

BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	EAST ELECTRIC SRL
Address	Bd. Basarabia 256
Zip code, City	030352 Bucharest Romania
Phone	+ 4 031 401 63 01 + 4 074 532 96 93
E-mail	office@eastelectric.ro
Website	www.eastelectric.ro
Date of establishment of the company	13 Dec 1990
Turnover in Euro 2021	3.300.000
N° of employees 2021	34
Sector of activity	Research and development in engineering and technology
Contact person	STOCKLOSA OCTAVIAN
Position	Chief Executive Officer
Spoken languages	English, French, Romanian

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

East Electric SRL has over 30 years of experience in providing solutions for industry having realized over 400 turnkey products from assembly lines to test stations.

We are direct distributors of the manufacturers Bosch-Rexroth, Balluff and Aventics, integrating their products into automation solutions for global clients, such as the Dacia-Renault group, Continental, Timken, also developing automation programs for devices and equipment with integrated systems robotics, which we install and put into operation.

3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

Companies from the automotive industry, fast moving consumer goods industry, without excluding other industrial fields, which are looking for the newest solutions for development and modernization of their production lines.

4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

- customized technological research;
- integration of industrial robots,
- research and design of machines according to the specific needs of the client,
- expertise and technical consultancy for the specialized areas of the mechanical, hydraulic, pneumatic, electrical and automation departments
- consultancy and technical assistance in the commissioning of various machines or production lines for beneficiaries from the country or abroad.

Privacy information pursuant to Art. 13 of the EU Regulation n. 679/2016 ("GDPR").

The **Data Controller** is **Centro Estero per l'Internazionalizzazione S.c.p.a.** (hereinafter "**PIEMONTE AGENCY**"), located in Via Nizza n. 262/int. 56 - 10126 Turin (TO), in the person of its President.

Responsible for the Protection of Personal Data (RPD, or DPO in English) for the purpose of replying in the event of exercise of rights is the Collaborator at the Legal Office of PIEMONTE AGENCY, who can be contacted at the following addresses: e-mail privacy@centroestero.org, telephone 011/6700571, or at the address: Via Nizza n. 262/int. 56 - 10126 Turin. The interested party can write to the DPO for any question concerning the processing of their personal data, as well as to exercise the rights pursuant to Articles 15 and ss. of the GDPR.

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- b) to send strictly limited information to similar events promoted by PIEMONTE AGENCY**, based on any consent given.

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instructed, in addition to the members of PIEMONTE AGENCY, based on the legal and contractual obligations of the Data Controller, both in Italy and in Europe. In any case, the data **will not be disclosed**.

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Place and date Bucuresti 22.09.2022

Signature 

BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	SC INNOVATIVE TEX SOLUTIONS SRL
Address	STRADA BARAJUL ARGES 41D, AP.5
Zip code, City	010432, BUCHAREST
Phone	+40 732 714 264
E-mail	ORDERS@ITEXDESIGN.COM
Website	WWW.ITEXDESIGN.COM
Date of establishment of the company	MARCH 2016
Turnover in Euro 2021	2.500.000 EUR
N° of employees 2021	20
Sector of activity	TEXTILE PRODUCTION - PPE DISTRIBUTION
Contact person	ANA MARIA VARVARA
Position	MANAGING PARTNER
Spoken languages	ENGLISH, ROMANIAN

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

iTEX Design started in 2016 acting as an agency providing full range of protective personal equipment, wanting to bring the quality of B2C services in a B2B industry. Constantly evolving the mix between technology, innovation and the best protective fabrics in Europe, our portfolio now includes two in-house production facilities and a full range of products and services: design and pattern development services, EU-certified in-house production and deliveries anywhere in Romania, Europe or Africa.

We have managed in the 6 years since we have been active in this field to ensure that we offer our clients not only the **necessary protective equipment, we can cover the whole range of protective equipment and services, from protective gloves and footwear to consultations with ophthalmologists to prescribe goggles, but also all the necessary support for the collaboration process to be as simple and efficient as possible. Thus, we take care of the whole process of creation, production and logistics.**

3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

We would like to meet partners who are currently operation in the **oil & gas industry or in adjacent operation such as refinery or gas pipeline constructions, ground support services for upstream or downstream companies**, since our company is specialized on highly protective garments and accessories (fire resistant, fire retardant, antichemical and antistatic)

We are highly interested in companies from the **automotive** industry who have the need of protective personal equipment for their employees, especially for antistatic clothes and footwear plus any other client from the industrial sector which is required to supply its work force with personal protective equipment.

Also, we would like to meet and discuss with companies that are offering personnel leasing to Europe and outside the continent. We could supply them with all the required equipment for when shipping the employees towards the clients projects.

