

COMPANY PROFILE

Health & Wellness

BUYER 1:

7. Date of establishment of the company *

1836

8. Number of employees in 2023 *

cca 3000

9. Turnover in Euro in 2023 *

268.300.000 eur

16. Activity description: please indicate your core business *

a North Macedonian generic pharmaceutical company, specializes in the production of oral solid dosage forms, liquids, oral cephalosporins, and semi-solids. Our strengths include:

- EU and EAEU GMP-certified facilities
- Strong regulatory expertise
- High-quality dossiers and rapid commercialization
- Reliable supply and efficient decision-making
- We offer EU CTD dossiers for out-licensing and available MAs with finished product supply, focusing on CVS, CNS, cephalosporin antibiotics, narcotics, and OTC products.

Interests:
In Licensing opportunities for finished medicinal products (Rx and OTC), acquiring of available MAs (for Balkan countries) - OBL supply of MD products

17. Please indicate if you are: *

- Importer / Distributor
- General Contractor
- Medical Aesthetic Centres
- Clinics / Hospital Chains
- Spa & Health Clubs
- Beauty Salon Chains
- Altro

18. Please indicate whether you have your own brand/s: *

19. Products you deal with *

20. Geographic areas covered

22. Please indicate the categories you are most interested in - **MEDTECH**: *

- Medical and electromedical equipment
- Medical devices
- Furniture and hospital goods
- Laboratory
- Digital Health
- Services (i.e. Consulting, Training, Analysis)
- None
- Altro

23. Please indicate the categories you are most interested in - **PHARMACEUTICALS**: *

- Marketing Authorisation Holders
- Manufacturer
- Contract manufacturing, Private label
- API & Excipient Biotech
- Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
- None
- Altro

24. Please indicate the categories you are most interested in - **FOODS SUPPLEMENTS:** *

- Manufacturer
- Contract manufacturing & Private Label
- Ingredients, Raw Materials
- Bio Food / Special Food
- Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- None
- Altro

25. Please indicate the categories you are most interested in - **COSMETICS:** *

- Marketing Authorisation Holders
- Manufacturer
- OEM, ODM, Contract Manufacturing, Private Label
- Cosmetics, Skin care & Fragrances
- Hair Products & Equipment
- Beauty Salon Products and Equipment
- Natural & Organics
- Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- None
- Altro

26. Please indicate the categories you are most interested in - **HOSPITAL, CLINICS, SPA, FITNESS** *

- Interior fittings
- Engineering, Design & Construction Equipment
- None
- Altro

COMPANY PROFILE

Health & Wellness

BUYER 2:

7. Date of establishment of the company *

2001

8. Number of employees in 2023 *

250

9. Turnover in Euro in 2023 *

1000.000

16. Activity description: please indicate your core business *

Pharma Purchase

17. Please indicate if you are: *

- Importer / Distributor
- General Contractor
- Medical Aesthetic Centres
- Clinics / Hospital Chains
- Spa & Health Clubs
- Beauty Salon Chains
- Altro

18. Please indicate whether you have your own brand/s: *

yes

19. Products you deal with *

Pharma and Medical

20. Geographic areas covered

UAe

22. Please indicate the categories you are most interested in - **MEDTECH**: *

- Medical and electromedical equipment
- Medical devices
- Furniture and hospital goods
- Laboratory
- Digital Health
- Services (i.e. Consulting, Training, Analysis)
- None
- Altro

23. Please indicate the categories you are most interested in - **PHARMACEUTICALS**: *

- Marketing Authorisation Holders
- Manufacturer
- Contract manufacturing, Private label
- API & Excipient Biotech
- Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
- None
- Altro

24. Please indicate the categories you are most interested in - **FOODS SUPPLEMENTS:** *

- Manufacturer
- Contract manufacturing & Private Label
- Ingredients, Raw Materials
- Bio Food / Special Food
- Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- None
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