

# B2B Salone del Gusto 2018

Torino, September 20th 2018

## Company Profile Form

# CANADA



<b>Company name</b>	<b>A. BERTOZZI IMPORTING</b>
<b>Address</b>	2070 CODLIN CRESCENT, UNIT 2
<b>Zip code, City, Country</b>	M9W 7J2, ETOBICOKE, ONTARIO, CANADA
<b>Website</b>	<a href="http://www.bertozziepicture.com">www.bertozziepicture.com</a>
<b>Date of establishment</b>	1952
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer of cheese, oil, sauces, pesto, chocolate, cured meat, pasta.
<b>What is your main commercial driver?</b>	<input checked="" type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input checked="" type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input checked="" type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input checked="" type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input checked="" type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input checked="" type="checkbox"/> Spreads &amp; jams</li> <li><input checked="" type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input checked="" type="checkbox"/> Yes, gluten free</li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20th 2018

## Company Profile Form

# CANADA



<b>Company name</b>	<b>CUCINA FINE FOODS</b>
<b>Address</b>	289 Corot
<b>Zip code, City, Country</b>	H3E 1K8, Verdun, Quebec, Canada
<b>Website</b>	<a href="http://www.cucinafinefoods.com">www.cucinafinefoods.com</a>
<b>Date of establishment</b>	2015
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input checked="" type="checkbox"/> distributor <input checked="" type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Import and distribution of fine, artisanal Italian ingredients to high end restaurants and gourmet food stores.
<b>What is your main commercial driver?</b>	<input checked="" type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input checked="" type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**Please indicate the specific products you are looking for:**

**Packaged Food**

- Baked products (bread and substitutes)
- Pastries & biscuits
- Dairy products (milk, cheese, yoghurt, ice cream, etc.)
- Canned / preserved food (either of vegetable or animal origin)
- Prickles
- Mushrooms & truffles
- Dried processed food (either of vegetable or animal origin)
- Frozen processed food (either of vegetable or animal origin)
- Cured meats (hams, raw hams, salami, etc.)
- Pasta
- Rice
- Oils and fats (either of vegetable or animal origin)
- Sauces, dressings and condiments (vinegar included)
- Sweet & savoury snacks
- Spreads & jams
- Confectionery (chocolate & candies)

**Fresh Food**

- Meat
- Fish & seafood
- Eggs
- Fruits
- Nuts
- Vegetables
- Pulses
- Mushrooms & truffles

**Hot drinks**

- Coffee
- Tea

**Soft drinks**

- Carbonates (either cola or non-cola based drinks)
- Fruit juices
- Bottled water
- Sports & energy drinks

**Alcoholic drinks**

- Wine
- Beer
- Cider & perry
- Fortified wines (vermouth, porto, etc.)
- Spirits
- Liqueurs

**Are you interested in Bio-Organic, Natural Health products?**

- No
- Yes

## B2B Salone del Gusto 2018

Torino, September 20th 2018

### Company Profile Form

# DANIMARCA



<b>Company name</b>	<b>L'ITALIA BUONA</b>
<b>Address</b>	Suomisvej, 4
<b>Zip code, City, Country</b>	1927, Frederiksberg C, Denmark
<b>Website</b>	<a href="http://italiabuona.dk">http://italiabuona.dk</a>
<b>Date of establishment</b>	2014
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importing and representing Italian brands on the territory (Danmark), on both foodservice and retail.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input checked="" type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input checked="" type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input checked="" type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input checked="" type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input checked="" type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input checked="" type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input checked="" type="checkbox"/> Yes</li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# FINLANDIA



<b>Company name</b>	<b>Monditaly</b>
<b>Address</b>	Juurakkokuja 4
<b>Zip code, City, Country</b>	01510, Vantaa, Finland
<b>Website</b>	<a href="http://www.monditaly.com">www.monditaly.com</a>
<b>Date of establishment</b>	2006
<b>Please indicate if you are:</b>	<ul style="list-style-type: none"><li>• importer</li><li>• distributor</li><li>• wholesaler</li><li>• chain store / shopping mall / GDO</li><li>• delicatessen boutique / food &amp; beverage specialist</li><li>• hotel / resort</li><li>• other, please specify</li></ul>
<b>Activity description</b>	<p>Monditaly imports and distributes quality food and beverages. Our main focus are Italian products even though we have also some other products in our portfolio. Our services include food trainings and activities related with Italy.</p>
<b>What is your main commercial driver?</b>	<ul style="list-style-type: none"><li>• Quality</li><li>• Price</li><li>• Quality / Price</li></ul>
<b>What is your target consumer average income?</b>	<ul style="list-style-type: none"><li>• Low</li><li>• Medium</li><li>• High</li></ul>
<b>Do you already import Italian products?</b>	<ul style="list-style-type: none"><li>• Yes</li><li>• No</li></ul>

