







BUYER PROFILE DIGITAL BUSINESS DAY – ONLINE B2B MEETINGS

29 April 2025

1.

Company name	RHEA
Job Position	Strategic Advisor – Space, Cyber, Defence, Security Technology Strategist
Country	Canada
Website	https://rheacanada.ca/
Company Description (short description of your company and sectors where you operate)	Space and Cyber and Security, Institutional, Government, Military, Critical Infrastructure
Revenue	\$80M
Nr. of employes	200
LinkedIn	

Your profile:

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X System Integrator

□ Importers

□ Distributors

☐ Agents – Technology Solution Providers

Which kind of technologies are you interested in?

Space, Cyber Security, AI, Quantum, Physical Security

Which sectors does your company operate in?

Government, Institutional, Military









Describe your needs or projects:

Please describe your needs, projects or what kind of companies you would be interested in meeting. This will help us introduce you to the right companies.

Cyber Security, Space Engineering, Physical Security, System integration.









Company name	ALFAVOX
Job Position	President of Management Board
Country	Poland
Website	http://www.alfavox.com
Company Description (short description of your company and sectors where you operate)	IT Products & Services for Corporate and Government Customers
Revenue	
Nr. of employes	
LinkedIn	

Your profile:

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- **X** System Integrator
- **X** Importers
- **X** Distributors
- □ Agents Technology Solution Providers

Which kind of technologies are you interested in?

Artificial Intelligence, Consulting Services, Data Management & CRM / ERP, Cybersecurity, Software Development, Hardware & Firmware

Which sectors does your company operate in?

Energy and Environment, Healthcare & Wellness, Oil & Gas, Retail & E-commerce, Telecommunication









Describe your needs or projects:

Please describe your needs, projects or what kind of companies you would be interested in meeting. This will help us introduce you to the right companies.

We are looking for companies whose products and services we could resell in Poland. We are open to cooperate in following areas: Software Development, Al products, Cybersecurity Products.









Company name	NERSAN HOLDING
Job Position	CEO
Country	Türkiye
Website	https://www.nersanholding.com/
Company Description (short description of your company and sectors where you operate)	Diversified fields of manufacturing, marine transportation, commodity trade. We are active in manufacturing for automotive, white goods and industrial products from aluminium. In Marine transportation we are shipping dry bulk with our own fleet of 7 ships from 7.000 dwt to 22.000 dwt. Steel equipment / structural constructions for specific projects like refineries, energy plants, pipelines, tanks.
Revenue	
Nr. of employes	
LinkedIn	https://www.linkedin.com/company/nersanholding/posts/?feedView=all

Your profile:

	Value-Added Reseller
	System Integrator
X	Importers
	Distributors
	Agents – Technology Solution Providers

Which kind of technologies are you interested in?

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Which sectors does your company operate in?

Energy and Environment, Industry, Logistics & Supply Chain, Oil & Gas, Space & Aeronautics









Describe your needs or projects:

Please describe your needs, projects or what kind of companies you would be interested in meeting. This will help us introduce you to the right companies.

Looking for cooperation in related field of industry









Company name	SAUDI HOLDING
Job Position	AP
Country	Saudi Arabia
Website	https://www.saudiholding.com/
Company Description (short description of your company and sectors where you operate)	SAHC's core business areas include financial investment, formation of consortiums, information and communications technology, and engineering and consulting services. The company is actively seeking new investments, particularly in sectors such as artificial intelligence, software, biotechnology, fintech, engineering, and industrial design. The leadership team is headed by CEO Mohammed H. Al Qahtani, with Ali Raza serving as the Chief Investment Officer. SAHC employs a team of professionals dedicated to managing and expanding its investment portfolio. In line with its commitment to sustainable development, SAHC has entered into a strategic partnership with Envevo Ltd, a UK-based company specializing in electric vehicle (EV) charging infrastructure. This collaboration aims to support the growth of Saudi Arabia's EV market by establishing Envevo KSA, focusing on the development of advanced EV charging infrastructure within the Kingdom.
Revenue	
Nr. of employes	
LinkedIn	

Your profile:

- X Value-Added Reseller
- X System Integrator
- X Importers
- **X** Distributors
- □ Agents Technology Solution Providers









Which kind of technologies are you interested in?

Artificial Intelligence, Blockchain & Web3Cloud Solutions, Connectivity Solutions, Cybersecurity, Data Management & CRM / ERP, Software Development, Web & Mobile Applications, XR & Metaverse, IoT

Which sectors does your company operate in?

Energy and Environment, Fintech, Insurance & Legal, Gaming & Esports, Industry, Logistics & Supply Chain, Infrastructure & Smart Building, Mobility & Smart Cities, Oil & Gas, Robotics, Space & Aeronautics, Sport, Telecommunication

Describe your needs or projects:

Please describe your needs, projects or what kind of companies you would be interested in meeting. This will help us introduce you to the right companies.

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Company name	SIMAC	
Job Position	Business Manager	
Country	Tunisia	
Website	www.simac.tn	
Company Description (short description of your company and sectors where you operate)	A specialist in IT solutions, SIMAC, a Management and Communication IT Company, has been developing its expertise to serve large corporations for over 35 years. Since its founding in 1984, SIMAC has taken on increasingly complex projects in the field of IT solutions for businesses. Drawing on its experience and the quality of its services, SIMAC has become one of the major players in the IT sector in Tunisia. SIMAC's project approach, based on the experience and expertise of more than fifty permanent engineers and twenty consultants, enables it to comprehensively address corporate/administration information systems, from study and design through audits to software development and complete system implementation. Solid expertise in ERP, IT development, and IT consulting. Our team has the skills needed to support you in all your technology projects.	
Revenue	CA 2024: € 2.500.000	
Nr. of employes	56	
LinkedIn	https://www.linkedin.com/company/simac-tunisie/	

Your profile:

- □ Value-Added Reseller
- **X** System Integrator
- □ Importers
- □ Distributors
- **X** Agents Technology Solution Providers









Which kind of technologies are you interested in?

- We are particularly interested in technologies such as Java/J2EE, Spring Boot, Angular, and .NET.
- In terms of development and CI/CD, we work with tools like Jenkins, Maven, Git, SVN, SonarQube, Docker, Kubernetes, Prometheus, and Grafana.
- We also have experience with a variety of application servers, including Tomcat,
 Payara, GlassFish, and WebLogic, as well as with relational database management
 systems such as MariaDB, PostgreSQL, SQL Server, and Oracle.

Which sectors does your company operate in?

- Digital services company,
- ERP development,
- Digitalization services

Describe your needs or projects:

We are looking for projects and partnerships in the field of software development, particularly involving technologies such as Java/J2EE, .NET, Spring Boot, Angular, as well as DevOps and CI/CD practices.

We are also interested in working with clients from public institutions, government administrations, and private sector companies for the implementation of the SIMAC ERP, as well as for custom software development tailored to specific business needs.

In addition, we offer IT consulting services, including information system audits, IT master plan development, and feasibility studies.