


CLEANTECH & GREEN BUILDING BUSINESS DAYS


On site B2B event

14-15 June 2022

BUYERS' COMPANY PROFILES


CANADA	
Company name	SDA ARCHITECTS
Website	-
Contact person attending the event	Stefano Domenici - President
	Spoken Languages: Italian, English, French
Description of your activity (please indicate your core business)	Architecture & Interior Design
Date of establishment	1995
Nr of employees in 2020/2021	10
Please specify the products you deal with (and related brands): - typology - range	Building Products, Lighting, Finishes, And Furniture
Geographic areas covered	North America SDA Architects already works in partnership with architecture companies in US, Kuwait, Italy, Iran
Please indicate if you are sole agent of foreign products	YES
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	<ul style="list-style-type: none"> - Th3 Standard - Armani - Scavolini - Swarovski - Max Mara - Benetton

<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>Real Estate Developers</p>
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<ul style="list-style-type: none"> - YUL MONTREAL CONDOS - LES TOURS ST-MARTIN APPARTMENTS - CAVENDISH C3 CONDOS - ZENDO CONDOMINIUMS
<p>Sub-sectors you are mostly interested in:</p>	<p>GREEN & SMART BUILDING <input checked="" type="checkbox"/> Architectural, structural and planning design services <input checked="" type="checkbox"/> Construction of civil, industrial and commercial buildings <input checked="" type="checkbox"/> Interior and outdoor decoration <input checked="" type="checkbox"/> Furniture, fixtures and equipment for houses, hotels, offices, shops <input checked="" type="checkbox"/> Interior finishes <input checked="" type="checkbox"/> Lighting <input checked="" type="checkbox"/> Taps and fittings, valves & related mechanical works <input checked="" type="checkbox"/> Construction materials</p>
<p>Please indicate products / services / processes / solutions you are looking for</p>	<p>Architecture companies with which we can partner for common projects. New Building Materials, Design Elements and Accessories Sustainable solutions for buildings / pre-fab building modules with sustainability features.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Architectural Design</p>
<p>Please indicate the specific purpose of your participation to the event</p>	<p>Interest in investigating the possibility developing working relationships with Italian companies as partners or suppliers (of products and technologies).</p>


DENMARK	
Company name	Ingeman Fischer Aps
Website	Ingeman Fischer - Arkitekter - Bygherrerådgivning - Køberrådgivning - Bygningsvurdering
Contact person attending the event	Name: Martin Bernhard
	Position: Architect
	Spoken Languages: Danish, English
Description of your activity (please indicate your core business)	<p>We are an engineering company that has all competencies in-house. such as fire consults, architects, energy consultant, building engineers and architectural engineers.</p> <p>We see a rising demand for sustainable buildings and how they can be monitored throughout their entire life cycle. This is both due to the rising demand on the private markets and the changes in the national building code.</p> <p>We experience that our investors are more willing to be in front of the new legislation and are more open towards green building technologies when they are planning to expand their building portfolio.</p> <p>our energy department is very focused on reducing energy consumption in the existing buildings on large properties. in addition, we are very concerned with helping the business community with guidelines for how they can optimize their energy consumption.</p>
Date of establishment	2013
Nr of employees in 2020/2021	18
Please specify the products you deal with (and related brands): - typology - range	<p>Energy management/optimization – Preheat, by newgrid CO2 savings.</p> <p>Sustainable construction – Cross laminated timber, CLT Danmark</p> <p>Sustainable architecture – DGNB Certifications, DK-GBC</p> <p>Renewable energy Solar energy – PV's, Solartag</p>
Geographic areas covered	Denmark

