



ENERGY AND CLEANTECH BUSINESS DAYS 2° Edition
Virtual B2b event
1 December 2021


BUYERS' COMPANY PROFILES

POLAND		
Company name	PM ECOLOGY SP. Z O.O.	
Website	www.pmecology.com	
Contact person (name and position)	Piotr Wlazło, Board Member	
Spoken languages	Polish (native), English, German	
Description of your activity	<p>PM ECOLOGY is an innovative company operating in the field of automatic environmental measurements and climate change monitoring. We provide valuable information for experts in water, wastewater and weather applications to help protect life, the environment and infrastructure.</p> <p>We go beyond simply providing solutions. We work with our clients to design effective responses to the challenges they face. Together, we implement projects in the field of weather, water, air and wastewater and sewage infrastructure monitoring, as well as counteracting climate change.</p>	
Date of establishment	2012	
Turnover	2,5 mln Eur in 2021	
Nr of employees	~25	
Geographic areas covered	All Poland	
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	<p>Yes, we have business with customers in Germany, UK, Switzerland, Japan, Greece, Denmark and Italy. We don't disclose our customer names.</p> <p>We have suppliers from Germany, Switzerland, China and Croatia.</p>	
Please indicate your customers' characteristics. If	Main customers in Poland are municipal companies managing water & wastewater infrastructure in big cities in Poland. We delivered products to 9 of 10 biggest cities in Poland.	


possible, please indicate the names of your most important clients	Other customers include national institutions like: national meteorological office, national forests, institute of environment & technology, agricultural advisory office
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	<ol style="list-style-type: none"> 1. Sewage & wastewater monitoring system in Katowice, 150+ battery operated devices (flow & level), SCADA system, 3 meteo stations. Value 1,5 mln Eur 2. Water and Sewage distribution network monitoring in Gdynia, 60+ water flow meters, 18 turbidity meters, 12 sewage flow meters, 12 sewage quality meters (redox, PH, conductivity, H2S, temp.), 5 weather stations; integration with SCADA; value 1,0 mln Eur 3. Delivery, installation & software integration of 355 solar powered meteorological stations for agriculture applications; ALL Poland; value 0,9 mln Eur 4. Urban flood prevention system in Gdańsk; 80 rainwater level sensors, 20 precipitation sensors; value 250K Eur 5. Microplastic natural treatment plant in Gdańsk, value 150K Eur
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> X Risks/disasters prevention and management X Water/waste water treatment X Air quality / off gas management X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)
Please indicate products/services/processes/solutions you are looking for	<ol style="list-style-type: none"> 1. New sensors for meteorology, air, water & sewage monitoring 2. Data analysis software, eg. Modelling, forecasting, GIS for meteorology, water & wastewater applications 3. Other connected with adaptation to climate change
Please indicate which kind of cooperation you would be more interested in	<ol style="list-style-type: none"> 1. resale of Italian products in Poland 2. Integration of software solutions in our data analysis system
Please give the specific purpose of participating to the event	<ol style="list-style-type: none"> 1. Increasing the scope of service our company can offer 2. Offering new, innovative products & services that are currently not available in Poland

SLOVAKIA		
Company name	BAJA FIN sro	
Website	n.a.	
Contact person (name and position)	Ing. Pavol Seko (purchase manager)	
Spoken languages	Slovak, English	
Description of your activity	Import of mechanical and electrical-technical components and equipment.	
Date of establishment	2004	
Turnover	100k – 200k	
Nr of employees	5	
Please detail the products you deal with (and related brands): - typology - range	<ul style="list-style-type: none"> • Electric pumps; • Electrical control devices; • Safety guards; • Turning and milling machines. 	
Geographic areas covered	Europe	
Please indicate if you are sole agent of foreign products	Yes	
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Yes: Sacemi, tecnopiù, repar2	
Please indicate your customers' characteristics. If possible, please indicate the names of your most	Factories and other Distributors	


important clients	
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	We are an import company, we do not manage projects.
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> x Engineering / geological, hydrogeological & geotechnical engineering / environmental geology x Hydraulics x Noise prevention and treatment x Sustainable chemical processes x New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> X Construction materials
Please indicate products/services/processes/solutions you are looking for	Possible suppliers of construction materials, new technologies to import in Slovakia, new machinery and partners in order to expand our portfolio of imported products.
Please indicate which kind of cooperation you would be more interested in	Distribution agreement for the Slovak territory
Please give the specific purpose of participating to the event	Research of possible suppliers, new technologies, new machinery and establishment of new collaborations