Currently we have strong collaboration and partnership with Bonatti International (Parma), Halliburton Italiana S.P.A.(Ortona) plus with IREM S.p.a (Siracusa).

4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

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Place and date 03.10.2022 Bucharest, Romania
Signature ANA MARIA VARVARA - ADMINISTRATOR



BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	IPA
Address	169, Calea Floreasca, Bucharest. 12, Stefan cel Mare street, Craiova.
Zip code, City	200130, Craiova, Romania
Phone	+40 251 418882
E-mail	office@ipacv.ro
Website	www.ipacv.ro
Date of establishment of the company	1980
Turnover in Euro 2021	6 mil Euros
N° of employees 2021	110
Sector of activity	Automation engineering, IT, research
Contact person	Gabriel Vladut
Position	Subsidiary Director
Spoken languages	English, French

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

IPA CIFATT subsidiary, born in 1980, is an industrial integration systems, engineering company, software developer in automation and IT field. IPA is an ISO 9001 certified company.

IPA CIFATT has an extended experience in the field of automation engineering and development of complex applications "turn-key solutions": technological lines, software development for process monitoring and control, SCADA systems, management systems, automotive, energy, chemicals plants.

"Turn-key solutions" covered by IPA:

- Engineering, Project Management, System Integrator; Training; Personal Formation,
- Software development, Monitoring & Control Systems, SCADA systems
- IT and Electrical; Support and Consulting, technical support,
- Partnership for: robots; mechanical parts, technological lines
- Service into guarantee and post-guarantee.

Industry where IPA applied; automotive, power plants, electricity/energy, chemical, combined steelworks, rolling mills, pumping and irrigation stations, wood-based panels, waste water treatment plants, cranes.

Systems Integrator; partners for: Siemens, Schneider Electric, Rockwell Automation,

References – short list:

- Commissioning technological lines base on Siemens PLC - Kronospan MDF Factory, Belarus
- Commissioning assembly line on Power Train Plant - under Thyssen Krupp Germany: Siemens PLC S7-300
- Automatic system for drilling parameters monitoring SIFOR (Kazastan);
- Automatic, technological lines base on PLC/SCADA systems - FORD Craiova,
- Monitoring the technological parameters in the drinking water supply network in urban areas, Craiova - SCADA System with Siemens WINCC,
- Modernization of an autoclaved aerated concrete facility- SC Macon SRL – Deva
- Monitoring and control system for 20 kV and 110 kV Tintesti Buzau,
- Waste Water Treatment Plant, Calimanesti Valcea PLC systems, SCADA Systems, Factory Talk
- SCADA systems for water pumping stations / landed irrigation,
- Automation of pumping station and informatics system for city water network supply;
- SCADA system - electrical energy parameters monitoring (Craiova, Urechesti TgJiu);
- SCADA, Security and monitoring system under industrial risk conditions (Heavy Water Plant ROMAG Drobeta); Toxic gas sensors and environmental monitoring systems;
- Control system for locks in National Administration of Navigable canals Constanta,;
- Tele control system for hydropower units to Hydropower Plant Targu Jiu;

3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

We are looking for partners who have works in automation fields, based on SCADA systems and software development.

We want to work in partnership, we as a subcontractor, both in Romania and in other countries.

4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

Co-operation partnership based on contract and technical requirements.

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According to Art. 7 of EU Regulation 679/2016 and the relevant Italian legislation, having taken note of the Information and fully informed of my rights, I consent to the processing of my personal data for the purposes indicated above and specifically:

YES I agree to receive information communications strictly limited to similar events promoted by PIEMONTE AGENCY, of interest to the Company, as indicated in paragraph 2, lett. b), of this Information.

Place and date, Craiova September 21, 2022 **Signature**



BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	IT Genetics SRL
Address	41 Mehadia Str.
Zip code, City	060541
Phone	+4 0317800318
E-mail	office@it-genetics.com
Website	https://www.it-genetics.com/
Date of establishment of the company	March 8, 2007
Turnover in Euro 2021	Eur 10 mil.
N° of employees 2021	75
Sector of activity	Technology
Contact person	Liviu Sima
Position	Partner and co-founder
Spoken languages	Romanian, English

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

Established in 2007, IT Genetics has taken on the mission of making technology accessible to all companies, regardless of their field or size.

We support companies in Romania, Hungary, Bulgaria and Spain to optimize their work processes by integrating technology and digitalizing their operations with the help of professional IT solutions.

IT Genetics has as main activity the implementation of IT solutions for operational optimization and automation of the supply chain. We offer end-to-end solutions composed of equipment, consumables, software and analysis services, implementation (installation, configuration) and after-sales (support, maintenance, service) services.

