

<u>"Made in Piemonte Jewellery 2017"</u> (Valenza, 26-27 ottobre 2017)

COMPANY NAME: VANLELES DIAMONDS

ADDRESS: 174 New Bond Street, Mayfair

COUNTRY: England

CITY: London

WEBSITE: www.vanleles.com

DELEGATE (position): Founder and Managing director

LANGUAGES SPOKEN BY DELEGATE: English, French, Portuguese

DATE OF ESTABLISHMENT: 2011

NUMBER OF EMPLOYEES: 5

TURNOVER (2016): over 3 million euro

Please detail the product you deal with: Gemstones, precious metals, jewellery and timepiecese.

Geographic area covered: Global client base

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
U Wholesaler	X 🗆 Retailer
□ Manufacturer-	Chain stores
X 🗖 Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

Earrings	Silver □ 800 □ 925
Bracelets	□Cutlery
Necklaces	□ Trays
Rings	□ Ornaments in silver







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Brooches	Gold 🗆 9Kt 🗆 10Kt 🗆 14Kt X🗆 18Kt X 🗆 22Kt X 🗆 24Kt
Cuff links	X DJewellery
Pendants	X 🗆 Coral and cammei
Men's Jewellery	X 🗆 Precious stones
Chains in gold, platinum, silver	X 🗆 Partially worked jewellery
Writing instruments and luxury accessories	X 🗆 Platinum jewellery
Packaging for jewelry and watches	X Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X 🛛 Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	X 🗆 Enamel jewelry
Semi-finished jewelry/ frame, mounting	X 🗆 Jewelry with pearl
Customized products	
 Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? □ YES X □ NO

If yes, please indicate the Italian producers/trademarks you work with:

OBJECTIVES OF VISIT:

X Knowledge of the market and trends of the sector	
Renewing contracts or contacts with existing suppliers	
X Preliminary meetings and contacts with existing suppliers	
X Research for new products and suppliers	
Others	





European Regional Development Fund

AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: CARLO JOAILLIER

ADDRESS: 35 Mourad Str, Giza

COUNTRY: Egypt

CITY: Cairo

WEBSITE: www.carlojoaillier.com

DELEGATE (position): Owner/partner

LANGUAGES SPOKEN BY DELEGATE: Italian, English

DATE OF ESTABLISHMENT: 1998

NUMBER OF EMPLOYEES: 6

TURNOVER (2016): 650.000 euro

Please detail the product you deal with : High end jewellery.

Geographic area covered: Egypt

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
□ Wholesaler	X 🗆 Retailer
□ Manufacturer-	Chain stores
Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 □ 925
X Bracelets	□Cutlery
X Necklaces	□ Trays
X Rings	□ Ornaments in silver
Brooches	Gold □ 9Kt □ 10Kt □ 14Kt X□ 18Kt □22Kt □24Kt
X Cuff links	X DJewellery



EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

X Pendants
X Men's Jewellery (10%)
Chains in gold, platinum, silver
Writing instruments and luxury accessories
Packaging for jewelry and watches
Components for jewelry (clasps, earring butterfly, separators, settings)
Concept and prototype, planning/design, 3d modelling
X Semi-finished jewelry/ frame, mounting
Customized products
X Stone-settings/ manufacturing
Other (please specify)

Coral and cammei
X 🗆 Precious stones
X 🗆 Partially worked jewellery
Platinum jewellery
□ Multi-coloured jewellery
Medium jewelry/Fashion jewelry
Enamel jewelry
X 🛛 Jewelry with pearl

Does your company already import/use Italian products/equipments? X \square YES $\hfill\square$ NO

If yes, please indicate the Italian producers/trademarks you work with:

Oro Trend, Carlo Barberis, Giovanni Ferraris etc.

Knowledge of the market and trends of the sector
X Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others







European Regional Development Fund

EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: A. HAKIM & CO. SAL

ADDRESS: Banking Center, 2nd floor

COUNTRY: Lebanon

CITY: Beirut

WEBSITE: www.antoinehakim.com

DELEGATE (position): CEO

LANGUAGES SPOKEN BY DELEGATE: French, English

DATE OF ESTABLISHMENT: -

NUMBER OF EMPLOYEES: 30

TURNOVER (2016): -

Please detail the product you deal with : Gold jewellery.