HUNGARY	
Company name	ENVIROTIS Holding Zrt
Website	www.envirotis.hu
Contact person (name and position)	Csiszár Tamás -
Spoken languages	english
Description of your activity	The group of companies provides a complex waste management service and environmental remediation service to customers throughout Hungary. It provides a safe, economical and environmentally safe solution for the highest possible recovery, disposal and logistics of industrial waste received.
Date of establishment	2013 establishment of the group 1992 establishment of the predecessor company
Turnover	17 million EUR
Nr of employees	300 employee
Please detail the products you deal with (and related brands): - typology - range	soil substitute, gypsum and heavy metal concentrate zinc sulfate monhydrate
Geographic areas covered	Hungary
Please indicate if you are sole agent of foreign products	no
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	no


<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>treatment of recovery of heavy metal-containing wastes from manufacturing and utilization of dressed seed material. clients: Pioneer, Monsanto, Mercedes, Audi,</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> <u>Soil/contaminated land monitoring and treatment / remediation</u> <input checked="" type="checkbox"/> <u>Risks/disasters prevention and management</u> <input checked="" type="checkbox"/> <u>Engineering / geological, hydrogeological & geotechnical engineering / environmental geology</u> <input checked="" type="checkbox"/> <u>Waste collection / management / recycling</u> <input checked="" type="checkbox"/> <u>Water/waste water treatment</u> <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Pyrogassification <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> <u>Environmental infrastructures (landfills, dams etc)</u>
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Construction materials made from wastes (etc: geopolimers)</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>technology transfer</p>
<p>Please give the specific purpose of participating to the event</p>	<p>the italaian tegchnology is practical and therefore we are interested in to get in contact with it.</p>

CHINA	
Company name	JOKOSON (Shanghai) Environmental Technology Co. LTD.
Website	www.jokoson.com
Contact person (name and position)	Linda Chen Assistant to the Dean of Jokoson College
Spoken languages	English
Date of establishment	17 August 2011
Turnover	22.10 million yuan
Nr of employees	65
Please detail the products you deal with (and related brands): - typology - range	Jiefeishi-Smart 1100BR Floor Scrubber JKF high-efficiency explosion-proof dust collector VOCs adsorption and desorption device Soil washing equipment Soil in-situ solidification equipment Soil thermal desorption equipment High-efficiency low-foam cleaner River water body repair agent Soil repair agent Deodorant materials
Geographic areas covered	· Covering 29 service outlets nationwide · 2 overseas service outlets
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Italian, Vietnam, Thailand
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Such as the Beijing-Shanghai express railway, China Aerospace Ministry, IKEA (China), Jiangsu Electricity, SKF, Western Electricity, KUKA, BMW China, Northeast Electricity, Shanghai Steam Turbine Co., Ltd., XD transformer Co., Ltd., Shanghai Volkswagen Automobile Co., Ltd., Chongqing Changan Ford automobile Co., Ltd., Xinjiang Daquan Solar Group, Novartis, Siemens Group, Beijing Daimler-Benz, Schaeffler Group, Baosteel, Shougang Group, Bengbu cigarettes factory, Chuzhou cigarettes factory, Yongqiang Group, Double Coin Group, Bosch (China) and Wolong Group, etc.


<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>Jokoson industrial cloud can provide consulting service, generic technology, support and guarantee, technical communication and efficient service. To choose the online and offline services according to the different needs of customers. Such as: Industrial Environment, Commerce Environment, Municipal Environment,</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <p><input type="checkbox"/>,x Soil/contaminated land monitoring and treatment / remediation</p> <p><input type="checkbox"/> Risks/disasters prevention and management</p> <p><input type="checkbox"/>,x Engineering / geological, hydrogeological & geotechnical engineering / environmental geology</p> <p><input type="checkbox"/>,x Waste collection / management / recycling</p> <p><input type="checkbox"/> Hydraulics</p> <p><input type="checkbox"/>,x Water/waste water treatment</p> <p><input type="checkbox"/>,x Air quality / off gas management</p> <p><input type="checkbox"/>,x Noise prevention and treatment</p> <p><input type="checkbox"/>,x Sustainable chemical processes</p> <p><input type="checkbox"/>,x New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <p><input type="checkbox"/>,x Environmental infrastructures (landfills, dams etc)</p> <p>GREEN & SMART BUILDING</p> <p><input type="checkbox"/>,x Engineering management</p>
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Solid waste Soil and groundwater environment restoration Industrial waste gas and dust oil mist treatment River ecological restoration service Integrated Environmental Management Service</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Carry out professional cooperation with complementary resources and advantages. Jointly formulate relevant standards and industry norms to provide a basis for formulating policies that adapt to social development.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>Resource sharing and cooperative innovation</p>