<p>Please indicate if you are sole agent of foreign products</p>	<p>We are a consulting engineering company.</p>
<p>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</p>	<p>We have no Italian partners for now. We are therefore very interested in what there is to offer from other suppliers.</p>
<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>B2B Cross laminated timber – CLT Private customers</p> <p>Important customers:</p> <ul style="list-style-type: none"> • Kirkbi • Andersen Biler • Balder • Deas • Jeudan • Landsbyggefonden • Housing associations
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>Andersen biler A/S:</p> <ul style="list-style-type: none"> • Andersen car A / S: Energy review and Solarpanels projects on 4-6 properties. <p>Kirkbi:</p> <ul style="list-style-type: none"> • Energy renovation of older property in central Copenhagen <p>Balder Ejendomme Danmark A/S:</p> <ul style="list-style-type: none"> • Energy certification of properties up to 40.000 m2 <p>Landsbyggefonden:</p> <ul style="list-style-type: none"> • Building inspection and external inspection. The work took place over 1 year. The job involved a total inspection of the entire public housing sector <p>Private investors:</p> <ul style="list-style-type: none"> • 1400 m2 hotel build in CLT • Various housing associations
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <p>X Waste collection / management / recycling</p> <p>X Water/wastewater treatment</p> <p>X Air quality / off gas management</p> <p>X New equipment, material and/or services for sustainable environmental impact (biotechnologies, re-manufacturing, etc.)</p> <p>RENEWABLE ENERGY</p> <p>X Photovoltaic</p> <p>X Solar Energy (thermal)</p>


	<p>X Geo Energy (thermal) X Energy efficiency X Energy management</p> <p>INFRASTRUCTURES/PUBLIC WORKS X Power distribution and energy production (including smart grid and off grid systems)</p> <p>GREEN & SMART BUILDING X Architectural, structural and planning design services X Engineering management X Construction of civil, industrial and commercial buildings X Monitoring & safety, Building Management systems, access control, security and alarm systems X Construction materials X Sustainable certifications</p>
<p>Please indicate products / services / processes / solutions you are looking for</p>	<p>We are looking for new innovative solutions that do not exist within our borders. We are convinced that if we are to achieve our energy goals, then we need to look at what other countries are doing and learn from each other's experience.</p> <p>We would therefore like to look more at sustainable constructions for renovation and new construction. we would also like to hear about others' experiences within energy management.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>we are looking for new sustainable construction methods. we are also looking for energy management (systems) and new and innovative energy solutions.</p>
<p>Please indicate the specific purpose of your participation to the event</p>	<p>The purpose for us is to meet any new suppliers and partners across national borders. The green transition cannot be isolated to Denmark, and we therefore believe that all experience from other countries must be used.</p>

HUNGARY	
Company name	BuildEXT Ltd.
Website	www.buidext.com/
Contact person attending the event	Dr. Agnes Sepp-Fekete - International Relations Director
	Spoken Languages: English, German, Hungarian
Description of your activity (please indicate your core business)	BuildEXT Ltd. is an architectural firm offering high quality general design, interior design and other BIM (Building Information Modeling) services. We are a cool international company (BuildEXT Ltd., Hungary and BuildEXT GmbH, Germany) with 50+ permanent employees working towards a sustainable future. We have integrated the most innovative players in the construction industry in order to design complex industrial facilities (data centres, laboratories, automotive factories), office and commercial buildings. Nothing is impossible for us.
Date of establishment	2008
Turnover in euro in 2020/2021	2 674 196 EUR (2021)
Nr of employees in 2020/2021	40 (statistical number of employees)
Please specify the products you deal with (and related brands): - typology - range	- general design services - interior design services - BIM (Building Information Modeling) services - Scan-to-BIM services - Facility Management services
Geographic areas covered	Worldwide. The company has a local branch in Germany.
Please indicate if you are sole agent of foreign products	-
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	We have partners in the USA, in Denmark and in Sweden