Geographic area covered: Lebanon, gulf countries

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
X 🗆 Wholesaler	X 🗆 Retailer
X 🛛 Manufacturei	Chain stores
Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 □ 925
X Bracelets	
X Necklaces	□ Trays
X Rings	□ Ornaments in silver
Brooches	Gold □ 9Kt □ 10Kt □ 14Kt X□ 18Kt □22Kt □24Kt
Cuff links	X DJewellery

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X Pendants	Coral and cammei
X Men's Jewellery (10%)	X 🗆 Precious stones
Chains in gold, platinum, silver	X 🛛 Partially worked jewellery
Writing instruments and luxury accessories	X 🛛 Platinum jewellery
Packaging for jewelry and watches	X 🛛 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X 🛛 Medium jewelry/Fashion jewelry
X Concept and prototype, planning/design, 3d modelling	Enamel jewelry
X Semi-finished jewelry/ frame, mounting	X 🛛 Jewelry with pearl
Customized products	
Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? X \square YES \square NO

If yes, please indicate the Italian producers/trademarks you work with:

Giovanni Ferraris, Annamaria Cammilli...

.....

Knowledge of the market and trends of the sector
X Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others







COMPANY NAME: BAZELT JEWELLERY (OSAN GROUP)

ADDRESS: Office 107, Gold Land Building, Deira, 21193

COUNTRY: United Arab Emirates

CITY: Dubai

WEBSITE: www.osan.ae

DELEGATE (position): Purchasing managers (2 delegates)

LANGUAGES SPOKEN BY DELEGATE: Arabic, English

DATE OF ESTABLISHMENT: 1998

NUMBER OF EMPLOYEES: 120

TURNOVER (2016): 13,5 million USD

Please detail the product you deal with : Gold jewellery.

Geographic area covered: Gulf countries

COMPANY MAIN ACTIVITIES (please tick as applicable):

X 🛛 Importer	Departmental Store
X 🗆 Wholesaler	X 🗆 Retailer
X 🗆 Manufacturer	X 🗆 Chain stores
X 🗖 Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 X □ 925
X Bracelets	
X Necklaces	□ Trays
X Rings	□ Ornaments in silver
X Brooches	Gold □ 9Kt □ 10Kt □ 14Kt X□ 18Kt □22Kt □24Kt
Cuff links	X DJewellery





EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

X Pendants	X 🗆 Coral and cammei
Men's Jewellery (10%)	X 🗆 Precious stones
X Chains in gold, platinum, silver	Partially worked jewellery
Writing instruments and luxury accessories	Platinum jewellery
X Packaging for jewelry and watches	X 🗆 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	□ Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	Enamel jewelry
Semi-finished jewelry/ frame, mounting	X 🛛 Jewelry with pearl
X Customized products	
X Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? □ YES X □ NO

If yes, please indicate the Italian producers/trademarks you work with:

OBJECTIVES OF VISIT:

X Knowledge of the market and trends of the sector
Renewing contracts or contacts with existing suppliers
X Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others





AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: LUXE CORPORATION

ADDRESS: 21 rue Cambon, 75001

COUNTRY: France (England, Nigeria)

CITY: Paris

WEBSITE: www.luxe-etc.com

DELEGATE (position): New projects managing director

LANGUAGES SPOKEN BY DELEGATE: English

DATE OF ESTABLISHMENT: 2006

NUMBER OF EMPLOYEES: 20

TURNOVER (2016): -

Please detail the product you deal with: Key luxury segments (jewellery & timepieces, fashion & beauty, leather goods, fragrances etc.). We both work with corporate and private clients. We especially deal with the African market.

Geographic area covered: Africa, Asia, USA, Caribbean, Middle East

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
X 🗆 Wholesaler	🗆 Retailer
🗆 Manufacturer-	□Chain stores
X 🗖 Distributor	X 🗆 Others (please specify) Strategist in new markets

PRODUCT PROFILE OF INTEREST :

Earrings	Silver □ 800 X □ 925
Bracelets	
Necklaces	□ Trays
Rings	□ Ornaments in silver
Brooches	Gold 🗆 9Kt 🗆 10Kt 🗆 14Kt X🗆 18Kt X🗆 22Kt X🗆 24Kt





EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

Cuff links	X DJewellery
Pendants	X 🗆 Coral and cammei
Men's Jewellery (10%)	X 🗆 Precious stones
Chains in gold, platinum, silver	X 🗆 Partially worked jewellery
Writing instruments and Iuxury accessories	X 🗆 Platinum jewellery
Packaging for jewelry and watches	X 🛛 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X 🗆 Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	X 🗆 Enamel jewelry
Semi-finished jewelry/ frame, mounting	X 🗆 Jewelry with pearl
Customized products	
Stone-settings/ manufacturing	

Does your company already import/use Italian products/equipments?

Other (please specify).....

