



European Regional
Development Fund

Piemonte Luxury & Design B2B Event Torino, 16-17 May 2019

COMPANY PROFILE NR. 1

ROMANIA

Company name	Sc. Sensiblu Srl		
Website	www.sensiblu.ro		
Following delegate will guarantee the attendance:	Position: Product Development Manager		
	Spoken Languages: English - Romanian		
Activity description: (Please indicate your core business)	Over 600 pharmacies in Romania. Core Business: prescription drugs and cosmetic products		
Your company is:	<u>Retail Chain – Department Store</u>		
Products you deal with (and related brands): - typology - range	Luxury Cosmetics – L'Occitane, L'Erbolario, Apivita, -417 Derma-cosmetics Hair care products Other		
You are looking for	<ul style="list-style-type: none"> ✓ Natural/Green/Bio-Organic products ✓ Perfumery & Cosmetics ✓ Food supplements 		
Price range	✓ Economical	✓ Mid-price	✓ Premium
Geographic area covered	Romania, all major cities		



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COMPANY PROFILE NR. 2

GERMANY

Company name	Sales plus GmbH
Website	www.sales-plus.de
Following delegate will guarantee the attendance:	Position: Project Manager
	Spoken Languages: English – German
Activity description: (Please indicate your core business)	<p>We are dedicated in improving the well-being and self-respect of people worldwide by distributing natural, healthy, innovative, sustainable and life-enhancing consumer goods. Consequently we work with intrinsic passion and our highest commitment on long-term partnerships.</p> <p>We maintain a long-standing and trusting relationship with the main trading partners in the GSA Region. As a listed supplier, we have the best possible market access and can place new products on the market very quickly.</p>
Your company is:	<u>Importer / Distributor</u>
Products you deal with (and related brands): - typology - range	<p>Handsoaps (Natural Basics and L'usine) from Norway Hygiene spray (Babene) from UK Sheet Masks (Masque Bar, Animalz, Bandito) from Canada Skin Care (Hormocenta Kosmetik) from Germany Lip Balm (Dr. Lipp) from UK Face Care Cosmetics (Tamalys) Sun Protection Spray (Be3) from Italy And many more</p>
You are looking for	<ul style="list-style-type: none"> ✓ Natural/Green/Bio-Organic products ✓ Perfumery & Cosmetics ✓ Food supplements
Price range	<ul style="list-style-type: none"> ✓ Economical ✓ Mid-price
Geographic area covered	<ul style="list-style-type: none"> ✓ Germany ✓ Austria

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COMPANY PROFILE NR. 3

REPUBLIC OF KOREA

Company name	DongWha Pharm		
Website	www.dong-wha.co.kr		
Following delegate will guarantee the attendance:	Position/Commodity: Director of Business Development		
	Spoken Languages: English, Korean		
Activity description: (Please indicate your core business)	DongWha Pharm is focusing on OTC, Rx, Food Supplements, Drinks and Derma cosmetics. DongWha covers the whole country and about 70% of pharmacies, clinics and hospitals. DongWha has its own manufacturing site which gets cGMP and EU GMP certificate and R&D center. DongWha has lots of multi-national alliance companies like Menarini, Pfizer, Sanofi, LEO, etc.		
Your company is:	<u>Importer / Distributor</u> <u>Distributor without stores</u> <u>On-line retailer</u> <u>Manufacturer of pharmaceuticals / nutraceuticals / cosmeceuticals / functional food and drinks, food supplements</u>		
Products you deal with (and related brands): - typology - range	Whal Myoung Soo (Indigestion solution / OTC) Fucidin (Wound healing / OTC) Lacor, Plavix (CV / Rx) Pristiq, Zoloft, Remeron (CNS / Rx) Intrinsic, Leda, WhalMyoung (Derma cosmetic)		
You are looking for	<input checked="" type="checkbox"/> Natural/Green/Bio-Organic Products <input checked="" type="checkbox"/> Food supplements <input checked="" type="checkbox"/> Contract Manufacturing / Personal care, food supplements, OTC, Packaging solutions		
Price range	<input checked="" type="checkbox"/> Economical	<input checked="" type="checkbox"/> Mid-price	<input checked="" type="checkbox"/> Premium
Geographic area covered:	Republic of Korea		