<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>Our customers are larger companies that have complex industrial facilities (data centres, laboratories, automotive factories), office or commercial buildings to be designed. Continental, Bosch, Synlab, Nokia, etc.</p>
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<ul style="list-style-type: none"> - Continental, Budapest - Site development, 60 000 m2 - Bosch, Budapest - Campus concept, 34 000 m2 - Continental, Veszprem - Site development 35 000 m2 - Nokia, Budapest - Office building fitout & interior design, 24 000 m2 - Synlab, Budapest - Central laboratory, 9 200 m2, 24 different technologies
<p>Sub-sectors you are mostly interested in:</p>	<p>GREEN & SMART BUILDING <input checked="" type="checkbox"/> Architectural, structural and planning design services <input checked="" type="checkbox"/> Engineering management <input checked="" type="checkbox"/> Plant design (heating systems, ventilation, HVAC etc) <input checked="" type="checkbox"/> BIM (Building Information Modeling) services, Scan-to-BIM services, Facility Management services</p>
<p>Please indicate products / services / processes / solutions you are looking for</p>	<p>We are looking for partner architecture companies, as well as engineering companies providing for structural engineer, mechanical and electrical engineer for co-design activity.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>We are looking for partner architecture companies. We are looking for new technologies in the field of building management, energy efficiency in buildings and green buildings.</p>
<p>Please indicate the specific purpose of your participation to the event</p>	<p>We believe in sustainability and therefore look for the latest solutions in our area of activity.</p>

NETHERLANDS	
Company name	TBRM Engineering Solutions
Website	www.tbrm-es.nl
Contact person (name and position)	Patrick Smulders - CEO-CTO
Spoken languages	Dutch, English, German
Description of your activity	Engineering for third party customers, from requirements definition up to and including install of equipment. Competences in engineering are systems engineering, mechanics, mechatronics, analysis, and software/electronics. Industries where these are used are: high tech, automotive, energy
Date of establishment	2010 (transfer to TBRM group in 2022)
Turnover	€7.5 in 2020/2021
Nr of employees	65
Please detail the products you deal with (and related brands): - typology - range	<ul style="list-style-type: none"> • Development energy storage systems (heat battery). • Development production tooling/ automation. • Development of high efficiency heat exchangers.
Geographic areas covered	Europe and USA
Please indicate if you are sole agent of foreign products	NA
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Yes, Italy (Industrio), Germany (Zeiss), Belgian (Bosal),

<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<ul style="list-style-type: none"> - High tech Original Equipment manufacturers and machine builders, - Automotive Original Equipment manufacturers, - Research organizations like TNO.
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<ol style="list-style-type: none"> 1. HEATINSYDE; development and manufacturing of equipment 2. ASML tooling; development and manufacturing of tooling and automation. 3. Zeiss; automated transport devices. 4. I_CAVE; mechatronics system development, sensor implementation, hardware development and manufacturing
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p>RENEWABLE ENERGY X Solar Energy (thermal) X Wind / Miniwind</p> <p>GREEN & SMART BUILDING X 3D Concrete printing</p>
<p>Please indicate products/services/processes/solutions you are looking for</p>	<ul style="list-style-type: none"> - renewable energy + storage - green transport - new construction techniques.
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Cooperation and/or partnership in the development of new technologies.</p> <p>Opportunity in funding local start-ups with interesting technologies.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>Getting to know interesting possible partners for common projects.</p> <p>Getting to know start-ups for potential funding.</p>

LEBANON	
Company name	BATIFORT
Website	www.batifort.com
Contact person attending the event	Name: Georges Farhat
	Position: Managing Director
	Spoken Languages: English
Description of your activity (please indicate your core business)	Specialised Contracting Company Construction, Green Energy, Fire Protection, Solar, Sound Insulation Renovation
Date of establishment	1991
Turnover in euro in 2020/2021	Over 1.000.000 Euros
Nr of employees in 2020/2021	25
Please specify the products you deal with (and related brands): - typology - range	Green Energy, Fire Protection, Solar, Sound Insulation Heat Insulation Thermal,
Geographic areas covered	Lebanon – Mena region
Please indicate if you are sole agent of foreign products	Yes
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Italy Laston Italiana France VPI France Daussan
Please indicate your customers' characteristics. If possible, please	All Local Contractors

