Vibration Equipment		treatment		and tank accumulation systems
□ w	DPE-BATTERIES AND STORAGE		B/021 Biological waste treatment		K008 Coverings for purification
	W/003 Lithium Ion Batteries		B/022 Sterilizers		systems
	W/010 Battery Chargers				K009 Sedimentation systems















K010	Separation systems	K024	Aeration equipment and
K011	Filters, grids, sieves	oxyge	n blowers
K012	Desalination systems	K025	Septic tanks
K013	Softening systems	K026	Anaerobic systems and
K014	Iron and manganese removal	proces	
syster	ns	K029	Chlorination systems
K015	Absorption systems		Chemicals for cleaning and
K016	Flotation systems	hygier	
K017	Precipitation and flocculation		Absorbent products and
syster	ns	chemi	Cals
K018	Technologies for cooling		
proce	sses		
	Technologies for thermal,		
	olytic and oxidation processes		
K020	Ion exchange equipment		
	Equipment and technologies		
for do	sing		
_	Chemicals for water		
treatn	nent		
¬	Activated cludge cyctems		

Main purpose of your visit t	to Italy	•
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- □ I have a budget for new purchases
- I want to discover the latest market innovations
- □ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

We actively pursue adding new products to our existing range for various running jobs in UAE.















B2b event & Visit to exhibition Torino/Rimini, November 4th – 6th 2019

Company profile international buyer

Company name: Cathay Chemical (Dalian) Co,. Ltd.

Country: China

Company name: Cathay Chemical (Dalian) Co,. Ltd.							
Surname: Dong		Name: Jun					
Spoken languages: Chinese							
Address: the 19th Floor, Shangdu I	Building,	NO. 478 Zhongshan Road					
Zip code: 116021	Town: Da	alian	Country	r: China			
Ph.number (please write the count too):	ry code	Skype contact:	•				
E-mail:		Mobile ph. in use while in too):	Italy (ple	ease write the country code			
Website: www.cathaychem.com		No. Of employees: 70					
Turnover per year (in Euros): 30,0	000,000	Year of foundation: Nove	mber, 9th	2006			
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing	Skilled	Production Sales/Marketing Technical Quality Control Purchasing Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing			
Responsibility level: Final decision Operative Plan/Organize							













(no more than 3 choices - please indicate with no.1 your core business)

Α.	TNIC	DUSTRY	_	DISTRIBUTOR
Α.			D.	
		A1. Food and agriculture	υ.	□ D31. Cement manufacturer
		A2. Equipment and plants for the treatment of water, air and waste		□ D31. Cernent manufacturer □ D32. Inert material recycling centre
		A3. Paper, cardboard		
		• •		
		A4. Chemical/Pharmaceutical/Cosmetic		□ D34. Demolition company
		A5. Electrotechnical/Electronic		□ D35. Builder/construction firm
		A6. Rubber/Plastic materials		□ D36. Real estate company/developer
		A7. Packaging	_	□ D37. Design firm
		A8. Wood	Ε.	
		A9. Mechanical/Automotive		☐ E38. Municipality of up to 50,000 inhabitants
		A10. Steel/metal processing		☐ E39. Municipality with more than 50,000
		A11. Oil & Gas		inhabitants
		A12. Tannery/Textiles		□ E40. National corps/brigades/forces
		A13. Renewable energy equipment and systems		□ E41. State Body/Ministry
		A14. Glass, ceramics, stone industry		□ E42.Province/Region
		A15. Large-scale distributors/Distribution chains	_	□ E43. Healthcare facility
		A16. Transport (Infrastructures)	F.	
В.	SFE	RVICES		□ F45. Consortium
٥.		B14. Environmental analysis	_	□ F46. Farm
		B16. Reclamation and treatment of contaminated	G.	ENERGY PRODUCER MANAGER
	ш	sites		☐ G47. Grid management
		B17. Waste-to-energy plant	н.	ENERGY SERVICES
		B19. Miscellaneous plant operator (aqueducts,		☐ H48. O&M, Maintenance personnel
	ш	landfills, etc.)		□ H49. Fitters/Integrators
		B20. Investments Groups/Funds/ Financial and		□ H50. Energy Consulting
	ш	Insurance Institute		☐ H51. Contractors, planners and EPC - Engineering,
		B21. Logistics/Waste storage	_	Procurement & ConstructionGrid management
		B22. Maintenance and cleaning	ı.	ENERGY USERS
		B23. Waste recovery and transportation		□ I51. Telecommunications/ICT
		B24. Material recovery/recycling/transformation		☐ I52.Mines, extraction industries
		B25. Breaker/vehicle breaker/coachwork		☐ I53. Emergencies, aid
	ш	converting company		Manufacturers of components/semi-finished
		B26. Public and private utilities	þr	oducts for energy production
		B28. Engineering firm		
		B29. Accommodation facilities (holiday resorts,		
	ш	hotels, sports facilities)		
		B30. Technician/installation engineer		
		B32. Plant manager (wind farms, photovoltaic and		
		geothermal power plants)		
		B34. Electricity wholesaler and other energy		
		vectors/traders		
		B35. Integrated management for energy		
		efficiency (ESCO)		
Dle:	ase c	describe your (English):		

Cathay Chemical (Dalian) Co., Ltd. is specialized in petroleum, natural gas, oil refining and chemical industries. The scope of our business covers energy (exploration, production and transmission), chemistry and environment (refinery, petrochemical and chemical plants, environmental engineering, waste treatment engineering), measurement and control technology etc. We are looking for waste water treatment cooperative partners this time.















TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

	WATER TREATMENT:		K022 Chemicals for water treatment	B030/ Special and hazardous waste treatment
	RIFICATION, WASTE WATER		K023 Activated sludge systems	B031/ Slaughterhouse and farm
	ANAGEMENT		K024 Aeration equipment and	produce waste treatment
	K003 Urban waste water purification systems		oxygen blowers	B033/ Hazardous waste disposal
	K004 Industrial waste water		K025 Septic tanks	B035/ Treatment and disposal of
Ш	purification systems		K026 Anaerobic systems and	infectious medical waste
	K006 Technologies for membrane		processes	B036/ Landfill: equipment and plant
	processes (reverse osmosis,		K029 Chlorination systems	B041/ Plastic recycling systems
	nano/ultra/microfiltration)		K031 Chemicals for cleaning and	
	K007 Phyto-purification, lagooning	_	hygiene	
	and tank accumulation systems		K032 Absorbent products and chemicals	
	K008 Coverings for purification		CHEMICAIS	
	systems	WA [*]	TER TREATMENT:	
	K009 Sedimentation systems	URIF1	ICATION, WASTE WATER	
	-	IANAC	GEMENT	
	K011 Filters, grids, sieves		B001/ Mechanical and sorting	
	K012 Desalination systems		treatment: plants and equipment	
	K013 Softening systems		B002/ Convey or Belts	
	K014 Iron and manganese removal		B006/ Filters	
	systems		B009/ Separators	
	K015 Absorption systems		B010/ Shredders/ crushers	
	K016 Flotation systems		B017/ Bio-filters and exhaust air	
	K017 Precipitation and flocculation		treatment	
	systems		B021/ Biological waste treatment	
	K018 Technologies for cooling		B022/ Sterilizers	
_	processes		B025/ Chemical/physical waste	
	K019 Technologies for thermal, electrolytic and oxidation processes		treatment	
	·		B027/ Asbestos treatment	
	K020 Ion exchange equipment		B028/ Recyclable material treatment	
	K021 Equipment and technologies		R029/ Used oil treatment	

Main purpose of your visit to Italy:

- I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

for dosing

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

□ B029/ Used oil treatment















B2b event & Visit to exhibition Torino/Rimini, November 4th – 6th 2019

Company profile international buyer

Company name: Poten Environment Group

Country: China

Company name: Poten Environment Group						
Surname: Du Name: Peggy (Youjie)						
Spoken languages: English, Chines	е					
Address: Floor 10 Cofico Landmark	t Plaza, N	No. 208, Andingmenwai St	reet, Dong	cheng District		
Zip code: 100011	Town: Be	eijing	Country	: China		
Ph.number (please write the count too):	ry code	Skype contact:				
E-mail: Mobile ph. in use while in Italy (please write the country too):						
Website: www.poten.cn		No. Of employees: 1800	+			
Turnover per year (in Euros): 1 bi	lion	Year of foundation: 1995				
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing Responsibility level: Final decision Operative Plan/Organize	Skilled	Production Sales/Marketing Technical Quality Control Purchasing I Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing		















(no more than 3 choices - please indicate with no.1 your core business)

A.	INE	DUSTRY	C.	DISTRIBUTOR
		A1. Food and agriculture	D.	CONSTRUCTION
		A2. Equipment and plants for the treatment of	υ.	□ D31. Cement manufacturer
		water, air and waste		D22 T 1 1 1 1 1 1
		A3. Paper, cardboard		D22 F
		A4. Chemical/Pharmaceutical/Cosmetic		
		A5. Electrotechnical/Electronic		D34. Demolition company D35. Builder/construction fires
		A6. Rubber/Plastic materials		D35. Builder/construction firm D36. Book extate company/developer
		A7. Packaging		D36. Real estate company/developer D37. Darion firms
		A8. Wood		□ D37. Design firm
		A9. Mechanical/Automotive	E.	PUBLIC ADMINISTRATION
		A10. Steel/metal processing		□ E38. Municipality of up to 50,000 inhabitants
		A11. Oil & Gas		□ E39. Municipality with more than 50,000
		A12. Tannery/Textiles		inhabitants
		A13. Renewable energy equipment and systems		□ E40. National corps/brigades/forces
		A14. Glass, ceramics, stone industry		□ E41. State Body/Ministry
		□ A15. Large-scale distributors/Distribution chains	□ E42.Province/Region	
				□ E43. Healthcare facility
D		RVICES	F.	AGRICULTURE
В.				□ F45. Consortium
		B14. Environmental analysis B16. Reclamation and treatment of contaminated		□ F46. Farm
	Ш	sites	6	ENERGY PRODUCER MANAGER
		B17. Waste-to-energy plant	G.	
		B19. Miscellaneous plant operator (aqueducts,		•
	_	landfills, etc.)	H.	ENERGY SERVICES
		B20. Investments Groups/Funds/ Financial and		☐ H48. O&M, Maintenance personnel
		Insurance Institute		□ H49. Fitters/Integrators
		B21. Logistics/Waste storage		□ H50. Energy Consulting
		B22. Maintenance and cleaning		□ H51. Contractors, planners and EPC - Engineering,
		B23. Waste recovery and transportation		Procurement & ConstructionGrid management
		B24. Material recovery/recycling/transformation	I. I	ENERGY USERS
		B25. Breaker/vehicle breaker/coachwork		□ I51. Telecommunications/ICT
		converting company		☐ I52.Mines, extraction industries
		B26. Public and private utilities		□ I53. Emergencies, aid
		B28. Engineering firm	.	Manufacturers of components/semi-finished
		B29. Accommodation facilities (holiday resorts,		oducts for energy production
		hotels, sports facilities)	Piv	budges for energy production
		B30. Technician/installation engineer		
		B32. Plant manager (wind farms, photovoltaic and		
		geothermal power plants)		
		B34. Electricity wholesaler and other energy		
		vectors/traders		
		B35. Integrated management for energy		
		efficiency (ESCO)		













Please describe your activity (**English**):

Poten has evolved from one of the pioneer companies specialized in wastewater treatment to a listed leading provider for engineering services and integrated solutions. Our services range from engineering and design, equipment and membrane supply, installation and commissioning and operation and maintenance.

TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

- ☐ H REGIONAL WATER INFRASTRUCTURES: PROTECTION, AGRICULTURE, INDUSTRY H001 Protection, development and maintenance of water bodies H002 Flooding and coastal protection □ H003 Irrigation technology ☐ K WATER TREATMENT: **PURIFICATION, WASTE WATER** MANAGEMENT ☐ K003 Urban waste water purification systems K004 Industrial waste water purification systems K006 Technologies for membrane processes (reverse osmosis, nano/ultra/microfiltration) K007 Phyto-purification, lagooning and tank accumulation systems □ K008 Coverings for purification systems K009 Sedimentation systems K010 Separation systems
 - K011 Filters, grids, sieves K012 Desalination systems K013 Softening systems K014 Iron and manganese removal systems K015 Absorption systems K016 Flotation systems K017 Precipitation and flocculation systems □ K018 Technologies for cooling processes K019 Technologies for thermal, electrolytic and oxidation processes K020 Ion exchange equipment K021 Equipment and technologies for dosing □ K022 Chemicals for water treatment K023 Activated sludge systems K024 Aeration equipment and oxygen blowers □ K025 Septic tanks
- K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and □ K032 Absorbent products and chemicals □ L ELECTROMECHANICAL **COMPONENTS AND EQUIPMENT** FOR WATER L001 Pumps and lifting systems L004 Water saving technologies and devices ☐ M TREATMENT AND USE OF **SLUDGE, GAS GENERATION AND** REUSE M001 Thickening and dehydration M002 Thickeners, centrifuges and presses

M003 Stabilisation and decontamination M004 Drying M005 Incineration M006 Valorisation of sludge in

- agriculture M007 Gas and biogas generators, motors and equipment
- INTEGRATED WATER **MANAGEMENT SERVICES**
 - N003 Engineering, design, technical support for system construction and management □ N004 Consultancy, planning and management of water services
 - □ N005 Maintenance of water systems and installations
- ☐ Y SERVICE DIGITISATION AND **INTEGRATED WATER SYSTEM**
 - Y001 Measurement technology (pressure gauges, PH, flow meters, etc.)
 - Y002 Monitoring, control and reporting tools
 - Y003 Recording systems, counters

- Y004 Bills and billing systems
- Y005 GIS, cartography, modelling
- Y006 IoT systems, machine learning and artificial intelligence
- ☐ Y007 Smart metering
- **R ENVIRONMENTAL EQUIPMENT, ANALYSIS MEASUREMENT, CONTROL**
- R/005 Water analysis: measurement and equipment
- R/009 Industrial analysis
- R/010 Systems, equipment and material for environmental monitoring
- R/012 Emission control system
- R/015 Instruments for geognostic
- R/018 Cartography and data archiving (hardware & software)
- П R/020 Level indicators
- R/024 Meteorological parameter measurement
- R/026 Level/rate/capacity П measurement
- R/029 Temperature and humidity measurement
- R/031 Topographical and geodetic instruments
- R/032 Meteorological instruments











Mair	n purpose of your visit to Italy:
	I have a budget for new purchases
	I want to discover the latest market innovations
	I have an ongoing project
	n have an ongoing project, we kindly ask you to write a brief description of it (in English capital letters):













B2b event & Visit to exhibition Torino/Rimini, November 4th – 6th 2019

Company profile international buyer

Company name: DULSCO

Country: UAE

Company name: DULSCO LLC							
Surname: Madhumohan		Name: Sreeram					
Spoken languages: English							
Address: P.O.BOX 62737, DUBAI,	JAE						
Zip code: 62737	Town: DI	JBAI	Country	: UAE			
Ph.number (please write the count too):	ry code	Skype contact:					
E-mail:		Mobile ph. in use while in too):	Italy (ple	ase write the country code			
Website: www.dulsco.com		No. Of employees: 12500	+				
Turnover per year (in Euros):	Year of foundation: 1935						
Your Position in the company	Emplo	vee Consultant					
(tick only one choice):				Production			
□ Owner				Sales/Marketing			
C.E.O./Chief Executive				Technical			
		C		Quality Control			
Head of		Purchasing		Purchasing			
Department/Supervisor		_					
□ Production		l Worker					
□ Sales/Marketing							
☐ Technical							
☐ Technical/Corporate Energy Manager		Quality Control					
□ Quality Control							
□ Purchasing		ruichasing					
Responsibility level:	l		1				
☐ Final decision☐ Operative☐ Plan/Organize							













(no more than 3 choices - please indicate with no.1 your core business)

□ A1. Food and agriculture D. CONSTRUCTION	
☐ A2. Equipment and plants for the treatment of ☐ D31. Cement man	ufacturer
water, air and waste 🗆 D32. Inert materia	al recycling centre
□ A3. Paper, cardboard □ D33. Extractor	
☐ A4. Chemical/Pharmaceutical/Cosmetic ☐ D34. Demolition c	ompany
□ A5. Electrotechnical/Electronic □ D35. Builder/cons	truction firm
□ A6. Rubber/Plastic materials □ D36. Real estate of	company/developer
□ A7. Packaging □ D37. Design firm	
□ A8. Wood E. PUBLIC ADMINIST	PATION
- AO Machanical/Automativa	of up to 50,000 inhabitants
□ A10 Stool/motal processing	with more than 50,000
□ A11. Oil & Gas inhabitants	with more than 50,000
□ A12. Tannery/Textiles □ E40. National corp	os/brigades/forces
□ A13. Renewable energy equipment and systems □ E41. State Body/N	
□ A14. Glass, ceramics, stone industry □ E42.Province/Regi	•
□ A15. Large-scale distributors/Distribution chains □ E43. Healthcare fa	
□ A16. Transport (Infrastructures) F. AGRICULTURE	·ciiicy
B. SERVICES	
□ B14. Environmental analysis □ F46. Farm	
B16. Reclamation and treatment of contaminated G. ENERGY PRODUCER	MANACED
Sites	
☐ B17. Waste-to-energy plant ☐ G47. Grid manage	inent
□ B19. Miscellaneous plant operator (aqueducts, H. ENERGY SERVICES	
landfills, etc.)	•
□ B20. Investments Groups/Funds/ Financial and □ H49. Fitters/Integ	
Insurance Institute H50. Energy Cons	_
	planners and EPC - Engineering,
	nstructionGrid management
B23. Waste recovery and transportation B24. Material recovery/recycling/transformation I. ENERGY USERS	
	cations/ICT
B25. Breaker/vehicle breaker/coachwork converting company I52. Mines, extract	ion industries
□ B26. Public and private utilities □ I53. Emergencies,	aid
	nponents/semi-finished
B29. Accommodation facilities (holiday resorts, products for energy pro	
hotels, sports facilities)	
□ B30. Technician/installation engineer	
B32. Plant manager (wind farms, photovoltaic and	
geothermal power plants)	
B34. Electricity wholesaler and other energy	
vectors/traders	
□ B35. Integrated management for energy	
efficiency (ESCO)	

Please describe your activity (**English**):

As the CHIEF INNOVATION OFFICER of the group which is one of the major players in waste management in the region, I look after identifying and implementing specific and appropriate solutions for all types of wastes solids, liquid, hazardous, non-hazardous generated by all sectors which we cater to which include MSW, Industrial, medical, marine and oil and gas wastes. We are also the official partners of EXPO 2020 where we are working on specific solutions.













TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

☐ A WASTE COLLECTION, TRANSPORT AND STREET CLEANING

- □ A/001 Compacters
- A/002 Vehicle components and accessories
- A/003 Systems for weighing and identifying differentiated waste collection containers
- ☐ A/005 Waste transport by road
- A/007 Waste Collection Industrial and Special vehicles
- A/008 Electric vehicles for waste collection and street cleaning
- □ A/009 Biofuel vehicles
- □ A/014 Bins
- A/017 Special containers for differentiated collection
- □ A/021 Large collection containers
- ☐ A/022 Transport containers
- □ A/024 Underground eco-points
- □ A/032 Wheel loaders
- □ A/033 Telescopic handlers
- A/036 Technology applied to waste transport
- □ A/041 Sweepers
- A/044 Equipment and products for environmental cleaning and hygiene
- A/045 Equipment for removing graffiti
- A/049 Automatic waste collection systems

■ B WASTE TREATMENT AND DISPOSAL - TECHNOLOGIES AND COMPONENTS

- B/001 Mechanical and sorting treatment: plants and equipment
- □ B/002 Conveyor belts
- □ B/006 Filters
- □ B/009 Separators
- □ B/010 Shredders/crushers
- B/017 bio-filter and exaust air treatment
- □ B/021 Biological waste treatment
- □ B/022 Sterilizers
- B/025 Chemical/physical waste treatment
- □ B/027 Asbestos treatment
- □ B/028 Recyclable material treatment
- □ B/029 Used oil treatment
- B/030 Special and hazardous waste treatment

- □ B/031 Slaughterhouse and farm produce waste treatment
- □ B/033 Hazardous waste disposal
- □ B/035 Treatment and disposal of infectious medical waste
- □ B/036 Landfill: equipment and plant
- □ B/041 Plastic recycling systems

☐ C RECOVERY OF MATTER AND ENERGY

- ☐ C/001 Equipment for scrap waste
- □ C/002 Salvaged and recycled material
- □ C/003 Paper and cardboard salvage
- ☐ C/004 Electrical and electronic equipment salvage
- □ C/010 Organic waste salvage
- □ C/014 Plastic salvage
- □ C/015 Tyre salvage
- C/023 Production of energy from waste: pyrocleaning, and thermocatalytic cracking
- C/024 Design and construction of incinerator systems
- C/026 Plants for differentiated selection
- □ C/027 RDF production plants
- □ C/028 Biological waste treatment

☐ D1 BIOBASED INDUSTRY - BIOECONOMY

- □ D1/002 Biolubricants
- D1/006 Biorefinery (vegetable biomass sub-products, waste and effluents from the agro-industrial sector
- D1/007 Mechanical-Biological
 Treatment: plants and equipments
- D1/008 Biodegradable and compostable polymers and bioplastics
- D1/010 Anaerobic Digestion: plants and equipment
- D1/011 Equipment and plants for recovering energy from waste
- D1/012 Composting plants and equipments

□ D2 ENERGY FROM BIOMASS

- D2/001 Equipment, components and technologies for biomasses
- D2/002 Equipment, components and products for energy from biomasses
- □ D2/006 Biomass cogeneration
- D2/007 Components and technologies for biomasses

- □ D2/009 Biomass industrial plants
- □ D2/010 Biomass processing
- □ D2/013 Services

□ D3 ENERGY FROM BIOGAS

- D3/001 Equipment, components and technologies for biogas plants
- □ D3/004 Biogas production plants
- □ D3/014 Systems for biomethane micro-liquefaction
- D3/015 Systems for biomethane stockage, transport, injection into networks and distribution
- D3/017 Technology for purifying and upgrading biomethane biogas obtained from agricultural waste
- □ D3/018 Methane-powered vehicles
- □ D3/019 Biomass cogeneration and trigeneration
- □ D3/020 Biogas cogeneration and trigeneration

☐ D4 BIOFUELS AND ALTERNATIVE FUELS

- □ D4/001 Other liquid biofuels
- □ D4/002 Equipment and components for biofuels
- D4/005 Plants for the production of alternative fuels
- □ D4/006 Biodisel producers and distributors
- D4/007 Automotive biogas producers and distributors
- □ D4/009 Production of biofuels
- □ D4/010 Fumes depuration
- D4/011 Methane production and distribution technologies and systems

☐ E INTEGRATED WASTE MANAGEMENT

- ☐ E/001 Collection platform management
- ☐ E/002 Waste Collection Services management
- □ E/005 Differentiated waste collection service
- E/006 Set-up and management of disposal, treatment and recycling plants
- □ E/008 Transport service

☐ F C&D WASTE: TREATMENT AND RECOVERY

- □ F/002 Dust elimination devices
- ☐ F/004 Crushing: fixed and mobile equipment













- ☐ F/008 Inert waste salvage
- ☐ F/009 Inert waste treatment
- ☐ M TREATMENT AND USE OF SLUDGE, GAS GENERATION AND REUSE
 - ☐ M001 Thickening and dehydration
 - M002 Thickeners, centrifuges and presses
 - M003 Stabilisation and decontamination
 - □ M004 Drying
 - □ M005 Incineration
 - M006 Valorisation of sludge in agriculture
 - M007 Gas and biogas generators, motors and equipment

Main purpose of your visit to Italy:

- □ I have a budget for new purchases
- □ I want to discover the latest market innovations
- I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters): Currently I am working on medical and hazardous waste incineration, biogas generation from organic waste and energy from waste.

Currently I am working on medical and hazardous waste incineration, biogas generation from organic waste and energy from waste.