We have over 15 years of expertise in integrating solutions for industries that use automatic identification, data collection (management), industrial automation (collaborative robots) or infrastructure for modern points of sale (in retail), but we also operate in industries such as healthcare or entertainment with several secondary solutions.

3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

We are looking for:

(1) distributors / other types of partners that can help us better serve the Italian market

(2) final clients

4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

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Place and date Signature

BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	Oviso Robotics
Address	10 Orastiei Str., D14
Zip code, City	400398, Cluj-Napoca, Romania
Phone	+40741093152
E-mail	sales@oviso-robotics.com
Website	https://oviso-robotics.com/
Date of establishment of the company	2000
Turnover in Euro 2021	
N° of employees 2021	10-15
Sector of activity	Automatization and Robotics
Contact person	Horatiu Dan
Position	COO
Spoken languages	English, Italian

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

Oviso Robotics is developing innovative robotic solutions for the manufacturing and logistics industries. The company offers a complete range of products and services, from plug-and-play collaborative robotic solutions that can perform multiple tasks with just an easy and fast change of the tool used, to complex automation projects that are custom made for the needs of our clients.

3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

We are looking for:

- (1) distributors / other types of partners that can help us better serve the Italian market
- (2) final clients

4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

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28.09.2022




Place and date **Signature**

BUSINESS FORUM PIEMONTE – ROMANIA

Torino, October 25th 2022

COMPANY PROFILE

1. COMPANY INFORMATION	
Company name	PSC Automation 
Address	Romania, Cluj-Napoca, Street Negoiu, No 8b/19
Zip code, City	400676, Cluj-Napoca, Cluj County
Phone	0040743074332
E-mail	office@psc-asi.ro
Website	http://www.psc-asi.ro/en/
Date of establishment of the company	2011
Turnover in Euro 2021	1.018.000 Euro
N° of employees 2021	14
Sector of activity	Industrial automation and robotics
Contact person	Raul Pal
Position	General Manager
Spoken languages	Italian, English

2. BRIEF DESCRIPTION OF COMPANY ACTIVITY

PSC Automation offers automation solutions for manufacturing processes with industrial robots.

- Design and implementation of automation systems
- Automation equipment
- Design and construction of machinery
- Complete realization of automation systems
- We provide services of assembly and project commissioning of electrical installations

PSC Automation brings together a team of specialists in industrial automation, industrial robots, communications, electronics and software.

We all want to be part of an organization formed by people with very good professional qualifications, with multidisciplinary skills, able to offer products and services of the highest quality in the field of industrial automation.

We have implemented, maintain and continuously improve the integrated management system, in accordance with the applicable reference standards.

We are certified by the Romanian Energy Regulatory Authority.

We are certified by Universal Robots A / S as a System Integrator.

We are certified by Fanuc Europe Corporation as a System Integrator.

We are official partners Rocketfarm A / S Norway

PSC installed in Romania the smallest Fanuc robot, but also the biggest one (Godzilla)

PSC installed from 2011 more than 96 robots

PSC has developed project also in Argentina, Mexico, Germany, Italy

PSC was part of a 2.000.000 euro Horizon 2020 project

PSC installed more than 30 vision cameras from Keyence and Cognex

Cost of the most complex Keyence vision system used was 50k euro (only the vision)

Our portofolio include companies like Siemens, Universal Alloy Corporation, Tenaris, Faurecia, JoysonQuin, Leoni and also Romanian companies

Our Objectives:

- To offer our clients technical solutions of the highest quality.
- To be a reliable partner for our collaborators and everything we do to be based on fairness.

Our Values:

- Quality - we offer high quality products and services.
- Professionalism - we rely on a team of specialists dedicated to always get the best solutions to satisfy our partners.
- Flexibility - we adapt easily to the needs and requirements of our clients and we offer customized solutions.

We are the beneficiaries of a grant worth 1,000,000 euros within HORIZON 2020, a grant that aims to support the European steel sector.

The project is in partnership with:

- Scuola Universitaria Superiore Sant' Anna Pisa – Italy
- Polytec Robotics member of BM Group SPA – Italy
- Gruppo ILVA Taranto - Italy



CERTIFICATE

Hereby we confirm that, based on the long collaboration with FANUC Automation Romania S.R.L. and with the FANUC group of companies, the holder of this certificate has the status of integrator for FANUC industrial robots.

We grant the company **PSC AUTOMATIZĂRI SI INSTALĂȚII S.R.L.** the title of:

OFFICIAL FANUC PARTNER

At the same time, we recognize the company's concern for carrying out activities that support development, productivity and are oriented towards ensuring a very high level of quality to its customers.