<p>indicate the names of your most important clients</p>	
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>Reconstruction of Beirut Central District Please Check our Project Reference List on: www.batifort.com</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT <input checked="" type="checkbox"/> Waste collection / management / recycling <input checked="" type="checkbox"/> Water/waste water treatment <input checked="" type="checkbox"/> Air quality / off gas management</p> <p>RENEWABLE ENERGY <input checked="" type="checkbox"/> Photovoltaic <input checked="" type="checkbox"/> Solar Energy (thermal)</p> <p>INFRASTRUCTURES/PUBLIC WORKS <input checked="" type="checkbox"/> Public works (hospitals, schools, sports facilities)</p> <p>GREEN & SMART BUILDING <input checked="" type="checkbox"/> Monitoring & safety, Building Management systems, access control, security and alarm systems</p>
<p>Please indicate products / services / processes / solutions you are looking for</p>	<p>Waste collection / management / recycling</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Joint Venture with Italian company</p>
<p>Please indicate the specific purpose of your participation to the event</p>	<p>to improve the waste management in my country and creating new models of recycling units</p>

LEBANON	
Company name	Dar Al-Handasah Consultants (Shair and Partners)
Website	www.dar.com
Contact person attending the event	Name: Marwan Kobrosly
	Position: Director of operations
	Spoken Languages: Arabic, English, French
Description of your activity (please indicate your core business)	<ul style="list-style-type: none"> • Planning and Urban Design: Regional, metropolitan & town master plans; new towns; urban upgrading & rehabilitation of old quarters; town & district centres; treatment of urban spaces & streets; industrial parks; land use & parcellation. • Architecture: Housing; residential & office buildings; hotels, tourist, recreation & sports complexes; banks; government offices (ministries, embassies, etc.); education facilities (universities, schools, etc.); hospitals & health-care facilities; terminals (ports, airports, railways, bus, etc.); commercial complexes (trade & shopping centres); military complexes; conference, exhibition & cultural centres (theatres, libraries, etc.); religious buildings; community facilities; laboratories; telephone exchange buildings. • Transport Planning and Transportation Engineering: Transport & traffic studies; motorways; urban and rural roads & highways; causeways & river crossings; railways; automated people movers (APM); mass transit; bridges; airports, seaports & harbours; car parks & garages. • Structures & Bridges Engineering: Reinforced concrete, pre-stressed concrete, steel and composite constructions. Static, dynamic, linear and non-linear analysis of structures. Ultimate and serviceability design of structures including gravity, wind and seismic loads. Durability design including corrosion and fire. Retrofitting and repair of structures. Bridges cable- stayed, post-tensioned, segmental (pre-cast, cast- in-situ), box-girder, incrementally launched, arch, steel; underpasses; river crossings; cable-supported roofs; silos; shelters. • Geotechnical Engineering and Tunnelling: Sub-soil investigations; foundations for major structures; dredging & reclamation; hydraulic & transportation tunnels; bored & cut-and-fill tunnels; dams. • Ports and Marine Works: Shore protection works; sand nourishment; ports; marinas; offshore facilities; coastal structures: breakwaters, trestles, quays, jetties, embankments, sea walls; causeways & airport runways extending into the sea; coastguard bases; coastal land reclamation; waterfront development schemes;