B2b event & Visit to exhibition Torino/Rimini, November 4th - 6th 2019

Company profile international buyer

Company name: BCC SERVICES

Country: Lebanon

Company name: BCC SERVICES SA	Company name: BCC SERVICES SARL							
Surname: Boustany		Name: Hanna						
Spoken languages: Arabic, French,	English a	and Italian						
Address: Espace 2000 street, cente	er Nassar,	, 2 nd floor						
Zip code: 961	Town: Zo	ouk Mikael	Country: Lebanon					
Ph.number (please write the count too):	ry code	Skype contact:						
E-mail:		Mobile ph. in use while in Italy (please write the country code too):						
Website: www.bccint.com		No. Of employees: 40						
Turnover per year (in Euros): 3 mi	illions	Year of foundation: 2000						
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing Responsibility level:	Skilled	Production Sales/Marketing Technical Quality Control Purchasing Worker Production Sales/Marketing Technical Quality Control	Consultant Production Sales/Marketing Technical Quality Control Purchasing					
☐ Final decision☐ Operative☐ Plan/Organize								















(no more than 3 choices - please indicate with no.1 your core business)

Α.	INI	DUSTRY	C.	DIS	STRIBUTOR
•		A1. Food and agriculture	D.		ONSTRUCTION
		A2. Equipment and plants for the treatment of			D31. Cement manufacturer
	_	water, air and waste			D32. Inert material recycling centre
		A3. Paper, cardboard			D33. Extractor
		A4. Chemical/Pharmaceutical/Cosmetic			D34. Demolition company
		A5. Electrotechnical/Electronic			D35. Builder/construction firm
		A6. Rubber/Plastic materials			D36. Real estate company/developer
		A7. Packaging			D37. Design firm
		A8. Wood	E.		JBLIC ADMINISTRATION
		A9. Mechanical/Automotive			E38. Municipality of up to 50,000 inhabitants
		A10. Steel/metal processing			E39. Municipality with more than 50,000
		A11. Oil & Gas			inhabitants ,
		A12. Tannery/Textiles			E40. National corps/brigades/forces
		A13. Renewable energy equipment and systems			E41. State Body/Ministry
		A14. Glass, ceramics, stone industry			E42.Province/Region
		A15. Large-scale distributors/Distribution chains			E43. Healthcare facility
		A16. Transport (Infrastructures)	F.	A	GRICULTURE
_		, ,			F45. Consortium
В.		RVICES			F46. Farm
		B14. Environmental analysis	G.	ΕN	ERGY PRODUCER MANAGER
		B16. Reclamation and treatment of contaminated sites	<u> </u>		G47. Grid management
		B17. Waste-to-energy plant			
		B19. Miscellaneous plant operator (aqueducts,	н.		ERGY SERVICES
		landfills, etc.)			H48. O&M, Maintenance personnel
		B20. Investments Groups/Funds/ Financial and			H49. Fitters/Integrators
		Insurance Institute			H50. Energy Consulting
		B21. Logistics/Waste storage			H51. Contractors, planners and EPC - Engineering, Procurement & ConstructionGrid management
		B22. Maintenance and cleaning	т 1	FNF	RGY USERS
		B23. Waste recovery and transportation			I51. Telecommunications/ICT
		B24. Material recovery/recycling/transformation			I52.Mines, extraction industries
		B25. Breaker/vehicle breaker/coachwork			I53. Emergencies, aid
		converting company			
		B26. Public and private utilities			oufacturers of components/semi-finished cts for energy production
		B28. Engineering firm	pro	Juu	cts for energy production
		B29. Accommodation facilities (holiday resorts,			
		hotels, sports facilities)			
		B30. Technician/installation engineer			
		B32. Plant manager (wind farms, photovoltaic and			
		geothermal power plants)			
		B34. Electricity wholesaler and other energy			
		vectors/traders			
		B35. Integrated management for energy			
		efficiency (ESCO)			

Please describe your activity (**English**): B.C.C. Services is a contracting and trading company operating mainly in the energy sector in Lebanon as well as in the wider electrical and mechanical fields of residential, industrial & commercial areas.











TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

□A	KEY - PV & STORAGE		Q/005 Environmental impact		W/003 Lithium Ion Batteries
	A/001 Equipment, components for		evaluation studios		W/010 Battery Chargers
	photovoltaics		Q/006 Environmental and		W/011 Charge Controllers
	A/003 Photovoltaic plant installers		engineering consultancy firms		W/013 Fuel Cells
	A/004 Inverters		Q/007 IT products and services		W/021 Cables and Cable
	A/006 Thin-film photovoltaic modules		KEY -UTILITIES, TRADERS		Management Systems
	A/008 Storage systems for		R/001 Generation of energy from	□ D2	2 ENERGY FROM BIOMASS
	renewable energy plants connected	_	renewable sources - PV - wind		D2/001 Equipment, components and
	to the network		R/002 Electric utilities		technologies for biomasses
	A/009 Lamps and solar lighting		R/004 Water service utilities R/005 Measurement and control		D2/002 Equipment, components and products for energy from biomasses
	A/010 Control	Ц	systems for production,		D2/006 Biomass cogeneration
	systems/measurement interface/testing		management and distribution		D2/007 Components and
	A/013 Renewable mini grids for	□ s	DPE-TEMPORARY/STAND-BY	П	technologies for biomasses
	developing countries		OWER		D2/009 Biomass industrial plants
□R	KEY -SOLAR		S/002 Alternators		D2/010 Biomass processing
	EATING/THERMODYNAMICS		S/003 Anti-Corrosion		D2/013 Services
	B/001 Solar boilers for sanitary hot		S/006 Compressors	□ D3	B ENERGY FROM BIOGAS
	<mark>water</mark>		S/007 Diesel Engines		
	B/002 Solar-thermal collectors (flat,		S/008 Electric Motors		technologies for biogas plants
	vacuum, non-glass, air)		S/010 Filters and Filtration		D3/004 Biogas production plants
□ C	KEY -WIND POWER		S/011 Fuel conditioning systems		D3/014 Systems for biomethane
	C/001 Equipment, components and		S/012 Gas Engines		micro-liquefaction
	technologies for wind plants		S/014 Insulators		D3/015 Systems for biomethane
	C/002 Mini wind plants		S/015 Manual & Auto Start Control Modules		stockage, transport, injection into networks and distribution
	C/005 Related civil works		S/016 Mobile Generators		D3/017 Technology for purifying
	KEY -SUSTAINABLE BUILDING		S/017 Oil conditioning systems		and upgrading biomethane biogas
	J/001 Home automation		S/018 Power Control & Regulation		obtained from agricultural waste
	J/003 Insulation and thermal lining		Equipment for Generators & Motor		D3/018 Methane-powered vehicles
	J/004 Building materials for bio- housing		S/020 Silencers		D3/019 Biomass cogeneration and trigeneration
	J/005 Design, architecture and		S/021 Steam Vents		D3/020 Biogas cogeneration and
	engineering		S/022 Vibration Equipment	Ш	trigeneration
	J/006 Services and tools for energy	□т	DPE-TRANSFORMERS	□ D4	BIOFUELS AND ALTERNATIVE
	and acoustic diagnosis		T/001 Distribution Transformers		JELS
	J/007 Systems and software for		T/007 Package Transformer		D4/001 Other liquid biofuels
	energy control and management		Substations		D4/002 Equipment and components
	J/008 Measurement and adjustment systems		T/008 Power Transformers		for biofuels
	J/009 Green roofs		T/010 Transformer Oil		D4/005 Plants for the production of
	J/010 Construction of buildings		DPE-SWITCHGEAR AND	_	alternative fuels
	KEY -		ONTROLS		D4/006 Biodisel producers and distributors
	ONSULTANCY/SERVICES/COMMU		U/004 Circuit Breakers		D4/007 Automotive biogas
	ICATION		U/005 Electronics	Ц	producers and distributors
	Q/001 O&M: Management and		U/006 Enclosures		D4/009 Production of biofuels
	maintenance service companies		U/010 Switchboards		D4/010 Fumes depuration
	Q/002 EPC contracting		U/011 Switches		D4/011 Methane production and
	Q/003 Drone monitoring of wind		U/012 Switchgear - LV, MV, HV		distribution technologies and
_	and photovoltaic plants	_	U/013 Synchronizing Equipment		systems
	Q/004 Remote support and control	\square W	DPE-BATTERIES AND STORAGE		



services













K WATER TREATMENT: K023 Activated sludge systems **PURIFICATION, WASTE WATER** K024 Aeration equipment and **MANAGEMENT** oxygen blowers □ K003 Urban waste water □ K025 Septic tanks purification systems K026 Anaerobic systems and K004 Industrial waste water processes purification systems □ K029 Chlorination systems K006 Technologies for membrane □ K031 Chemicals for cleaning and processes (reverse osmosis, hygiene nano/ultra/microfiltration) K032 Absorbent products and K007 Phyto-purification, lagooning chemicals and tank accumulation systems K008 Coverings for purification systems K009 Sedimentation systems П K010 Separation systems K011 Filters, grids, sieves K012 Desalination systems K013 Softening systems K014 Iron and manganese removal systems K015 Absorption systems \Box K016 Flotation systems K017 Precipitation and flocculation systems K018 Technologies for cooling processes K019 Technologies for thermal, electrolytic and oxidation processes K020 Ion exchange equipment K021 Equipment and technologies

Main	purpose	of v	MILL	visit	to	Ttal v	v :
riaiii	pui pose	VI Y	y Oui	VISIL	w	T(ai	y .

- ☐ I have a budget for new purchases
- I want to discover the latest market innovations
- □ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):



for dosing

treatment

K022 Chemicals for water













B2b event & Visit to exhibition Torino/Rimini, November 4th - 6th 2019

Company profile international buyer

Company name: Ove Arup & Partners SAU

Country: SPAIN

Company name: Ove Arup & Partners SAU							
Surname: Maiorano	Name: Teodoro						
Spoken languages: Italian, English	, Spanish						
Address: Calle Alfonso XI, 12							
Zip code: 28014	Town: Ma	adrid	Country:	: Spain			
Ph.number (please write the count too):	ry code	Skype contact:					
E-mail:		Mobile ph. in use while in too):	Mobile ph. in use while in Italy (please write the country code too):				
Website: www.arup.com		No. Of employees: 200					
Turnover per year (in Euros):		Year of foundation: 1993					
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing Responsibility level:		Production Sales/Marketing Technical Quality Control Purchasing Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing			
Final decisionOperativePlan/Organize							















(no more than 3 choices - please indicate with no.1 your core business)

Α.	INE	DUSTRY	C.	DISTRIBUTOR
		A1. Food and agriculture		
		A2. Equipment and plants for the treatment of	D.	
	_	water, air and waste		□ D31. Cement manufacturer
		A3. Paper, cardboard		□ D32. Inert material recycling centre
		A4. Chemical/Pharmaceutical/Cosmetic		□ D33. Extractor
		A5. Electrotechnical/Electronic		□ D34. Demolition company
		A6. Rubber/Plastic materials		□ D35. Builder/construction firm
		A7. Packaging		□ D36. Real estate company/developer
		A8. Wood	E.	□ D37. Design firm PUBLIC ADMINISTRATION
		A9. Mechanical/Automotive	E.	
		A10. Steel/metal processing		E38. Municipality of up to 50,000 inhabitants
		A11. Oil & Gas		 E39. Municipality with more than 50,000 inhabitants
		A12. Tannery/Textiles		E40 N .: 1 // //
		A13. Renewable energy equipment and systems		E40. National corps/brigades/forcesE41. State Body/Ministry
		A14. Glass, ceramics, stone industry		☐ E42.Province/Region
		A15. Large-scale distributors/Distribution chains		☐ E43. Healthcare facility
		A16. Transport (Infrastructures)		,
В.		RVICES	F.	AGRICULTURE
		B14. Environmental analysis		□ F45. Consortium
		B16. Reclamation and treatment of contaminated	_	□ F46. Farm
		sites	G.	ENERGY PRODUCER MANAGER
		B17. Waste-to-energy plant		☐ G47. Grid management
		B19. Miscellaneous plant operator (aqueducts,	н.	ENERGY SERVICES
		landfills, etc.)		☐ H48. O&M, Maintenance personnel
		B20. Investments Groups/Funds/ Financial and		H49. Fitters/Integrators
		Insurance Institute		□ H50. Energy Consulting
		B21. Logistics/Waste storage		☐ H51. Contractors, planners and EPC - Engineering, Procurement & ConstructionGrid management
		B22. Maintenance and cleaning	т і	ENERGY USERS
		B23. Waste recovery and transportation		☐ I51. Telecommunications/ICT
		B24. Material recovery/recycling/transformation		☐ I52.Mines, extraction industries
		B25. Breaker/vehicle breaker/coachwork		☐ I53. Emergencies, aid
		converting company	J. I	Manufacturers of components/semi-finished
		B26. Public and private utilities		oducts for energy production
		B28. Engineering firm		
		B29. Accommodation facilities (holiday resorts, hotels, sports facilities)		
		B30. Technician/installation engineer B32. Plant manager (wind farms, photovoltaic and		
		geothermal power plants)		
		B34. Electricity wholesaler and other energy		
		vectors/traders		
		B35. Integrated management for energy		
		efficiency (ESCO)		
		-/ (/		
Ple	ase c	describe your activity (English):		





Arup is an independent firm of designers, planners, engineers, architects, consultants and technical









specialists, working across every aspect of today's built environment.