CHINA	
Company name	Shanghai Winner Environmental Technologies Co.,Ltd.
Website	www.winner-hitech.com
Contact person (name and position)	Ma Yi, Marketing Director
Spoken languages	Chinese and English
Description of your activity	EPC and O&M project for WWTP
Date of establishment	Year 2001
Turnover	20 M €
Nr of employees	120
Please detail the products you deal with (and related brands): - typology - range	WWTP equipment and instrument: Nijhuis HACH GF E+H
Geographic areas covered	China
Please indicate if you are sole agent of foreign products	Yes
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Fluiteco, Nijhuis, Teijin, Koch, Modern Water
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Industrial customers, such as Cargill, Redbull, Johnson Matthey, Apollo, Orion, Johnson Controls, TE connectivity

<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>3500m3/d WWTP for food & beverage wastewater 800m3/d WWTP for batteries</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT <input checked="" type="checkbox"/> X Water/waste water treatment <input checked="" type="checkbox"/> X Air quality / off gas management <input checked="" type="checkbox"/> X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p>RENEWABLE ENERGY <input type="checkbox"/> X Biogas/Biomass/Biomethane</p>
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Good environmental wastewater treatment technologies and related advanced equipment</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Project cooperation and product agency</p>
<p>Please give the specific purpose of participating to the event</p>	<p>New technologies and product</p>

	
Company name	Italdesign SpA (Volkswagen Group)
Website	www.italdesign.it
Spoken languages	ITA, ENG, GER, ESP
Description of your activity	Italdesign has been working with all of the most important OEMs worldwide over the past 50 years, being recognized as a very innovative partner in terms of styling and engineering.
Date of establishment	1968
Turnover	€193 Million
Nr of employees	993
Please detail the products you deal with (and related brands): - typology - range	Engineering & Design Services Industrial Design Prototype, Production
Geographic areas covered	
Please indicate if you are sole agent of foreign products	n/a
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	non-disclosure
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	non-disclosure

<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>non-disclosure</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>GREEN & SMART BUILDING</p> <p><input type="checkbox"/> Architectural, structural and planning design services</p> <p><input type="checkbox"/> Furniture, fixtures and equipment for houses, hotels, offices, shops</p>
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>companies operating in the construction / plant engineering and electrical systems sector</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	
<p>Please give the specific purpose of participating to the event</p>	<p>Scouting of new potential suppliers</p>

SPAIN		
Company name	Sensytouch Innovation.	
Website	www.sensytouchinnovation.es	
Contact person (name and position)	Franco Riva, Business Development Manager	
Spoken languages	Italian, English, French	
Description of your activity	We design and implement highly technological solutions with innovative products capable of accelerating the business and services of companies in different fields, from construction to healthcare, from automotive & aerospace industries to public administration, from educational to HO.RE.CA.	
Date of establishment	The last corporate restructuring that led to the current business lines, has completed on 2019, grouping and merging already existing companies.	
Turnover	Close to 5 M €	
Nr of employees	78	
Please detail the products you deal with (and related brands): - typology - range	<input type="checkbox"/> i-Health <input type="checkbox"/> i-Education <input type="checkbox"/> Smart city <input type="checkbox"/> Public administration <input type="checkbox"/> Nanotechnology products Please, visit our website for further details	
Geographic areas covered	Europe, GCC, Africa (Senegal, Ghana)	
Please indicate if you are sole agent of foreign products		
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Italy, Spain, Romania	
Please indicate your customers' characteristics. If possible, please indicate the names of your most	Please visit our website for further details	

important clients	
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	Please visit our website for further details
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> X Risks/disasters prevention and management X Engineering / geological, hydrogeological & geotechnical engineering / environmental geology X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> X Photovoltaic X Solar Energy (thermal) X Energy Efficiency <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> X Airports, Ports X Urban transport X Public works (hospitals, schools, sports facilities) X Green transportation <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> X Furniture, fixtures and equipment for houses, hotels, offices, shops X Monitoring & safety, Building Management systems, access control, security and alarm systems
Please indicate products/services/processes/solutions you are looking for	IoT components, engineering services, innovative recycling processes, innovative technologies etc.
Please indicate which kind of cooperation you would be more interested in	Any kind of agreement, from buying and selling to partnership or exclusive agency related to specific products / services



European Regional
Development Fund

Please give the specific purpose of participating to the event	Integration and expansion of our product and service offering
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