If yes, please indicate the Italian producers/trademarks you work with:

X Knowledge of the market and trends of the sector
Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others





AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: AFRICAN FASHION INTERNATIONAL

ADDRESS: PO BOX 651242 Benmore

COUNTRY: South Africa

CITY: Johannesburg

WEBSITE: www.africanfashioninternational.com

DELEGATE (position): CEO

LANGUAGES SPOKEN BY DELEGATE: English and French

DATE OF ESTABLISHMENT: 2000

NUMBER OF EMPLOYEES: 30-100 (there are various subsidiaries and variable during the events)

TURNOVER (2016): over 1 billion euro

Please detail the product you deal with : Key luxury segments (gemstones, precious metals, jewellery & timepieces, fashion & beauty, leather goods, fragrances...). The CEO of this company is one of the pioneer business strategists and opinion leaders in the luxury industry. She has collaborated closely with both emerging luxury brands and established luxury companies, including Louis Vuitton, Chanel, Hermes, Gucci, Cartier, Christian Dior, Piaget, Coty Prestige, L'Oréal, Chopardetc..

Geographic area covered: Africa, Asia, USA, Europe, Caribbean, Middle East

COMPANY MAIN ACTIVITIES (please tick as applicable):

🗆 Importer	Departmental Store
X 🛛 Wholesaler	🗆 Retailer
🗆 Manufacturer-	□Chain stores
X 🗖 Distributor	X 🗆 Others (please specify) Shows and events

PRODUCT PROFILE OF INTEREST :

Earrings	Silver □ 800 X □ 925
Bracelets	□Cutlery
Necklaces	□ Trays



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Rings	Ornaments in silver
Brooches	Gold 🗆 9Kt 🗆 10Kt 🗆 14Kt X🗖 18Kt X🗖 22Kt X🗖 24Kt
Cuff links	X DJewellery
Pendants	X 🗆 Coral and cammei
Men's Jewellery (10%)	X 🗆 Precious stones
Chains in gold, platinum, silver	X 🗆 Partially worked jewellery
Writing instruments and luxury accessories	X 🗆 Platinum jewellery
Packaging for jewelry and watches	X 🛛 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X 🛛 Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	X 🗆 Enamel jewelry
Semi-finished jewelry/ frame, mounting	X 🗆 Jewelry with pearl
Customized products	
Stone-settings/	
manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments?

If yes, please indicate the Italian producers/trademarks you work with:

OBJECTIVES OF VISIT:

X Knowledge of the market and trends of the sector
Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others





EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: **BRASCO**

ADDRESS: bul. Stefan cel Mare 64

COUNTRY: Moldova

CITY: Chisinau

WEBSITE: www.brasco.md

DELEGATE (position): Owner

LANGUAGES SPOKEN BY DELEGATE: English

DATE OF ESTABLISHMENT: 1999

NUMBER OF EMPLOYEES: 10

TURNOVER (2016): 1.029.000 euro

Please detail the product you deal with : fashion gold, gold, silver, gold with diamonds

Geographic area covered: Moldova

COMPANY MAIN ACTIVITIES (please tick as applicable):

X 🛛 Importer	Departmental Store
U Wholesaler	🗆 Retailer
X 🗆 Manufacturer	□Chain stores
Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 X □ 925
X Bracelets	□Cutlery
X Necklaces	□ Trays
X Rings	□ Ornaments in silver
Brooches	Gold 🗆 9Kt 🗆 10Kt 🗙 🗖 14Kt X🗖 18Kt 🗆 22Kt 🗆 24K
Cuff links	X DJewellery



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Pendants	X 🗆 Coral and cammei
Men's Jewellery (10%)	X 🗆 Precious stones
Chains in gold, platinum, silver	Partially worked jewellery
Writing instruments and luxury accessories	X 🗆 Platinum jewellery
X Packaging for jewelry and watches	X 🗆 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	Medium jewelry/Fashion jewelry
X Concept and prototype, planning/design, 3d modelling	🗆 Enamel jewelry
X Semi-finished jewelry/ frame, mounting	X 🗆 Jewelry with pearl
Customized products	
X Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? X \square YES $\ \ \square$ NO

If yes, please indicate the Italian producers/trademarks you work with:

Anna Maria Cammilli, Ciaravolo, Valenti, Ganezzo, Giampiero Fiorini...

X Knowledge of the market and trends of the sector
 X Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others







COMPANY NAME: MONI'S JEWELLERY / S-GOLD KFT.

ADDRESS: 16 Egressy street

COUNTRY: Hungary

CITY: Kazincbarcika

WEBSITE: www.monis.hu

DELEGATE (position): Owners

LANGUAGES SPOKEN BY DELEGATE: English, bit of Italian

DATE OF ESTABLISHMENT: 1991

NUMBER OF EMPLOYEES: 24

TURNOVER (2016): 800.000 euro

Please detail the product you deal with : High jewellery, watches, wedding rings

Geographic area covered: Hungarian area

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
X 🗆 Wholesaler	X 🗆 Retailer
X 🗆 Manufacturer	□Chain stores
X 🗖 Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