Arup made its name in the twentieth century as the designer and engineer behind some of the world's most ambitious structures. That creative strength and independence of mind continues to guide us. Today, Arup employs more than 14,000 people, in more than 34 countries – in a culture underpinned by Sir Ove Arup's aims and values.

Arup was founded in 1946 by Ove Arup, a gifted engineer-philosopher with an original and restless mind. Arup is an independent firm, owned in trust for its members, still guided by its founder's spirit and principles.

TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

\sqcup I	A KEY - PV & STORAGE		H/005 Occupancy sensors		K/009 Urban regeneration projects
	,		H/007 ESCO Energy Service		K/010 Social housing
	photovoltaics		Companies		K/011 Design of urban green areas
	'		KEY -ENERGY SAVINGS AND		and organic gardening
	,	EF	FICIENCY/INDUSTRY		K/012 Outdoor design
	A/006 Thin-film photovoltaic modules		I/001 LED industrial lighting systems		KEY -SUSTAINABLE MOBILITY
			I/002 Audits and technical lighting		L/001 Electric vehicles
_	renewable energy plants connected		retrofits of industrial buildings		L/003 Plug-in hybrid vehicles
	to the network		I/003 Systems to monitor energy consumption/smart meters		L/004 Electric fuel cell vehicles
	A/009 Lamps and solar lighting		I/006 Recovery of waste processing		L/005 Electric motorcycles
	,		heat		L/006 Batteries for electric vehicles
	systems/measurement				L/007 Bike-sharing
	interface/testing		KEY -SUSTAINABLE BUILDING		L/008 Car-sharing
	A/013 Renewable mini grids for developing countries		J/001 Home automation		L/009 Car-pooling
			J/003 Insulation and thermal lining		,
	B KEY -SOLAR		J/004 Building materials for bio- housing		(ITS)
	HEATING/THERMODYNAMICS		J/005 Design, architecture and		, ,
	B/001 Solar boilers for sanitary hot water	<u> </u>	engineering	_	innovate local public transport
			J/006 Services and tools for energy		•
	vacuum, non-glass, air)		and acoustic diagnosis		L/014 Sound-absorbent barriers and road surfaces
\Box	C KEY -WIND POWER		J/007 Systems and software for		
			energy control and management	_	payment, calls, parking
	technologies for wind plants		J/008 Measurement and adjustment systems		management
			J/009 Green roofs		,
	C/005 Related civil works		J/010 Construction of buildings		vehicles
П	E KEY -GEOTHERMAL POWER		·		L/017 Methane and LPG vehicles
			KEY -SUSTAINABLE CITIES		L/019 Low emission buses
	F KEY-HYDROGEN/POWER TO GAS		K/001 Smart grid storage systems		1 KEY -TRANSMISSION AND
	,		K/002 Charge management systems for intelligent networks	C	DISTRIBUTION OF ENERGY
	, , , , , , , ,		K/003 ICT infrastructure for		KEY -ELECTRIC MOTORS
	G KEY -GENERATION PLANTS		intelligent networks		THE ELECTRICATIONS
			K/004 ICT and energy technology		KEY -ELECTROMECHANICAL
	trigeneration plants	_	integration	C	COMPONENTS
	G/005 Mini and Micro cogeneration		K/005 Sensors		O/001 Electropumps
	H KEY -ENERGY SAVINGS AND		K/006 Efficient public lighting		O/003 Sensors and probes
	EFFICIENCY/BUILDING		systems	□ P	KEY -ENERGY-CARBON TRADING
	, 5 5		K/007 Devices for LED street	A	AND SERVICES
	, , ,		lighting		P/001 E.S.Cos
	H/004 High-efficiency electric and		K/008 Devices for photovoltaic		



electronic products



street lighting











(Q KEY - CONSULTANCY/SERVICES/COMMU		U/010 Switchboards U/011 Switches		A/007 Waste Collection Industrial and Special vehicles
	VICATION		U/012 Switchgear - LV, MV, HV		A/008 Electric vehicles for waste
	5		U/013 Synchronizing Equipment		collection and street cleaning
	maintenance service companies	□ w	DPE-BATTERIES AND STORAGE		A/009 Biofuel vehicles
	5				A/014 Bins
	Q/003 Drone monitoring of wind and photovoltaic plants		W/010 Battery Chargers		A/017 Special containers for
	0/00/10		W/010 Battery Chargers		differentiated collection
	services		W/011 Charge Controllers		A/021 Large collection containers
	0/0055		W/013 Fuel Cells		A/022 Transport containers
_	evaluation studios		W/021 Cables and Cable Management Systems		A/024 Underground eco-points
	Q/006 Environmental and				A/032 Wheel loaders
	engineering consultancy firms		DPE-CONVENTIONAL POWER		A/033 Telescopic handlers
	Q/007 IT products and services		ENERATION		A/036 Technology applied to waste
п	R KEY -UTILITIES, TRADERS		X/002 Boilers, Heat Exchangers and Combustion Equipment		transport
			X/003 Civil Works		A/041 Sweepers
	renewable sources - PV - wind		•		A/044 Equipment and products for
	R/002 Electric utilities		X/004 Consulting & Engineering		environmental cleaning and hygiene
	D (00 4 144)		X/006 Filters and Filtration Equipment		A/045 Equipment for removing
			X/008 Maintenance & Repair		graffiti A/049 Automatic waste collection
_	systems for production,	ш	Services		systems
	management and distribution		X/011 Pumps		•
- 9	DPE-TEMPORARY/STAND-BY		X/015 Valves		WASTE TREATMENT AND
	POWER		•		ISPOSAL - TECHNOLOGIES AND OMPONENTS
	S/002 Alternators		DPE-SAFETY & PROTECTION DUIPMENT		B/001 Mechanical and sorting
		•			treatment: plants and equipment
	6/006.0		Y/003 Braking Resistors		B/002 Conveyor belts
			Y/004 Chokes		B/006 Filters
			Y/005 Distribution Services / Equipment		B/009 Separators
			Y/008 Electrical Distribution Circuit		B/010 Shredders/crushers
		Ш	Protection Devices		B/017 bio-filter and exaust air
			Y/009 Explosion Proof Equipment &		treatment
		_	Lighting		B/021 Biological waste treatment
	C/04EM		Y/012 Filters		B/022 Sterilizers
	Modules		Y/013 Insulation Equipment &		B/025 Chemical/physical waste
	S/016 Mobile Generators		Materials		treatment
			Y/014 Isolators		B/027 Asbestos treatment
			Y/015 Junction Boxes		B/028 Recyclable material treatment
	Equipment for Generators & Motor		Y/016 Lightning Protection Systems		B/029 Used oil treatment
	0.000 011		Y/020 Resistors		B/030 Special and hazardous waste
	S/021 Steam Vents		Y/021 Soft Starters		treatment
	0/000 \ // =		Y/022 Voltage Stabilizers &		B/031 Slaughterhouse and farm
п,	DPE-TRANSFORMERS		Regulators		produce waste treatment
			Y/023 Safety & protection Services		B/033 Hazardous waste disposal
	,	ПА	WASTE COLLECTION,		B/035 Treatment and disposal of
	T/007 Package Transformer Substations		ANSPORT AND STREET		infectious medical waste
	T/000 D		EANING		B/036 Landfill: equipment and plant
	T/0.40 T 6 0"		A/001 Compacters		B/041 Plastic recycling systems
	•		A/002 Vehicle components and	□с	RECOVERY OF MATTER AND
	J DPE-SWITCHGEAR AND		accessories		NERGY
	CONTROLS		A/003 Systems for weighing and		C/001 Equipment for scrap waste
	,		identifying differentiated waste		C/002 Salvaged and recycled
	•	_	collection containers		material
	U/006 Enclosures		A/005 Waste transport by road		C/003 Paper and cardboard salvage













		C/004 Electrical and electronic equipment salvage		D3/017 Technology for purifying and upgrading biomethane biogas		G/012 Sampling and geophysical tools (soil gas, soil water, soil)
		C/010 Organic waste salvage		obtained from agricultural waste		G/014 Industrial reclamation
		C/014 Plastic salvage		D3/018 Methane-powered vehicles		G/017 Reclamation technologies and
		C/015 Tyre salvage		D3/019 Biomass cogeneration and		installation
		C/023 Production of energy from waste: pyrocleaning, and thermocatalytic cracking		trigeneration D3/020 Biogas cogeneration and trigeneration	IN	REGIONAL WATER NFRASTRUCTURES: PROTECTION,
		C/024 Design and construction of	□ D 4	BIOFUELS AND ALTERNATIVE		GRICULTURE, INDUSTRY
		incinerator systems		JELS		H001 Protection, development and maintenance of water bodies
		C/026 Plants for differentiated		D4/001 Other liquid biofuels		H002 Flooding and coastal
		selection C/027 RDF production plants		D4/002 Equipment and components for biofuels		protection
		C/028 Biological waste treatment		D4/005 Plants for the production of		H003 Irrigation technology
	DΙ	RENEWABLE PRODUCTS		alternative fuels		COLLECTION
		D/003 Ecomaterials, eco-design		D4/006 Biodisel producers and		I001 Construction and restoration of wells and water intake works
		D/004 Packaging		distributors		I002 Hydrogeological survey
п	D1	BIOBASED INDUSTRY -		D4/007 Automotive biogas producers and distributors		systems for groundwater search and
_		OECONOMY		D4/009 Production of biofuels		monitoring
		D1/002 Biolubricants		D4/010 Fumes depuration	□ ј	WATER NETWORKS:
		D1/006 Biorefinery (vegetable		D4/011 Methane production and		ISTRIBUTION, DRAINAGE,
		biomass sub-products, waste and		distribution technologies and	SE	EWAGE
		effluents from the agro-industrial sector		systems		J001 Pipes and accessories
		D1/007 Mechanical-Biological	□ E	INTEGRATED WASTE		J002 Hydraulic joints and elastic
	ш	Treatment: plants and equipments	M	ANAGEMENT		joints J003 Leak detection and
		D1/008 Biodegradable and		E/001 Collection platform		monitoring
		compostable polymers and		management		J004 Channels and ducts
		bioplastics		E/002 Waste Collection Services management		J007 Rainwater collection tanks
		D1/010 Anaerobic Digestion: plants and equipment		E/005 Differentiated waste		and related accessories
		D1/011 Equipment and plants for		collection service		J010 Decanting tanks and covers
	_	recovering energy from waste		E/006 Set-up and management of	_	for decanting systems
		D1/012 Composting plants and		disposal, treatment and recycling		J011 Fittings, vents and valves
		equipments		plants E/008 Transport service		J012 Seals J013 Corrosion protection
	D2	ENERGY FROM BIOMASS		·		J014 Construction of channels and
		D2/001 Equipment, components and technologies for biomasses		C&D WASTE: TREATMENT AND ECOVERY		sewers
		D2/002 Equipment, components and		F/002 Dust elimination devices		J015 Trenchless techniques
		products for energy from biomasses		F/004 Crushing: fixed and mobile		J016 Soil management techniques
		D2/006 Biomass cogeneration		equipment		J018 Sewer restoration techniques J019 Waterworks restoration
		D2/007 Components and		F/008 Inert waste salvage	Ц	techniques
		technologies for biomasses		F/009 Inert waste treatment	¬ и	WATER TREATMENT:
		D2/009 Biomass industrial plants	□ G	FOLLOILD STIL RECLAMATION		JRIFICATION, WASTE WATER
		D2/010 Biomass processing		G/001 Land reclamation: plants and		ANAGEMENT
		D2/013 Services		equipments G/002 Containment and water		K003 Urban waste water
	D3	S ENERGY FROM BIOGAS	П	barriers		purification systems
		D3/001 Equipment, components and technologies for biogas plants		G/007 Asbestos decontamination		K004 Industrial waste water purification systems
		D3/004 Biogas production plants		G/008 Groundwater		K006 Technologies for membrane
		D3/014 Systems for biomethane		decontamination	Ц	processes (reverse osmosis,
	_	micro-liquefaction		G/009 Coverings		nano/ultra/microfiltration)
		D3/015 Systems for biomethane stockage, transport, injection into networks and distribution		G/011 Evaluaton and monitoring contaminated sites		K007 Phyto-purification, lagooning and tank accumulation systems