	<p>environmental impact assessment studies related to offshore works; numerical models.</p> <ul style="list-style-type: none"> • Water & Environment: Water resources, hydrogeology & groundwater; water treatment & supply; sewerage & sewage treatment; leak detection; solid waste collection & disposal; industrial waste; hydrology, stormwater drainage & flood protection; agricultural development; land resources, land reclamation, irrigation & drainage; erosion control, river training & shore protection; storage & diversion dams; water reuse & landscape irrigation; environmental protection & environmental impact assessment; rural infrastructure; diagnosis & rehabilitation of existing infrastructure. • Power and Electrical Engineering: Power generation; power transmission & distribution; electrical installations; building services; public lighting; security & surveillance systems. • Telecommunications: Demand & traffic forecasts; network planning; switching; cable networks; radio systems; satellite systems; motorway networks; broadcasting systems & CATV; acoustics & sound systems; mobile radio; aeronautical systems; telemetry & control systems; intelligent buildings; security systems; telecommunication training centres. • Mechanical Engineering and Industry: Heating, ventilation, air-conditioning & refrigeration; district cooling; plumbing and fire protection; health-care facility infrastructure; building automation, energy management and control systems; environmental control and thermal modelling; bulk materials handling, manufacturing facilities (fertilizer plants, cement & building materials factories, food processing, chemical & pharmaceutical plants, light industry); industrial controls and instrumentation, process piping, fuel handling and storage facilities; tunnel ventilation; mechanical plants for water, sewerage & desalination, pumping stations, surge analysis; operation & maintenance management systems. • Landscape Architecture: Urban & regional landscape planning development; parks & recreational facilities; hotel & tourism complexes; streets, roads & motorways; military, airport & industrial sites; residential developments; educational centres; commercial complexes; governmental & civic facilities; research, scientific & medical institutions; corporate office parks; cultural & religious facilities; mixed-use developments; reforestation & site rehabilitation projects. • GIS & Remote Sensing: GIS data conversion management, needs assessment, database design, applications development & data integration; digital mapping; imagery acquisition, image rectification, mosaicing & processing. • Economics: National & regional economic planning & development; institutional planning; macroeconomics & policy; industrial economic planning (estates & area planning, feasibility, national planning); transport planning; population & manpower; feasibility studies for projects & developments; commercial property
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	<p>development.</p> <ul style="list-style-type: none"> • Project and Construction Management in the aforementioned fields: conditions of contract; cost estimation; cost evaluation and control; risk analysis; contingency management; budget management; contractors' prequalification; tender management; design management; value engineering; constructability review; contract administration; construction supervision; QA\QC formulation\implementation; project controls system establishment\operation; planning, scheduling and progress control; contract management; contractors' interface\coordination; claims and disputes management; owner's representation; technical assistance and training. • Services: preparation of master plans, fundamental planning, etc.; sector studies, institutional reform, manpower plans, tariff studies, etc.; project feasibility studies (technical, financial, economic); detailed engineering design and tender documentation; pre-qualification of contractors, tendering, tender evaluation and contract negotiation; supervision of implementation, acceptance testing and commissioning; project and construction management; facilities management, training, technical assistance and transfer of expertise.
Date of establishment	1956
Turnover in euro in 2020/2021	US\$ 1,963,520,752
Nr of employees in 2020/2021	7,860
Please specify the products you deal with (and related brands): - typology - range	Architecture, planning, environment, project and construction management, facilities management, and economics
Geographic areas covered	Global / all geographic areas
Please indicate if you are sole agent of foreign products	N/A
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Dar has provided consultancy services to more than 950 clients in 60 countries,