Brooches	Gold 🗆 9Kt 🗆 10Kt X 🗆 14Kt X 🗆 18Kt 🗆 22Kt 🗆 24K
X Rings	□ Ornaments in silver
X Necklaces	□ Trays
X Bracelets	□Cutlery
X Earrings	Silver □ 800 X □ 925



EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

X Pendants	Coral and cammei
X Men's Jewellery (10%)	X 🗆 Precious stones
X Chains in gold, platinum, silver	Partially worked jewellery
X Writing instruments and luxury accessories	Platinum jewellery
X Packaging for jewelry and watches	X 🛛 Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	Enamel jewelry
Semi-finished jewelry/ frame, mounting	X 🗆 Jewelry with pearl
X Customized products	
Stone-settings/ manufacturing	

Does your company already import/use Italian products/equipments? X \square YES $\ \ \square$ NO

Other (please specify).....

If yes, please indicate the Italian producers/trademarks you work with: Fope, Pallavidini

X Knowledge of the market and trends of the sector
Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others







European Regional Development Fund

EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: SB ZOLOTO (Russia)

ADDRESS: Stratonavtov 9

COUNTRY: Russia

CITY: Moscow

WEBSITE: www.sb-zoloto.ru

DELEGATE (position): Sales supervisor

LANGUAGES SPOKEN BY DELEGATE: Russian, English

DATE OF ESTABLISHMENT: 2000

NUMBER OF EMPLOYEES: 20

TURNOVER (2016): 1 000 000

Please detail the product you deal with : Gold jewellery with precious and semi-precious inserts, gold jewellery without inserts. Silver jewellery. Baby jewellery, fashion jewellery, bijouterie.

Geographic area covered: Russia

COMPANY MAIN ACTIVITIES (please tick as applicable):

□ Importer	Departmental Store
X 🗆 Wholesaler	🗆 Retailer
□ Manufacturer-	□Chain stores
Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 □ 925
Bracelets	□Cutlery
Necklaces	□ Trays
X Rings	□ Ornaments in silver
Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
Cuff links	



EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

Pendants	Coral and cammei
Men's Jewellery	Precious stones
Chains in gold, platinum, silver	Partially worked jewellery
Writing instruments and luxury accessories	Platinum jewellery
Packaging for jewelry and watches	□ Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X 🛛 Fashion jewelry
Concept and prototype, planning/design, 3d modelling	Enamel jewelry
Semi-finished jewelry/ frame, mounting	□ Jewelry with pearl
Customized products	
Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? X 🗆 YES 🛛 NO

If yes, please indicate the Italian producers/trademarks you work with: Fanamo, Fraboso, Dorica, RGR, Camy G and Co

Knowledge of the market and trends of the sector
Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others





AND INVESTMENT FUNDS 2014/2020

COMPANY NAME: SAURUM OY (Finland)

ADDRESS: P.O. Box 1512

COUNTRY: Finland

CITY: Kuopio

WEBSITE: www.saurum.fi

DELEGATE (position): Managing Director

LANGUAGES SPOKEN BY DELEGATE: English, few Italian

DATE OF ESTABLISHMENT: 1942

NUMBER OF EMPLOYEES: 50

TURNOVER (2016): 6,1 Million Euro

Please detail the product you deal with : I deal with jewels in gold and silver, also with silver cutlery.

Geographic area covered: Finland, Scandinavia

COMPANY MAIN ACTIVITIES (please tick as applicable):

X 🗆 Importer	Departmental Store
X 🗆 Wholesaler	🗆 Retailer
X 🗆 Manufacturer-	□Chain stores
Distributor	Others (please specify)

PRODUCT PROFILE OF INTEREST :

X Earrings	Silver □ 800 X □ 925
Bracelets	X □Cutlery
X Necklaces	□ Trays
Rings	□ Ornaments in silver
Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
Cuff links	

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EUROPEAN STRUCTURAL AND INVESTMENT FUNDS 2014/2020

X Pendants	Coral and cammei
X Men's Jewellery	Precious stones
X Chains in gold, platinum, silver	Partially worked jewellery
Writing instruments and luxury accessories	Platinum jewellery
Packaging for jewelry and watches	Multi-coloured jewellery
X Components for jewelry (clasps, earring butterfly, separators, settings)	Medium jewelry/Fashion jewelry
Concept and prototype, planning/design, 3d modelling	Enamel jewelry
Semi-finished jewelry/ frame, mounting	Jewelry with pearl
X Customized products	
Stone-settings/ manufacturing	
Other (please specify)	

Does your company already import/use Italian products/equipments? X \square YES $\ \square$ \mathbb{NO}

If yes, please indicate the Italian producers/trademarks you work with: for ex. Greggio Argenterie

Knowledge of the market and trends of the sector
X Renewing contracts or contacts with existing suppliers
Preliminary meetings and contacts with existing suppliers
X Research for new products and suppliers
Others