	K008 Coverings for purification		M007 Gas and biogas generators,		R/009 Industrial analysis
	systems		motors and equipment		R/010 Systems, equipment and
	K009 Sedimentation systems	\square N	INTEGRATED WATER		material for environmental
	K010 Separation systems	M	ANAGEMENT SERVICES		monitoring
	K011 Filters, grids, sieves		N003 Engineering, design,		R/012 Emission control system
	K012 Desalination systems		technical support for system		R/015 Instruments for geognostic
	K013 Softening systems		construction and management		surveys R/018 Cartography and data
	K014 Iron and manganese removal		N004 Consultancy, planning and management of water services		archiving (hardware & software)
	systems		N005 Maintenance of water		R/020 Level indicators
	K015 Absorption systems	_	systems and installation		R/024 Meteorological parameter
	K016 Flotation systemsK017 Precipitation and flocculation				measurement
	systems	□ Y	SERVICE DIGITISATION AND		R/026 Level/rate/capacity
	K018 Technologies for cooling	IN	ITEGRATED WATER SYSTEM		measurement
	processes		Y001 Measurement technology		R/029 Temperature and humidity
	K019 Technologies for thermal,		(pressure gauges, PH, flow meters,		measurement R/031 Topographical and geodetic
	electrolytic and oxidation processes		etc.) Y002 Monitoring, control and		instruments
	K020 Ion exchange equipment		reporting tools		R/032 Meteorological instruments
	K021 Equipment and technologies		Y003 Recording systems, counters		
	for dosing K022 Chemicals for water		Y004 Bills and billing systems		COMMUNICATION AND DISULTANCY SERVICES
	treatment		Y005 GIS, cartography, modelling		U/008 Information Technologies and
	K023 Activated sludge systems		Y006 IoT systems, machine	_	software products
	K024 Aeration equipment and		learning and artificial intelligence		U/009 Environmental Consultancy
	oxygen blowers		Y007 Smart metering		and Engineering services
	K025 Septic tanks				U/010 Management & maintenance
ш	•				
	K026 Anaerobic systems and		CHNOLOGY & DEVICES FOR AIR		service companies
	K026 Anaerobic systems and processes	PU	JRIFICATION		U/011 Environmental impact
	K026 Anaerobic systems and processes K029 Chlorination systems				U/011 Environmental impact assessment studies
	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and	PU	JRIFICATION O/001 Fume purification - dust	□ z .	U/011 Environmental impact assessment studies ASSOCIATIONS,
	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene	PL	JRIFICATION O/001 Fume purification - dust collectors O/005 Fume purification - evaporators	□ z . Ol	U/011 Environmental impact assessment studies
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	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals	Pl - -	O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment	□ z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS
 	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals ELECTROMECHANICAL	P(O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air	□ z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities Z/006 Multi-utilities and multi-sector
	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals	P(O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers	□ Z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities
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L CC FO	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals ELECTROMECHANICAL OMPONENTS AND EQUIPMENT OR WATER L001 Pumps and lifting systems L004 Water saving technologies and devices TREATMENT AND USE OF LUDGE, GAS GENERATION AND EUSE M001 Thickening and dehydration M002 Thickeners, centrifuges and		O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers O/014 Biofilters O/015 Vacuum systems O/017 Pumps O/018 Tubes O/021 Air purification system control O/025 Slag treatment O/026 Dust treatment O/027 Atmospheric pollution measurement and control	□ Z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities Z/006 Multi-utilities and multi-sector
L CC FO	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals ELECTROMECHANICAL DMPONENTS AND EQUIPMENT OR WATER L001 Pumps and lifting systems L004 Water saving technologies and devices TREATMENT AND USE OF UDGE, GAS GENERATION AND EUSE M001 Thickening and dehydration M002 Thickeners, centrifuges and presses M003 Stabilisation and	P(O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers O/014 Biofilters O/015 Vacuum systems O/017 Pumps O/018 Tubes O/021 Air purification system control O/025 Slag treatment O/026 Dust treatment O/027 Atmospheric pollution measurement and control instruments	□ Z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities Z/006 Multi-utilities and multi-sector
L CC FO	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals ELECTROMECHANICAL MPONENTS AND EQUIPMENT OR WATER L001 Pumps and lifting systems L004 Water saving technologies and devices TREATMENT AND USE OF UDGE, GAS GENERATION AND EUSE M001 Thickening and dehydration M002 Thickeners, centrifuges and presses M003 Stabilisation and decontamination	P(O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers O/014 Biofilters O/015 Vacuum systems O/017 Pumps O/018 Tubes O/021 Air purification system control O/025 Slag treatment O/026 Dust treatment O/027 Atmospheric pollution measurement and control instruments ENVIRONMENTAL EQUIPMENT, NALYSIS, MEASUREMENT,	□ Z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities Z/006 Multi-utilities and multi-sector
L CC FO	K026 Anaerobic systems and processes K029 Chlorination systems K031 Chemicals for cleaning and hygiene K032 Absorbent products and chemicals ELECTROMECHANICAL MPONENTS AND EQUIPMENT OR WATER L001 Pumps and lifting systems L004 Water saving technologies and devices TREATMENT AND USE OF UDGE, GAS GENERATION AND EUSE M001 Thickening and dehydration M002 Thickeners, centrifuges and presses M003 Stabilisation and decontamination M004 Drying	P(O/001 Fume purification - dust collectors O/005 Fume purification - evaporators O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers O/014 Biofilters O/015 Vacuum systems O/017 Pumps O/018 Tubes O/021 Air purification system control O/025 Slag treatment O/026 Dust treatment O/027 Atmospheric pollution measurement and control instruments	□ Z / OI M:	U/011 Environmental impact assessment studies ASSOCIATIONS, RGANIZATIONS, ISCELLANEOUS Z/001 Administrations and local Authorities Z/006 Multi-utilities and multi-sector















Main purpose of your visit to Italy:

- ☐ I have a budget for new purchases
- I want to discover the latest market innovations
- □ I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

Discover potential partners in the field of energy efficiency, energy generation off-grid, data analysis.

Discover new technologies/solution for energy generation, distribution and management.

In particular our interest is focused on:

Building design
Building information modelling (BIM)
Building physics
Building retrofit
Building services engineering
Environmental consulting

Sustainable buildings design

Commissioning and building performance evaluation















B2b event & Visit to exhibition Torino/Rimini, November 4th - 6th 2019

Company profile international buyer

Company name: Montefiore KFT Country: Hungary

Company name: Montefiore KFT (SrI)							
Surname: Benko		Name: Balasz	Name: Balasz				
Spoken languages: Italian, Germar	n, English	, Russia, Hungarian					
Address: Patriarka Utca 6.							
Zip code: H-2000	Town: SZ	ZENTENDRE	Country: Hungary				
Ph.number (please write the count too):	ry code	Skype contact:					
E-mail:		Mobile ph. in use while in Italy (please write the country code too):					
Website:		No. Of employees: One					
Turnover per year (in Euros): 150	,000	Year of foundation: 2001					
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing Responsibility level:		Production Sales/Marketing Technical Quality Control Purchasing I Worker Production Sales/Marketing Technical Quality Control	Consultant				
☐ Final decision ☐ Operative ☐ Plan/Organize							















(no more than 3 choices - please indicate with no.1 your core business)

Α.	IND	DUSTRY	C.	DI	STRIBUTOR
		A1. Food and agriculture	D.	C	CONSTRUCTION
		A2. Equipment and plants for the treatment of			D31. Cement manufacturer
		water, air and waste			D32. Inert material recycling centre
		A3. Paper, cardboard			D33. Extractor
		A4. Chemical/Pharmaceutical/Cosmetic			D34. Demolition company
		A5. Electrotechnical/Electronic			D35. Builder/construction firm
		A6. Rubber/Plastic materials			D36. Real estate company/developer
		A7. Packaging			D37. Design firm
		A8. Wood	E.	P	UBLIC ADMINISTRATION
		A9. Mechanical/Automotive			E38. Municipality of up to 50,000 inhabitants
		A10. Steel/metal processing			E39. Municipality with more than 50,000
		A11. Oil & Gas			inhabitants
		A12. Tannery/Textiles			E40. National corps/brigades/forces
		A13. Renewable energy equipment and systems			E41. State Body/Ministry
		A14. Glass, ceramics, stone industry			E42.Province/Region
		A15. Large-scale distributors/Distribution chains	_		E43. Healthcare facility
		A16. Transport (Infrastructures)	F.	Α	GRICULTURE
В.	SFF	RVICES			F45. Consortium
-		B14. Environmental analysis	•		F46. Farm
		B16. Reclamation and treatment of contaminated	G.		IERGY PRODUCER MANAGER
		sites	ш		G47. Grid management ERGY SERVICES
		B17. Waste-to-energy plant	• • • •		H48. O&M, Maintenance personnel
		B19. Miscellaneous plant operator (aqueducts,			H49. Fitters/Integrators
		landfills, etc.)			H50. Energy Consulting
		B20. Investments Groups/Funds/ Financial and			H51. Contractors, planners and EPC - Engineering,
		Insurance Institute			Procurement & ConstructionGrid management
		B21. Logistics/Waste storage	_		-
		B22. Maintenance and cleaning	1.		ERGY USERS
		B23. Waste recovery and transportation			I51. Telecommunications/ICT
		B24. Material recovery/recycling/transformation			I52.Mines, extraction industries
		B25. Breaker/vehicle breaker/coachwork			I53. Emergencies, aid
		converting company			nufacturers of components/semi-finished
		B26. Public and private utilities	pro	odı	icts for energy production
		B28. Engineering firm			
		B29. Accommodation facilities (holiday resorts,			
		hotels, sports facilities)			
		B30. Technician/installation engineer			
		B32. Plant manager (wind farms, photovoltaic and			
		geothermal power plants)			
		B34. Electricity wholesaler and other energy vectors/traders			
		B35. Integrated management for energy			
		efficiency (ESCO)			
		ometrical (Loco)			

Please describe your activity (**English**):

As a project development and energy efficiency analysis expert we develop complex solutions of energy efficiency (heat recovery with ORC, energy from animal waste, coal dedusting with heat recovery etc.) and clean energy from different subsystems developed and delivered by Italian companies (as Paul Wurth Italy, RedEn etc.) on behalf of important players as Cyeb Group, Borsodchem and others in Hungary, in Poland, in













Germany and in Slovakia. As for now we are particularly interested contacting major Italian companies in the field of dedusting of contaminated flue gases to be combined with heat recovery systems. We cooperate since twenty years with a Piedmontese heat recovery equipment projecting company and the above complex projects will in part integrate their systems into complex ones. Moreover, we are interested in finding new Italian partners with innovative technologies in production, energy efficiency & energy management.

TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

□ G	KEY -GENERATION PLANTS		P/001 E.S.Cos		Y/020 Resistors
	G/003 Cogeneration and		KEY -		Y/021 Soft Starters
	trigeneration plants G/005 Mini and Micro cogeneration	C	ONSULTANCY/SERVICES/COMMU ICATION		Y/022 Voltage Stabilizers & Regulators
	KEY -ENERGY SAVINGS AND		Q/001 O&M: Management and		Y/023 Safety & protection Services
	FFICIENCY/BUILDING		maintenance service companies	□R	WASTE TREATMENT AND
	H/002 LED lighting		Q/002 EPC contracting		ISPOSAL - TECHNOLOGIES AND
	H/003 Heat pumps		Q/003 Drone monitoring of wind		OMPONENTS
	H/004 High-efficiency electric and		and photovoltaic plants		B/001 Mechanical and sorting
	electronic products		Q/004 Remote support and control		treatment: plants and equipment
	H/005 Occupancy sensors		services		B/002 Conveyor belts
	H/007 ESCO Energy Service		Q/005 Environmental impact		B/006 Filters
	Companies		evaluation studios		B/009 Separators
	KEY -ENERGY SAVINGS AND		Q/006 Environmental and engineering consultancy firms		B/010 Shredders/crushers
	FFICIENCY/INDUSTRY	_	Q/007 IT products and services		B/017 bio-filter and exaust air
	I/001 LED industrial lighting systems		-		treatment
	I/002 Audits and technical lighting		DPE-CONVENTIONAL POWER		B/021 Biological waste treatment
	retrofits of industrial buildings	G	ENERATION V/002 Poillars, Heat Eveloppers and		B/022 Sterilizers
	I/003 Systems to monitor energy		X/002 Boilers, Heat Exchangers and Combustion Equipment		B/025 Chemical/physical waste
	consumption/smart meters	_			treatment
	I/006 Recovery of waste processing		X/003 Civil Works		B/027 Asbestos treatment
_	heat		X/004 Consulting & Engineering X/006 Filters and Filtration		B/028 Recyclable material treatment
□ K	KEY -SUSTAINABLE CITIES		X/006 Filters and Filtration Equipment		B/029 Used oil treatment
	K/001 Smart grid storage systems		X/008 Maintenance & Repair		B/030 Special and hazardous waste
	K/002 Charge management systems	П	Services		treatment
	for intelligent networks		X/011 Pumps		B/031 Slaughterhouse and farm
	K/003 ICT infrastructure for		X/011 Fumps X/015 Valves		produce waste treatment
	intelligent networks		•		B/033 Hazardous waste disposal of
	K/004 ICT and energy technology		DPE-SAFETY & PROTECTION QUIPMENT		B/035 Treatment and disposal of infectious medical waste
_	integration K/005 Sensors		_		B/036 Landfill: equipment and plant
	•		Y/003 Braking Resistors		B/036 Landfill: equipment and plant B/041 Plastic recycling systems
	K/006 Efficient public lighting systems		Y/004 Chokes		
	K/007 Devices for LED street		Y/005 Distribution Services / Equipment		RECOVERY OF MATTER AND
	lighting	_	Y/008 Electrical Distribution Circuit		NERGY
	K/008 Devices for photovoltaic	Ц	Protection Devices		C/001 Equipment for scrap waste
Ц	street lighting		Y/009 Explosion Proof Equipment &		C/002 Salvaged and recycled
	K/009 Urban regeneration projects	Ц	Lighting		material
	K/010 Social housing		Y/012 Filters		C/003 Paper and cardboard salvage
	K/011 Design of urban green areas		Y/013 Insulation Equipment &		C/004 Electrical and electronic
_	and organic gardening	٦	Materials	_	equipment salvage
	K/012 Outdoor design		Y/014 Isolators		C/010 Organic waste salvage
	VEV ENERGY CARRON TRADING		Y/015 Junction Boxes		C/014 Plastic salvage



AND SERVICES

□ P KEY -ENERGY-CARBON TRADING



□ Y/016 Lightning Protection Systems





□ C/015 Tyre salvage







- C/023 Production of energy from waste: pyrocleaning, and thermocatalytic cracking
- C/024 Design and construction of incinerator systems
- □ C/026 Plants for differentiated selection
- □ C/027 RDF production plants
- □ C/028 Biological waste treatment

□ D2 ENERGY FROM BIOMASS

- D2/001 Equipment, components and technologies for biomasses
- D2/002 Equipment, components and products for energy from biomasses
- □ D2/006 Biomass cogeneration
- D2/007 Components and technologies for biomasses
- □ D2/009 Biomass industrial plants
- □ D2/010 Biomass processing
- □ D2/013 Services

☐ F C&D WASTE: TREATMENT AND RECOVERY

☐ F/002 Dust elimination devices

F/004 Crushing: fixed and mobile
equipment

- □ F/008 Inert waste salvage
- □ F/009 Inert waste treatment

Main purpose of your visit to Italy:

- I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

Dedusting of coal power plants and siderurgical plants flue gases combined with heat recovery. Interest in new and innovative technologies for energy management.















B2b event & Visit to exhibition Torino/Rimini, November 4th - 6th 2019

Company profile international buyer

Company name: LLC "Aquatoria Trade" Country: Ukraine

Company name: LLC "Aquatoria Trade"								
Surname: Fedorchenko		Name: Maksym	Name: Maksym					
Spoken languages: Ukrainian, Posh	ish, Engl	ish, Russian						
Address: Lyskivska 20, 136								
Zip code: 02167	Гown: Ky	/iv	Country	: Ukraine				
Ph.number (please write the countr too):	y code	Skype contact:	•					
E-mail:		Mobile ph. in use while in too):	Italy (ple	ase write the country code				
Website: aquatoria-trade.prom.ua		No. Of employees: 18						
Turnover per year (in Euros): 1750),000	Year of foundation: 2005						
Your Position in the company (tick only one choice): Owner C.E.O./Chief Executive Head of Department/Supervisor Production Sales/Marketing Technical Technical Technical/Corporate Energy Manager Quality Control Purchasing Responsibility level: Final decision Operative Plan/Organize	Skilled	Production Sales/Marketing Technical Quality Control Purchasing I Worker Production Sales/Marketing Technical Quality Control	Consult	Production Sales/Marketing Technical Quality Control Purchasing				















(no more than 3 choices - please indicate with no.1 your core business)

			_		
A.		DUSTRY			STRIBUTOR
		A1. Food and agriculture	D.		ONSTRUCTION BOTH CONTROL OF THE PROPERTY OF TH
		A2. Equipment and plants for the treatment of			D31. Cement manufacturer
	_	water, air and waste			D32. Inert material recycling centre
		A3. Paper, cardboard			D33. Extractor
		A4. Chemical/Pharmaceutical/Cosmetic			D34. Demolition company
		A5. Electrotechnical/Electronic			D35. Builder/construction firm
		A6. Rubber/Plastic materials			D36. Real estate company/developer
		A7. Packaging	_		D37. Design firm
		A8. Wood	E.	P	JBLIC ADMINISTRATION
		A9. Mechanical/Automotive			E38. Municipality of up to 50,000 inhabitants
		A10. Steel/metal processing			E39. Municipality with more than 50,000
		A11. Oil & Gas			inhabitants
		A12. Tannery/Textiles			E40. National corps/brigades/forces
		A13. Renewable energy equipment and systems			,, ,
		A14. Glass, ceramics, stone industry			E42.Province/Region
		A15. Large-scale distributors/Distribution chains	_		E43. Healthcare facility
		A16. Transport (Infrastructures)	F.		GRICULTURE
В.	SEF	RVICES			F45. Consortium
		B14. Environmental analysis			F46. Farm
		B16. Reclamation and treatment of contaminated	G.		ERGY PRODUCER MANAGER
		sites			G47. Grid management ERGY SERVICES
		B17. Waste-to-energy plant	п.		
		B19. Miscellaneous plant operator (aqueducts,			H48. O&M, Maintenance personnel
		landfills, etc.)			H49. Fitters/Integrators
		B20. Investments Groups/Funds/ Financial and			H50. Energy Consulting
	_	Insurance Institute			H51. Contractors, planners and EPC - Engineering,
		B21. Logistics/Waste storage			Procurement & ConstructionGrid management
		B22. Maintenance and cleaning	I. I	ENE	RGY USERS
		B23. Waste recovery and transportation			I51. Telecommunications/ICT
		B24. Material recovery/recycling/transformation			I52.Mines, extraction industries
		B25. Breaker/vehicle breaker/coachwork			I53. Emergencies, aid
	_	converting company	1 1	Mar	ufacturers of components/semi-finished
		B26. Public and private utilities			cts for energy production
		B28. Engineering firm	Ρ. \		cas for energy production
		B29. Accommodation facilities (holiday resorts,			
	_	hotels, sports facilities)			
		B30. Technician/installation engineer			
		B32. Plant manager (wind farms, photovoltaic and			
	_	geothermal power plants)			
		B34. Electricity wholesaler and other energy			
		vectors/traders			
		B35. Integrated management for energy			
		efficiency (ESCO)			
Plea	ase c	describe your activity (English):			
Des	ign s	supply and installation of energy-saving heating	, Wa	ater	supply, sewage systems.













J/001 Home automation L/019 Low emission buses □ A KEY - PV & STORAGE J/003 Insulation and thermal lining ☐ M KEY -TRANSMISSION AND A/001 Equipment, components for J/004 Building materials for bio-**DISTRIBUTION OF ENERGY** photovoltaics housing A/003 Photovoltaic plant installers □ N KEY -ELECTRIC MOTORS J/005 Design, architecture and A/004 Inverters engineering □ KEY -ELECTROMECHANICAL A/006 Thin-film photovoltaic J/006 Services and tools for energy **COMPONENTS** modules and acoustic diagnosis □ A/008 Storage systems for O/001 Electropumps J/007 Systems and software for renewable energy plants connected energy control and management O/003 Sensors and probes to the network J/008 Measurement and adjustment □ P KEY -ENERGY-CARBON TRADING A/009 Lamps and solar lighting systems **AND SERVICES** A/010 Control J/009 Green roofs □ P/001 E.S.Cos systems/measurement J/010 Construction of buildings interface/testing □ Q KEY -☐ K KEY -SUSTAINABLE CITIES CONSULTANCY/SERVICES/COMMU A/013 Renewable mini grids for **NICATION** developing countries K/001 Smart grid storage systems Q/001 O&M: Management and K/002 Charge management systems ☐ B KEY -SOLAR for intelligent networks maintenance service companies **HEATING/THERMODYNAMICS** Q/002 EPC contracting K/003 ICT infrastructure for B/001 Solar boilers for sanitary hot intelligent networks O/003 Drone monitoring of wind K/004 ICT and energy technology and photovoltaic plants □ B/002 Solar-thermal collectors (flat, integration Q/004 Remote support and control vacuum, non-glass, air) services K/005 Sensors □ C KEY -WIND POWER O/005 Environmental impact K/006 Efficient public lighting C/001 Equipment, components and evaluation studios systems technologies for wind plants Q/006 Environmental and K/007 Devices for LED street C/002 Mini wind plants engineering consultancy firms lighting C/005 Related civil works Q/007 IT products and services K/008 Devices for photovoltaic street lighting ☐ E KEY -GEOTHERMAL POWER ☐ R KEY -UTILITIES, TRADERS K/009 Urban regeneration projects R/001 Generation of energy from ☐ F KEY-HYDROGEN/POWER TO GAS K/010 Social housing renewable sources - PV - wind F/001 Automotive fuel cells K/011 Design of urban green areas R/002 Electric utilities F/002 Fuel cells for stationary use and organic gardening R/004 Water service utilities ☐ G KEY -GENERATION PLANTS K/012 Outdoor design R/005 Measurement and control G/003 Cogeneration and systems for production, □ L KEY -SUSTAINABLE MOBILITY trigeneration plants management and distribution L/001 Electric vehicles ☐ G/005 Mini and Micro cogeneration L/003 Plug-in hybrid vehicles ☐ S DPE-TEMPORARY/STAND-BY ☐ H KEY -ENERGY SAVINGS AND **POWER** L/004 Electric fuel cell vehicles **EFFICIENCY/BUILDING** П S/002 Alternators L/005 Electric motorcycles H/002 LED lighting S/003 Anti-Corrosion П L/006 Batteries for electric vehicles H/003 Heat pumps S/006 Compressors L/007 Bike-sharing H/004 High-efficiency electric and S/007 Diesel Engines L/008 Car-sharing electronic products S/008 Electric Motors L/009 Car-pooling H/005 Occupancy sensors S/010 Filters and Filtration L/011 Intelligent Transport Systems H/007 ESCO Energy Service S/011 Fuel conditioning systems П Companies L/012 Systems to manage and S/012 Gas Engines ☐ I KEY -ENERGY SAVINGS AND innovate local public transport S/014 Insulators **EFFICIENCY/INDUSTRY** L/013 Rail services П S/015 Manual & Auto Start Control I/001 LED industrial lighting systems L/014 Sound-absorbent barriers and Modules I/002 Audits and technical lighting road surfaces S/016 Mobile Generators retrofits of industrial buildings L/015 Innovative systems for S/017 Oil conditioning systems I/003 Systems to monitor energy payment, calls, parking S/018 Power Control & Regulation consumption/smart meters management Equipment for Generators & Motor I/006 Recovery of waste processing L/016 Charging stations for electric S/020 Silencers heat vehicles S/021 Steam Vents П