<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<ol style="list-style-type: none"> 1. Dubai Aviation Engineering Company, UAE 2. Katara Hospitality, Qatar 3. Ministry of Finance, KSA 4. New Urban Communities Authority, Egypt 5. CDR, Lebanon
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<ol style="list-style-type: none"> 1. Dubai International Airport, UAE 2. Lusail Katara Hotels (Twin Towers) and Floating Island at Marina District, Qatar 3. King Abdul Aziz International Airport, KSA 4. Sheikh Jaber Al-Ahmad Al-Sabah Causeway Project - Subiyah Main Link and Doha Link, Kuwait 5. Technical, Legal Financial and Transactional Services for Tendering of Red Sea – Dead Sea Project/ Phase 1, Jordan
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Engineering / geological, hydrogeological & geotechnical engineering / environmental geology <input checked="" type="checkbox"/> Hydraulics <input checked="" type="checkbox"/> Water/waste water treatment <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Photovoltaic <input checked="" type="checkbox"/> Solar Energy (thermal) <input checked="" type="checkbox"/> HPP / small HPP <input checked="" type="checkbox"/> Wind / Miniwind <input checked="" type="checkbox"/> District Heating <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Underground and tunneling <input checked="" type="checkbox"/> Bridges and viaducts <input checked="" type="checkbox"/> Urban transport <input checked="" type="checkbox"/> Power distribution and energy production (including smart grid and off grid systems) <input checked="" type="checkbox"/> Environmental infrastructures (landfills, dams etc) <input checked="" type="checkbox"/> Public works (hospitals, schools, sports facilities) <input checked="" type="checkbox"/> Public Lighting <input checked="" type="checkbox"/> Green transportation <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Geological studies <input checked="" type="checkbox"/> Territorial planning, pre-feasibility & feasibility studies <input checked="" type="checkbox"/> Architectural, structural and planning design services <input checked="" type="checkbox"/> Engineering management <input checked="" type="checkbox"/> Construction of civil, industrial and commercial buildings <input checked="" type="checkbox"/> Interior and outdoor decoration




European Regional Development Fund


<p>Please indicate products / services / processes / solutions you are looking for</p>	
<p>Please indicate which kind of cooperation you would be more interested in</p>	
<p>Please indicate the specific purpose of your participation to the event</p>	<p>Looking for potential partnerships and new project opportunities</p>

SPAIN	
Company name	SENSYTOUCH INNOVATION SL
Website	www.sensytouchinnovation.es
Contact person attending the event	Franco Riva – Business Development Manager Spoken Languages: Italian, English, French
Description of your activity (please indicate your core business)	We design and implement highly technological solutions with innovative products capable of accelerating the business and services of companies in different fields, from construction to healthcare, from automotive & aerospace industries to public administration, from educational to HO.RE.CA.
Date of establishment	The last corporate restructuring that led to the current business lines, has completed on 2019, grouping and merging already existing companies.
Please specify the products you deal with (and related brands): - typology - range	<ul style="list-style-type: none"> • i-Health • i-Education • Smart city • Public administration • Nanotechnology products
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <p>X Risks/disasters prevention and management X Engineering / geological, hydrogeological & geotechnical engineering / environmental geology X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p>RENEWABLE ENERGY</p> <p>X Photovoltaic X Solar Energy (thermal) X Energy efficiency</p> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <p>X Airports, Ports X Urban transport X Public works (hospitals, schools, sports facilities) X Green transportation</p> <p>GREEN & SMART BUILDING</p> <p>X Furniture, fixtures and equipment for houses, hotels, offices, shops X Monitoring & safety, Building Management systems, access control, security and alarm systems</p>

<p>Please indicate products / services / processes / solutions you are looking for</p>	<p>IoT components, engineering services, innovative recycling processes, innovative technologies etc</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Any kind of agreement, from buying and selling to partnership or exclusive agency related to specific products / services</p>
<p>Please give the specific purpose of participating to the event</p>	<p>integration and expansion of our product and service offering</p>

TURKEY	
Company name	Istanbul Metropolitan Municipality Waste Management Directorate
Website	
Contact person attending the event	Kubilay KAYA - Chief / Env.Eng.MSc. Spoken Languages: Turkish, English
Description of your activity (please indicate your core business)	Local administration
Date of establishment	1855
Please specify the products you deal with (and related brands): - typology - range	Landfill operating, Landfill construction, Leachate treatment, Landfill Gas collection and energy generation, Biomethanization, Composting, recycling facilities, RDF Production, Mechanical Sorting, Incineration Plant operating and construction, City cleaning and sweeping,
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <p>X Engineering / geological, hydrogeological & geotechnical engineering / environmental geology X Waste collection / management / recycling X Water/waste water treatment X Air quality / off gas management X Noise prevention and treatment X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p>RENEWABLE ENERGY</p> <p>X Biogas/Biomass/Biomethane X Cogeneration / Trigeneration X Energy efficiency</p> <p>INFRASTRUCTURES/PUBLIC WORKS</p> <p>X Environmental infrastructures (landfills, dams etc) X Green transportation</p> <p>GREEN & SMART BUILDING</p> <p>X Territorial planning, pre-feasibility & feasibility studies X Engineering management X Plant design (heating systems, ventilation, HVAC etc) X Interior and outdoor decoration</p>