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COMPANY PROFILE NR. 4

REPUBLIC OF KOREA

Company name	CHO-A PHARM.CO, LTD		
Website	www.choa.co.kr		
Following delegate will guarantee the attendance:	Position/Commodity: Development Department Director Position/Commodity: Development Team Deputy General Manager		
	Spoken Languages: English, Korean		
Activity description: (Please indicate your core business)	Manufacturer & Distributor : medicines, food supplements We mainly sell our products to pharmacies and have pharmacies chain called 'MEDIPHARM'. We export to other countries, ex. Vietnam, Myanmar, Cambodia etc.		
Your company is:	<u>Importer / Distributor</u> <u>Wholesaler</u> <u>Retail Chains with Private Label of generics, nutraceuticals / cosmeceuticals / functional food and drinks, dietary supplements, baby food and drinks</u> <u>Manufacturer of nutraceuticals / cosmeceuticals / functional food and drinks, food supplements</u>		
Products you deal with (and related brands): - typology - range	Medicines: prescription drugs & OTC Food supplements, cosmetics.		
You are looking for	<input checked="" type="checkbox"/> Natural/Green/Bio-Organic products <input checked="" type="checkbox"/> Food supplements <input checked="" type="checkbox"/> Contract Manufacturing / Private Label of make-up, personal care, fragrances, food supplements, OTC, hair products.		
Price range	<input checked="" type="checkbox"/> Economical	<input checked="" type="checkbox"/> Mid-price	<input checked="" type="checkbox"/> Premium
Geographic area covered:	<input checked="" type="checkbox"/> Korea, <input checked="" type="checkbox"/> Vietnam		



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COMPANY PROFILE NR. 5

USA

Company name	RD Management Corp.		
Website	www.MyRDM.com		
Following delegate will guarantee the attendance:	Position/Commodity: CEO		
	Spoken Languages: English		
Activity description: (Please indicate your core business)	Import European SkinCare / Cosmetics for Medical Spas, Day Spas Resort Spas		
Your company is:	<u>Importer / Distributor</u> <u>Distribution with/without stores</u> <u>Wholesaler</u> <u>On-line retailer / E-commerce</u>		
Products you deal with (and related brands): - typology - range	Matis- Paris Skin care MCCM Medical Cosmetics Academie Scientifique SC Bakas Natural Supplements SpaChe' Cosmetics Color		
You are looking for	<ul style="list-style-type: none"> ✓ Spa Products / Equipment / Furniture per professional use ✓ Luxury hotel products / Equipment / Furniture per professional use ✓ Food supplements 		
Price range	✓ Economical	✓ Mid-price	✓ Premium
Geographic area covered:	Full 50 states of USA		



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COMPANY PROFILE NR. 6

SINGAPORE

Company name	CAPSULE PHARMA PTE Ltd		
Website	www.capsulepharma.com		
Following delegate will guarantee the attendance:	Managing Director		
	General Manager		
Activity description: (Please indicate your core business)	Local Agent for foreign brands Import & export of pharmaceuticals Regional warehousing for foreign brands Product registration consultant & license holder for foreign pharmaceutical brands		
Your company is:	<u>Importer / Distributor</u> <u>Distribution without stores</u> <u>Wholesaler</u> <u>On-line retailer / E-commerce</u>		
Products you deal with (and related brands): - typology - range	Some examples: ✓ Medical Device — Kora Healthcare, Ireland ✓ Medical Device — Trinity Biotech, USA ✓ Contact Lenses — K's Magic, Korea ✓ Medical Device — Pain Vision, Japan ✓ Cosmetics — BioTrade, Bulgaria ✓ Cosmetics — BELVEA ✓ Cosmetics — Hamisa, Korea ✓ Pharmaceuticals — Import of Named Patient & Un-Registered Medicine		
You are looking for	✓ Food supplements ✓ Halal products ✓ Contract Manufacturing / Private Label of make-up, personal care, fragrances, food supplements, OTC, hair products, Toiletries		
Price range	Economical	✓ Mid-price	Premium
Geographic area covered:	✓ <i>Singapore,</i> ✓ <i>Malaysia</i>		