☐ J KEY -SUSTAINABLE BUILDING



L/017 Methane and LPG vehicles





S/022 Vibration Equipment





- -	DDE TRANSFORMERS		Y/022 Voltage Stabilizers &		B/031 Slaughterhouse and farm
	DPE-TRANSFORMERS T/001 Dietribution Transformers	_	Regulators	_	produce waste treatment
	T/001 Distribution Transformers		Y/023 Safety & protection Services		B/033 Hazardous waste disposal
	T/007 Package Transformer Substations	ПД	WASTE COLLECTION,		B/035 Treatment and disposal of
	T/008 Power Transformers		RANSPORT AND STREET		infectious medical waste
	T/010 Transformer Oil	CL	EANING		B/036 Landfill: equipment and plant
	•		A/001 Compacters		B/041 Plastic recycling systems
	DPE-SWITCHGEAR AND ONTROLS		A/002 Vehicle components and accessories		RECOVERY OF MATTER AND
	U/004 Circuit Breakers		A/003 Systems for weighing and	_	
	U/005 Electronics		identifying differentiated waste		
	U/006 Enclosures		collection containers		material
	U/010 Switchboards		A/005 Waste transport by road		C/003 Paper and cardboard salvage
	U/011 Switches		A/007 Waste Collection Industrial		
	U/012 Switchgear - LV, MV, HV		and Special vehicles		equipment salvage
	U/013 Synchronizing Equipment		A/008 Electric vehicles for waste		
□ w	DPE-BATTERIES AND STORAGE		collection and street cleaning		C/014 Plastic salvage
	W/003 Lithium Ion Batteries		A/009 Biofuel vehicles		
	W/010 Battery Chargers		A/014 Bins		
	W/011 Charge Controllers		A/017 Special containers for		waste: pyrocleaning, and thermo-
	W/013 Fuel Cells	_	differentiated collection		catalytic cracking
	W/021 Cables and Cable		A/021 Large collection containers		-,
	Management Systems		A/022 Transport containers		incinerator systems
_ v	-		A/024 Underground eco-points		-, : ::::::::::::::::::::::::::::::
	DPE-CONVENTIONAL POWER ENERATION		A/032 Wheel loaders		selection
	X/002 Boilers, Heat Exchangers and		A/033 Telescopic handlers		-1 - L
	Combustion Equipment		A/036 Technology applied to waste		C/028 Biological waste treatment
	X/003 Civil Works		transport A/041 Sweepers		RENEWABLE PRODUCTS
	X/004 Consulting & Engineering		•		D/003 Ecomaterials, eco-design
	X/006 Filters and Filtration		A/044 Equipment and products for environmental cleaning and hygiene		D/004 Packaging
	Equipment		A/045 Equipment for removing		01 BIOBASED INDUSTRY -
	X/008 Maintenance & Repair		graffiti	E	BIOECONOMY
	Services		A/049 Automatic waste collection		D1/002 Biolubricants
	X/011 Pumps		systems		D1/006 Biorefinery (vegetable
	X/015 Valves	□в	WASTE TREATMENT AND		biomass sub-products, waste and
□ Y	DPE-SAFETY & PROTECTION		ISPOSAL - TECHNOLOGIES AND		effluents from the agro-industrial
	QUIPMENT	C	OMPONENTS		sector
	Y/003 Braking Resistors		B/001 Mechanical and sorting		D1/007 Mechanical-Biological Treatment: plants and equipments
	Y/004 Chokes		treatment: plants and equipment		D4/000 D1
	Y/005 Distribution Services /		B/002 Conveyor belts		compostable polymers and
	Equipment		B/006 Filters		bioplastics
	Y/008 Electrical Distribution Circuit		B/009 Separators		
	Protection Devices		B/010 Shredders/crushers	_	and equipment
	Y/009 Explosion Proof Equipment &		B/017 bio-filter and exaust air		D1/011 Equipment and plants for
	Lighting		treatment		recovering energy from waste
	Y/012 Filters		B/021 Biological waste treatment		D1/012 Composting plants and
	Y/013 Insulation Equipment &		B/022 Sterilizers		equipments
	Materials		B/025 Chemical/physical waste		D2 ENERGY FROM BIOMASS
	Y/014 Isolators		treatment		
	Y/015 Junction Boxes		B/027 Asbestos treatment		technologies for biomasses
	Y/016 Lightning Protection Systems		B/028 Recyclable material treatment		D2/002 Equipment, components and
	Y/020 Resistors		B/029 Used oil treatment		products for energy from biomasses
	Y/021 Soft Starters	П	B/030 Special and hazardous waste		D2/006 Biomass cogeneration





treatment









	D2/007 Components and technologies for biomasses			3 Inert waste salvage 9 Inert waste treatment		J019 Waterworks restoration techniques
	D2/009 Biomass industrial plants		•			
	D2/010 Biomass processing	□ G		OLED STILL RECEALIATION		K WATER TREATMENT: PURIFICATION, WASTE WATER
	D2/013 Services			1 Land reclamation: plants and ments		MANAGEMENT
	B ENERGY FROM BIOGAS			2 Containment and water		K003 Urban waste water purification systems
	D3/001 Equipment, components and technologies for biogas plants			7 Asbestos decontamination		K004 Industrial waste water purification systems
	D3/004 Biogas production plants		-	3 Groundwater		
	D3/014 Systems for biomethane micro-liquefaction			ntamination 9 Coverings	<u>-</u>	processes (reverse osmosis, nano/ultra/microfiltration)
	D3/015 Systems for biomethane		G/01	1 Evaluaton and monitoring		
	stockage, transport, injection into		conta	minated sites		and tank accumulation systems
	networks and distribution			2 Sampling and geophysical		
	D3/017 Technology for purifying			(soil gas, soil water, soil)		systems
	and upgrading biomethane biogas obtained from agricultural waste		-	4 Industrial reclamation		K009 Sedimentation systems
	D3/018 Methane-powered vehicles			7 Reclamation technologies and		K010 Separation systems
	D3/019 Biomass cogeneration and		instal	lation		K011 Filters, grids, sieves
Ш	trigeneration	Пн	RFG'	ONAL WATER		K012 Desalination systems
	D3/020 Biogas cogeneration and			TRUCTURES: PROTECTION,		1 K013 Softening systems
_	trigeneration			LTURE, INDUSTRY		K014 Iron and manganese removal
□ D /	BIOFUELS AND ALTERNATIVE		H001	Protection, development and		systems
	JELS		maint	enance of water bodies		K015 Absorption systems
	D4/001 Other liquid biofuels			Flooding and coastal		K016 Flotation systems
	D4/002 Equipment and components		prote			•
	for biofuels		H003	Irrigation technology		systems
	D4/005 Plants for the production of	□I	COLL	ECTION		3
	alternative fuels			Construction and restoration	_	processes
	D4/006 Biodisel producers and			ells and water intake works		K019 Technologies for thermal, electrolytic and oxidation processes
	distributors			Hydrogeological survey		
	D4/007 Automotive biogas		-	ms for groundwater search and toring		
	producers and distributors			_		for dosing
	D4/009 Production of biofuels			ER NETWORKS:		
	D4/010 Fumes depuration		EWAGI	BUTION, DRAINAGE,		treatment
	D4/011 Methane production and distribution technologies and	_		Pipes and accessories		K023 Activated sludge systems
	systems			Hydraulic joints and elastic		K024 Aeration equipment and
·	INTEGRATED WASTE		joints			oxygen blowers
	ANAGEMENT		J003	Leak detection and		K025 Septic tanks
	E/001 Collection platform		monit	toring		•
_	management		J004	Channels and ducts		processes
	E/002 Waste Collection Services			Rainwater collection tanks		,
	management	_		elated accessories		K031 Chemicals for cleaning and hygiene
	E/005 Differentiated waste			Decanting tanks and covers ecanting systems		1/000 11 1 1 1 1
_	collection service			Fittings, vents and valves	_	chemicals
	E/006 Set-up and management of disposal, treatment and recycling			Seals	п.	L ELECTROMECHANICAL
	plants					COMPONENTS AND EQUIPMENT
	E/008 Transport service		J013			FOR WATER
	C&D WASTE: TREATMENT AND		sewe	Construction of channels and rs		L001 Pumps and lifting systems
	COVERY			Trenchless techniques		
	F/002 Dust elimination devices		J016	Soil management techniques		and devices
	F/004 Crushing: fixed and mobile		J018	=		M TREATMENT AND USE OF
_	equipment		-	4		SLUDGE, GAS GENERATION AND REUSE













	 I have an ongoing pro I you have an ongoing projection only, capital letters): 	-	kindly ask you to write a brief d	escrip	tion of it (in English
	Main purpose of your visit I have a budget for ne Want to discover the	ew pur <mark>latest</mark>	rchases		
	CHNOLOGY & DEVICES FOR AIR RIFICATION		R/026 Level/rate/capacity measurement		
	Y007 Smart metering		R/024 Meteorological parameter measurement		
Ш	learning and artificial intelligence		R/020 Level indicators		
	Y005 GIS, cartography, modelling Y006 IoT systems, machine		archiving (hardware & software)		
	Y004 Bills and billing systems		surveys R/018 Cartography and data		
	Y003 Recording systems, counters		R/015 Instruments for geognostic		
	Y002 Monitoring, control and reporting tools		R/012 Emission control system		
	(pressure gauges, PH, flow meters, etc.)		R/010 Systems, equipment and material for environmental monitoring		
	Y001 Measurement technology		R/009 Industrial analysis		
	SERVICE DIGITISATION AND TEGRATED WATER SYSTEM		NTROL R/005 Water analysis: measurement and equipment		activities
	systems and installations		ENVIRONMENTAL EQUIPMENT, NALYSIS, MEASUREMENT,		Z/006 Multi-utilities and multi-sector
	N005 Maintenance of water				Z/001 Administrations and local Authorities
	N004 Consultancy, planning and management of water services		instruments		ISCELLANEOUS
	construction and management		O/027 Atmospheric pollution measurement and control		ASSOCIATIONS, RGANIZATIONS,
	N003 Engineering, design, technical support for system		O/026 Dust treatment		assessment studies
	NOO2 Frainceine design		O/025 Slag treatment		U/011 Environmental impact
	NAGEMENT SERVICES		O/021 Air purification system control		service companies
ПМ	INTEGRATED WATER		O/017 Pumps O/018 Tubes		and Engineering services U/010 Management & maintenance
	M007 Gas and biogas generators, motors and equipment		O/017 Purpos		U/009 Environmental Consultancy
	agriculture		O/014 Biofilters		software products
	M006 Valorisation of sludge in		O/011 Air scrubbers		U/008 Information Technologies and
	M004 Drying M005 Incineration		O/007 Treatment of indoor air		COMMUNICATION AND ONSULTANCY SERVICES
	decontamination		O/006 Biological exaust gas treatment		R/032 Meteorological instruments
	M003 Stabilisation and		evaporators		instruments
	M002 Thickeners, centrifuges and presses		O/005 Fume purification -		R/031 Topographical and geodetic
	M001 Thickening and dehydration		O/001 Fume purification - dust collectors		R/029 Temperature and humidity measurement













B2b event & Visit to exhibition Torino/Rimini, November 4th – 6th 2019

Company profile international buyer

Company name: AWP PTE LTD

Country: Singapore

Company name: AWP PTE LTD						
Surname: ORDONA		Name: Rogelina Dalay				
Spoken languages: English						
Address: 143 CECIL ST. 12-00 GB	BUILDING	ĵ				
Zip code: 069542	Town:		Country: Singapore			
Ph.number (please write the count too):	try code	Skype contact:				
E-mail:		Mobile ph. in use while in too):	Italy (plea	ase write the country code		
Website: awparchitects.com		No. Of employees: 72 (Sir	ngapore)			
Turnover per year (in Euros): 5 m	Year of foundation: 1957					
(average)						
Your Position in the company	Emplo	yee Consultant				
(tick only one choice):				Production		
□ Owner				Sales/Marketing		
C.E.O./Chief Executive				Technical Control		
Hand of				Quality Control		
Head of Department/Supervisor		Purchasing		Purchasing		
□ Production	Skilled	Worker				
Sales/Marketing		B 1				
☐ Technical		Calaa /Maadaakka a				
Technical/Corporate		- i · · ·				
Energy Manager		Quality Control				
Quality Control		Purchasing				
Purchasing						
Responsibility level:						
Final decisionOperativePlan/Organize						