	X Lighting X Construction materials
Please indicate products / services / processes / solutions you are looking for	City cleaning, solid waste management products and services
Please indicate which kind of cooperation you would be more interested in	New contractors, service providers

TURKEY	
Company name	Tekfen Construction and Installation Co. Inc.
Website	www.tekfeninsaat.com.tr
Contact person attending the event	Cihan Çoşkun - Digital Procurement Engineer Spoken Languages: Turkish, English
Description of your activity (please indicate your core business)	Tekfen Construction today a leading organization in challenging fields of contracting activities but also a studious environmentalist, traces its roots to an engineering consulting company established in 1956. An uncompromising dedication to global quality standards in its business conduct has underscored the company's consistent growth and stability over six decades. Tekfen Construction, as an affiliate of Tekfen Holding, is a respectable signature as an international contractor with major accomplishments in Turkey, the Middle East, North Africa, Caucasia, Central Asia, East-Central Europe. Its wide span of activities ranges from heavy civil works to refineries and petrochemical plants; from satellite towns to major industrial processing plants; from pipelines and marine structures to power plants, electrical and communication works.
Date of establishment	1956
Turnover in euro in 2020/2021	645 mio EUR / 785 mio EUR
Nr of employees in 2020/2021	18.368 / 18.349
Geographic areas covered	Turkey, the Middle East, North Africa, Caucasia, Central Asia, East-Central Europe
Please indicate if you are sole agent of foreign products	-
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	<ul style="list-style-type: none"> - Valvitalia S.P.A - L.C.M. Italia S.P.A. - Perar S.P.A. - Tectubi Raccordi S.P.A. - Lvf Spa. - Ficep S.P.A. - Tmv Molinari S.R.L. - Contardi Lighting S.R.L. - Officine Santafede S.R.L. - Nordival S.R.L.

	<ul style="list-style-type: none"> - Fabbrica Apparecchiature Termoelettriche Industriali S.R.L.
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	<ul style="list-style-type: none"> - International Oil and Gas Companies (ARAMCO, SOCAR, TÜPRAŞ, etc) - Government Ministries (Republic of Azerbaijan, State of Qatar, etc)
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	<ul style="list-style-type: none"> - Central Bank of the Republic of Azerbaijan, Superstructure and Real Estate, 67981 m2 construction area - Kharampur Gas Pipeline Project, Pipeline, 90 km total pipeline - Satellite Gas Compressor Pipelines Project, Pipeline, 1065 km total pipeline, Saudi Aramco - Turkstream Receiving Terminal Project, Terminal, Petrofac International <p>For more PROJECTS</p>
Sub-sectors you are mostly interested in:	<p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> X Urban transport X Pipeline <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> X Plant design (heating systems, ventilation, HVAC etc) X Construction of civil, industrial and commercial buildings X Taps and fittings, valves & related mechanical works
Please indicate products / services / processes / solutions you are looking for	<ul style="list-style-type: none"> - Green Materials for Infrastructure - Eco-friendly Industrial Buildings - Consultancy for Sustainable Building - Green Solutions and Technologies for Public Works - New suppliers for our projects (valves, structures, piping, industrial equipment)
Please indicate the specific purpose of your participation to the event	<p>We, as Tekfen Construction, operate in 8 countries and in many different fields. We adopt the sustainable approach in our activities and aim to move forward in this way and to be one of the pioneers in our sector. Italy is one of the countries where we work with the highest volume. For this reason, we would like to know better the possibilities of suppliers and solution partners in Italy, with whom we have close commercial cooperation for sustainable materials and solutions.</p>