


CLEANTECH & GREEN BUILDING BUSINESS DAYS

B2B EVENT

Torino, 16th – 17th May 2023

BUYERS' COMPANY PROFILE

ARABIA SAUDITA	
Company name	Al Bawani Water & Power (AWP)
Website	www.ab-wp.net
Contact person attending the event	Mahmoud Kabeel
	Spoken Languages: English, Arabic
Description of your activity (please indicate your core business)	Development of Water Desalination Plants, Wastewater Treatment Plants, Industrial Wastewater Treatment Plants, Renewable Energy & Potentially establishing a start in the Hydrogen Business Field both on EPC & PPP Projects.
Date of establishment	July 08, 2018
Nr of employees in 2021/2022	For AWP: 15 For Group Al Bawani: more than 12 thousand
Please specify the products you deal with (and related brands): - typology - range	<ul style="list-style-type: none"> • RO Membrane (Toray, Dowfilmtec, Hydrometrics, others.) • Pumps (KSB, Torosima, Grundfos, others) • Wastewater Treatment System - Organica Food Chain Reactor (Nelson, others) • SBR System (Zylem, others) • MBBR (by works - suppliers) • Air Blowers (Arzener, others) • Renewable Energy – Wind Turbine (developer) • Etc.
Geographic areas covered	Saudi Arabia MENA Region
Please indicate if you are sole agent of foreign products	No
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the	Collaboration with many Italian Companies , EPC Partners from ITALY <ul style="list-style-type: none"> • Fiscia • Sereco • Valve IT • A.T. Covers

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name of the companies	<ul style="list-style-type: none"> • others
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Clients dealing with EPC, PPP Projects <ul style="list-style-type: none"> • SWPC - Saudi Water Partnership Company • SWCC - Saline Water Conversion Corporation • NWC - National Water Company • QIDDIYA Investment Company • KSP - King Salman Park • DGCL – Diriyah Gate Development Authority • others
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	Jubail 3A IWP SWRO Desalination Plant Client: SWPC (Saudi Water Partnership Company) Technology: Reverse Osmosis Desalination Plant Capacity: 600,000 m ³ /day Value: SAR 2.4B
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Waste collection / management / recycling <input checked="" type="checkbox"/> Water/waste water treatment <input checked="" type="checkbox"/> Air quality / off gas management <input checked="" type="checkbox"/> New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) <input checked="" type="checkbox"/> Environmental infrastructures <input checked="" type="checkbox"/> ...Advanced Desalination Technologies, Advanced Wastewater Treatment Technologies..... <p>ENERGIES</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> Oil and Gas <input checked="" type="checkbox"/> Photovoltaic <input checked="" type="checkbox"/> Biogas/Biomass/Biomethane <input checked="" type="checkbox"/> Hydrogen <input checked="" type="checkbox"/> Energy efficiency
Please indicate products / services / processes / solutions you are looking for	<ul style="list-style-type: none"> • Latest Hydrogen Technologies • Latest Wastewater Technologies for Domestic & Municipal Application
Please indicate which kind of cooperation you would be more interested in	<ul style="list-style-type: none"> • Representation for Equipment & Supply • Potential Strategic Partnership • Other forms, depending on the type of Companies & Products

Please indicate the specific purpose of your participation to the event

- Explore potential Supplies & Partners for the Saudi & MENA Region Business

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PIEMONTE Agency for Investments, Export and Tourism
Promoted by Regione Piemonte and Chambers of Commerce

ARABIA SAUDITA	
Company name	Saudi Architects company Consultants Firm
Website	www.saudiarc.com
Contact person attending the event	Firas Al-Hebshi
	Spoken Languages: Arabic and English
Description of your activity (please indicate your core business)	Design, Consultant and management
Date of establishment	1990
Nr of employees in 2021/2022	More than 300
Geographic areas covered	GCC and Middle East
Please indicate if you are sole agent of foreign products	N/A
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	N/A
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Ministry of Defense Ministry of Health Ministry of Inertial Ministry of sport Many Government Ministries Major real estate development Companies Saudi Public Investment Fund (PIF) Neom Company Alqadiya Company
Please indicate the main reference projects in which you were involved in the last five years	World Defence Show in Riyadh (Designed and project management) Area 800,000m2 Cost of Project Around 500M SR Laysen Valley in Riyadh (Design and Project management) Area 100,000 m2 Cost of Project Around 760M SR Luxury Sport GYM around 15 branches in Riyadh and Jeddah.

(sector, type, characteristics and size)	Ministry of Environment water & Agriculture City (Green building and LEED Design) Area around 330,000 m2
Sub-sectors you are mostly interested in:	<p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> X Territorial planning, pre-feasibility & feasibility studies X Architecture and design X Public works (hospitals, schools, sports facilities) X Structural and planning design services X Engineering X Plant (heating systems, ventilation, HVAC etc) X Taps and fittings, valves X BIM and digital services for building X Construction materials <p>ENVIRONMENT</p> <ul style="list-style-type: none"> X Engineering / geological, hydrogeological & geotechnical engineering / environmental geology X Water/waste water treatment X Air quality / off gas management X Noise prevention and treatment X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) X Environmental infrastructures <p>ENERGIES</p> <ul style="list-style-type: none"> X District Heating X Energy Efficiency
Please indicate products / services / processes / solutions you are looking for	All related projects and modern technologies in the field of construction
Please indicate which kind of cooperation you would be more interested in	Partnership
Please indicate the specific purpose of your participation to the event	Forming a relationship with companies and building a partnership