(no more than 3 choices - please indicate with no.1 your core business)

		<u> </u>
D.	CONSTRUCTION	☐ K KEY -SUSTAINABLE CITIES
	□ D31. Cement manufacturer	☐ K/001 Smart grid storage systems
	□ D32. Inert material recycling centre	☐ K/002 Charge management systems for intelligent
	□ D33. Extractor	networks
	□ D34. Demolition company	☐ K/003 ICT infrastructure for intelligent networks
	□ D35. Builder/construction firm	☐ K/004 ICT and energy technology integration
	□ D36. Real estate company/developer	□ K/005 Sensors
	□ D37. Design firm	□ K/006 Efficient public lighting systems
	A KEY - PV & STORAGE	□ K/007 Devices for LED street lighting
	□ A/001 Equipment, components for photovoltaics	□ K/008 Devices for photovoltaic street lighting
	□ A/003 Photovoltaic plant installers	□ K/009 Urban regeneration projects
	□ A/004 Inverters	□ K/010 Social housing
	☐ A/006 Thin-film photovoltaic modules	□ K/011 Design of urban green areas and organic
	□ A/008 Storage systems for renewable energy plants	gardening
	connected to the network	□ K/012 Outdoor design
	□ A/009 Lamps and solar lighting	□ Q KEY -CONSULTANCY/SERVICES/COMMUNICATION
	□ A/010 Control systems/measurement interface/testing	☐ Q/001 O&M: Management and maintenance service
	□ A/013 Renewable mini grids for developing countries	companies
	H KEY -ENERGY SAVINGS AND	□ Q/002 EPC contracting
	EFFICIENCY/BUILDING	□ Q/003 Drone monitoring of wind and photovoltaic plants
	☐ H/002 LED lighting	□ Q/004 Remote support and control services
	□ H/003 Heat pumps	□ Q/005 Environmental impact evaluation studios
	☐ H/004 High-efficiency electric and electronic products	□ Q/006 Environmental and engineering consultancy firms
	H/005 Occupancy sensors	□ Q/007 IT products and services
	☐ H/007 ESCO Energy Service Companies I KEY -ENERGY SAVINGS AND	☐ D RENEWABLE PRODUCTS
	EFFICIENCY/INDUSTRY	
	□ I/001 LED industrial lighting systems	□ D/003 Ecomaterials, eco-design
	☐ I/002 Audits and technical lighting retrofits of industrial	□ D/004 Packaging
	buildings	☐ E INTEGRATED WASTE MANAGEMENT
	☐ I/003 Systems to monitor energy consumption/smart	□ E/001 Collection platform management
	meters	□ E/002 Waste Collection Services management
_	☐ I/006 Recovery of waste processing heat JKEY -SUSTAINABLE BUILDING	□ E/005 Differentiated waste collection service
_	□ J/001 Home automation	☐ E/006 Set-up and management of disposal, treatment
	□ J/003 Insulation and thermal lining	and recycling plants
	☐ J/004 Building materials for bio-housing	□ E/008 Transport service
	□ J/005 Design, architecture and engineering	
	□ J/006 Services and tools for energy and acoustic	
	diagnosis	
	☐ J/007 Systems and software for energy control and management	
	□ J/008 Measurement and adjustment systems	
	□ J/009 Green roofs	
	□ J/010 Construction of buildings	
		1

Please describe your activity (**English**):

Design supply and installation of energy-saving heating, water supply, sewage systems.















□ те	ECHNOLOGY & DEVICES FOR AIR		O/025 Slag treatment O/026 Dust treatment	COMMUNICATION AND CONSULTANCY SERVICES U/008 Information Technologies and
Pl	JRIFICATION O/001 Fume purification - dust collectors O/005 Fume purification - evaporators	1A	ENVIRONMENTAL EQUIPMENT, NALYSIS, MEASUREMENT, ONTROL R/005 Water analysis: measurement and equipment R/009 Industrial analysis	software products U/009 Environmental Consultancy and Engineering services U/010 Management & maintenance service companies
	O/006 Biological exaust gas treatment O/007 Treatment of indoor air O/011 Air scrubbers		R/010 Systems, equipment and material for environmental monitoring R/012 Emission control system	U/011 Environmental impact assessment studies
	O/014 Biofilters O/015 Vacuum systems O/017 Pumps O/018 Tubes O/021 Air purification system control O/025 Slag treatment O/026 Dust treatment		R/015 Instruments for geognostic surveys R/018 Cartography and data archiving (hardware & software) R/020 Level indicators R/024 Meteorological parameter measurement	
	O/027 Atmospheric pollution measurement and control instruments O/015 Vacuum systems O/017 Pumps		R/026 Level/rate/capacity measurement R/029 Temperature and humidity measurement R/031 Topographical and geodetic instruments	
	O/018 Tubes O/021 Air purification system control		R/032 Meteorological instruments	

Main purpose of your visit to Italy:
I have a budget for new purchases
 I want to discover the latest market innovations
□ I have an ongoing project
I you have an ongoing project, we kindly ask you to write a brief description of it (in English
only, capital letters):













B2b event & Visit to exhibition Torino/Rimini, November 4th - 6th 2019

Company profile international buyer

Company name: HASKELL

Country: USA

Company name:Haskell						
Surname:Toke	Name:Jonathan					
Spoken languages: English, French	, German	, Spanish, understand	some Italian			
Address: corporate HQ 111 Riversi	de Avenu	е				
Zip code: 32202	Town: Ja	cksonville, Florida	Country	Country: US		
Ph.number (please write the count too):	Skype contact:					
E-mail:	Mobile ph. in use while in Italy (please write the country code too):					
Website: www.haskell.com	No. Of employees: 1350					
Turnover per year (in Euros): 850	million	Year of foundation: 1962				
Your Position in the company (tick only one choice):		Production Sales/Marketing Technical Quality Control Purchasing I Worker Production Sales/Marketing Technical Quality Control	Consult	ant Production Sales/Marketing Technical Quality Control Purchasing		
Responsibility level: Final decision Operative Plan/Organize						















(no more than 3 choices - please indicate with no.1 your core business)

A.	INI	DUSTRY	C.	DISTRIBUTOR
		A1. Food and agriculture	D.	CONSTRUCTION
		A2. Equipment and plants for the treatment of	٥.	□ D31. Cement manufacturer
		water, air and waste		□ D32. Inert material recycling centre
		A3. Paper, cardboard		□ D33. Extractor
		A4. Chemical/Pharmaceutical/Cosmetic		□ D34. Demolition company
		A5. Electrotechnical/Electronic		D35. Builder/construction firm
		A6. Rubber/Plastic materials		□ D36. Real estate company/developer
		A7. Packaging		□ D37. Design firm
		A8. Wood	_	•
		A9. Mechanical/Automotive	E.	PUBLIC ADMINISTRATION
		A10. Steel/metal processing		E38. Municipality of up to 50,000 inhabitants
		A11. Oil & Gas		 E39. Municipality with more than 50,000 inhabitants
		A12. Tannery/Textiles		
		A13. Renewable energy equipment and systems		☐ E40. National corps/brigades/forces
		A14. Glass, ceramics, stone industry		☐ E41. State Body/Ministry
		A15. Large-scale distributors/Distribution chains		☐ E42.Province/Region
		A16. Transport (Infrastructures)		□ E43. Healthcare facility
B.	SEF	RVICES	F.	AGRICULTURE
		B14. Environmental analysis		□ F45. Consortium
		B16. Reclamation and treatment of contaminated		□ F46. Farm
		sites	G.	ENERGY PRODUCER MANAGER
		B17. Waste-to-energy plant		□ G47. Grid management
		B19. Miscellaneous plant operator (aqueducts,	ш	ENERGY SERVICES
		landfills, etc.)	п.	1140 0014 14 1 1
		B20. Investments Groups/Funds/ Financial and		☐ H48. O&M, Maintenance personnel☐ H49. Fitters/Integrators
		Insurance Institute		☐ H50. Energy Consulting
		B21. Logistics/Waste storage		☐ H51. Contractors, planners and EPC - Engineering,
		B22. Maintenance and cleaning		Procurement & ConstructionGrid management
		B23. Waste recovery and transportation		•
		B24. Material recovery/recycling/transformation	1. 6	ENERGY USERS
		B25. Breaker/vehicle breaker/coachwork		□ I51. Telecommunications/ICT
	_	converting company		☐ I52.Mines, extraction industries
		B26. Public and private utilities		□ I53. Emergencies, aid
		B28. Engineering firm		Manufacturers of components/semi-finished
		B29. Accommodation facilities (holiday resorts, hotels, sports facilities)	pro	oducts for energy production
		B30. Technician/installation engineer		
		B32. Plant manager (wind farms, photovoltaic and		
		geothermal power plants)		
		B34. Electricity wholesaler and other energy		
		vectors/traders		
		B35. Integrated management for energy		
	_	efficiency (ESCO)		
		, ,		
Ple	ase o	describe your activity (English):		



























TRADE SECTORS LIST 2019

Please tick the products you are interested in purchasing (30 choices maximum)

П	Λ	KEY - PV & STORAGE	_	T/002 Availe and to declare likelying
				I/002 Audits and technical lighting retrofits of industrial buildings
L		A/001 Equipment, components for photovoltaics	_	I/003 Systems to monitor energy
Г		A/003 Photovoltaic plant installers		consumption/smart meters
		A/004 Inverters		I/006 Recovery of waste processing
[A/006 Thin-film photovoltaic		heat
	_	modules		
[A/008 Storage systems for		DPE-CONVENTIONAL POWER
		renewable energy plants connected		ENERATION
		to the network		X/002 Boilers, Heat Exchangers and
[A/009 Lamps and solar lighting		Combustion Equipment
[A/010 Control		X/003 Civil Works
		systems/measurement interface/testing		X/004 Consulting & Engineering
		A/013 Renewable mini grids for		X/006 Filters and Filtration Equipment
L		developing countries		X/008 Maintenance & Repair
_				Services
Ц		KEY-SOLAR EATING/THERMODYNAMICS		X/011 Pumps
		B/001 Solar boilers for sanitary hot		X/015 Valves
L		water		•
Г		B/002 Solar-thermal collectors (flat,		C&D WASTE: TREATMENT AND ECOVERY
	_	vacuum, non-glass, air)		F/002 Dust elimination devices
П	C I	KEY -WIND POWER		F/004 Crushing: fixed and mobile
_	 □	C/001 Equipment, components and		equipment
	_	technologies for wind plants		F/008 Inert waste salvage
[C/002 Mini wind plants		F/009 Inert waste treatment
		C/005 Related civil works	Пι	ELECTROMECHANICAL
П	.	KEY-HYDROGEN/POWER TO GAS		OMPONENTS AND EQUIPMENT
	г: □	F/001 Automotive fuel cells		OR WATER
		F/002 Fuel cells for stationary use		L001 Pumps and lifting systems
				L004 Water saving technologies
	G	KEY -GENERATION PLANTS		and devices
[G/003 Cogeneration and		
		trigeneration plants		
		G/005 Mini and Micro cogeneration		
		KEY -ENERGY SAVINGS AND		
		FICIENCY/BUILDING		
		H/002 LED lighting		
		H/003 Heat pumps		
[H/004 High-efficiency electric and		
	_	electronic products		
	_	H/005 Occupancy sensors		
L		H/007 ESCO Energy Service Companies		
	т,	KEY -ENERGY SAVINGS AND		
Ц		FICIENCY/INDUSTRY		
[I/001 LED industrial lighting systems		













Main purpose of your visit to Italy:

- ☐ I have a budget for new purchases
- I want to discover the latest market innovations
- I have an ongoing project

I you have an ongoing project, we kindly ask you to write a brief description of it (in English only, capital letters):

Confidential project requiring energy savings and high sustainability goals for coffee roasting and packaging. Many solutions will likely involve energy capture and reduction through reuse.