The image shows three signatures and names: "Sergiu Daniel, Sales Engineer", "Iosif Rădu, Technical Manager", and "Tamara Mezei, Managing Director". To the right is the Fanuc logo. Below the signatures is the date "01.07.2021".



3. REQUIRED PARTNER/S (detail in English the profile of your potential partner/s). Thank you for indicating already existing contacts in Italy.

Companies that need our help to create, design, integrate and improve their manufacturing processes, equipment, production and operations.

Partners that are looking for the opportunity to:

- Reduce operating costs
- Improve product quality and consistency
- Improve employee activities
- Increase productivity
- Increase the degree of flexibility of the production line
- Reduce waste
- Increase efficiency
- Improve working conditions for the employees
- Reduce staff fluctuations
- Save space in production zones
- Have a constant of quality of the product
- Have a constant of cycle time
- Remove human errors
- Improves the technological process

Companies that need full integration of robotic arms in industrial processes from different industries: Automotive, Aerospace, Wood, Metallurgic, Pharmaceutic, Medical, Construction,

Partners from all industries that need application for:

- Manipulation
- Assembly
- Processing
- Painting
- Welding
- Testing
- Part feeding and handling
- Inspection with camera
- Laser marking
- Material handling solutions
- Robot palletizing
- Electrical testing



4. BRIEF DESCRIPTION OF YOUR CO-OPERATION PROJECT (in English)

PSC Automation offers automation solutions for manufacturing processes with industrial robots.

- Design and implementation of automation systems
- Automation equipment
- Design and construction of machinery
- Complete realization of automation systems
- We provide services of assembly and project commissioning of electrical installations

Privacy information pursuant to Art. 13 of the EU Regulation n. 679/2016 ("GDPR").

The **Data Controller** is **Centro Estero per l'Internazionalizzazione S.c.p.a.** (hereinafter "**PIEMONTE AGENCY**"), located in Via Nizza n. 262/int. 56 - 10126 Turin (TO), in the person of its President.

Responsible for the Protection of Personal Data (RPD, or DPO in English) for the purpose of replying in the event of exercise of rights is the Collaborator at the Legal Office of PIEMONTE AGENCY, who can be contacted at the following addresses: e-mail privacy@centroestero.org, telephone 011/6700571, or at the address: Via Nizza n. 262/int. 56 - 10126 Turin. The interested party can write to the DPO for any question concerning the processing of their personal data, as well as to exercise the rights pursuant to Articles 15 and ss. of the GDPR.

The personal data provided, such as those of contact, are processed:

- a)** according to the adherence to the event, based on a task of public interest (Article 6, paragraph 1, letter e) of the GDPR) carried out by PIEMONTE AGENCY, as per the Statute approved in implementation of the Law of the Region Piedmont n. 13 of 13 March 2006;
- b) to send strictly limited information to similar events promoted by PIEMONTE AGENCY**, based on any consent given.

The provision of data is voluntary. Failure to provide data will make it impossible to attend the B2b meetings during the Business Forum event (October 25th, 2022); failure to consent to the purpose sub lett. b) just prevents the sending of informative communications by PIEMONTE AGENCY.

The processing will take place for the time strictly necessary for the pursuit of the purpose, in compliance with the principle of minimization, as well as for additional periods compulsory by law and for administrative reporting and follow-up purposes.

The data may be **communicated** by PIEMONTE AGENCY, or in any case they may become aware of it, third parties with whom there are contractual service relationships, external data processors appropriately designated by the Data Controller and appointees authorized for that purpose and instructed, in addition to the members of PIEMONTE AGENCY, based on the legal and contractual obligations of the Data Controller, both in Italy and in Europe. In any case, the data **will not be disclosed**.

The person concerned is always guaranteed, **in particular, the exercise of rights**: access and rectification, deletion of data after the period of conservation required by law, limitation of treatment in case of opposition request, to revoke consent to treatment without prejudice to the lawfulness of the processing carried out before the revocation. He will always have the right, finally, to make a complaint to the Data Protection Authority.

According to Art. 7 of EU Regulation 679/2016 and the relevant Italian legislation, having taken note of the Information and fully informed of my rights, I consent to the processing of my personal data for the purposes indicated above and specifically:

- I agree to receive information communications strictly limited to similar events promoted by PIEMONTE AGENCY, of interest to the Company, as indicated in paragraph 2, lett. b), of this Information.

Place and date Romania, Cluj-Napoca
22.09.2022

Signature**Raul-Cristian Pal**.....
Pal
Digitally signed
by Raul-Cristian
Pal
Date: 2022.09.22
17:08:48 +03'00'