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li>• <b>Packaged Food</b> <ul style="list-style-type: none"> <li>• Baked products (bread and substitutes)</li> <li>• Pastries &amp; biscuits</li> <li>• Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li>• Canned / preserved food (either of vegetable or animal origin)</li> <li>• Pickles</li> <li>• Mushrooms &amp; truffles</li> <li>• Dried processed food (either of vegetable or animal origin)</li> <li>• Frozen processed food (either of vegetable or animal origin)</li> <li>• Cured meats (hams, raw hams, salami, etc.)</li> <li>• Pasta</li> <li>• Rice</li> <li>• Oils and fats (either of vegetable or animal origin)</li> <li>• Sauces, dressings and condiments (vinegar included)</li> <li>• Sweet &amp; savoury snacks</li> <li>• Spreads &amp; jams</li> <li>• Confectionery (chocolate &amp; candies)</li> </ul> </li> <li>• <b>Fresh Food</b> <ul style="list-style-type: none"> <li>• Meat <ul style="list-style-type: none"> <li>• Fish &amp; seafood</li> <li>• Eggs</li> </ul> </li> <li>• Fruits</li> <li>• Nuts</li> <li>• Vegetables</li> <li>• Pulses</li> <li>• Mushrooms &amp; truffles</li> </ul> </li> <li>• <b>Hot drinks</b> <ul style="list-style-type: none"> <li>• Coffee</li> <li>• Tea</li> </ul> </li> <li>• <b>Soft drinks</b> <ul style="list-style-type: none"> <li>• Carbonates (either cola or non-cola based drinks)</li> <li>• Fruit juices</li> <li>• Bottled water</li> <li>• Sports &amp; energy drinks</li> </ul> </li> <li>• <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li>• Wine</li> <li>• Beer</li> <li>• Cider &amp; perry</li> <li>• Fortified wines (vermouth, porto, etc.)</li> <li>• Spirits</li> <li>• Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li>• No</li> <li>• <input checked="" type="checkbox"/> Yes, natural Wines, health foods (high proteins, low carbs, vegan)</li> </ul>
<p><b>Please provide further useful information (i.e. new business projects, specific needs, etc.)</b></p>	<p>We are looking to develop an Italian gelato concept for our customers, I.e. build a package where we give our customers the knowledge of gelato-making and sell them all the goods they need for making a good ice-cream.</p>



# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# GERMANIA



**BREMER FEINKOST**  
CONTOR

<b>Company name</b>	<b>BREMER FEINKOST</b>
<b>Address</b>	Bogenstrasse, 8
<b>Zip code, City, Country</b>	28195, Bremen, Germany
<b>Website</b>	<a href="http://www.bremer-feinkost.de">www.bremer-feinkost.de</a> (under maintenance)
<b>Date of establishment</b>	2012
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine food for delicatessen boutiques, deli shops and supermarkets (upscale).
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>

**B2B Salone del Gusto 2018**  
*Torino, September 20th 2018*

**Company Profile Form**

**GERMANIA**



nd - food & beverage

DÜSSELDORF

<b>Company name</b>	<b>ND FOOD</b>
<b>Address</b>	Bogenstrasse, 8
<b>Zip code, City, Country</b>	40227, Duesseldorf, Germany
<b>Website</b>	<a href="http://www.food-nd.com">www.food-nd.com</a>
<b>Date of establishment</b>	2010
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input type="checkbox"/> distributor <input checked="" type="checkbox"/> wholesaler <input checked="" type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine food. ND Food operates also in the Private Label segment.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes, Bio products</li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# GERMANIA



<b>Company name</b>	<b>ANTONIO VIANI IMPORTE</b>
<b>Address</b>	August Spinoler Strasse, 12
<b>Zip code, City, Country</b>	30079, Goettingen, Germany
<b>Website</b>	<a href="http://www.viani.de">www.viani.de</a>
<b>Date of establishment</b>	n.a.
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine food.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>

**B2B Salone del Gusto 2018**  
Torino, September 20<sup>th</sup> 2018

**Company Profile Form**

**ISRAELE**



<b>Company name</b>	<b>Tasty food Ltd.</b>
<b>Address</b>	P.O. BOX 2111
<b>Zip code, City, Country</b>	Nes Ziona, Israel
<b>Website</b>	<a href="http://tasty-sauces.de/">http://tasty-sauces.de/</a> ; <a href="http://tasty-food.indexm.co.il">http://tasty-food.indexm.co.il</a>
<b>Date of establishment</b>	2009
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input checked="" type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input checked="" type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**Please indicate the specific products you are looking for:**

**Packaged Food**

- Baked products (bread and substitutes)
- Pastries & biscuits
- Dairy products (milk, cheese, yoghurt, ice cream, etc.)
- Canned / preserved food (either of vegetable or animal origin)
- Pickles
- Mushrooms & truffles
- Dried processed food (either of vegetable or animal origin)
- Frozen processed food (either of vegetable or animal origin)
- Cured meats (hams, raw hams, salami, etc.)
- Pasta
- Rice
- Oils and fats (either of vegetable or animal origin)
- Sauces, dressings and condiments (vinegar included)
- Sweet & savoury snacks
- Spreads & jams
- Confectionery (chocolate & candies)

**Fresh Food**

- Meat
- Fish & seafood
- Eggs
- Fruits
- Nuts
- Vegetables
- Pulses
- Mushrooms & truffles

**Hot drinks**

- Coffee
- Tea

**Soft drinks**

- Carbonates (either cola or non-cola based drinks)
- Fruit juices
- Bottled water
- Sports & energy drinks

**Alcoholic drinks**

- Wine
- Beer
- Cider & perry
- Fortified wines (vermouth, porto, etc.)
- Spirits
- Liqueurs

**Are you interested in Bio-Organic, Natural Health products?**

- No
- Yes, vegan food



# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# MACEDONIA



<b>Company name</b>	<b>TINEX</b>
<b>Address</b>	St. Treta Makedonska Brigada 56
<b>Zip code, City, Country</b>	1000, Skopje, FYROM
<b>Website</b>	<a href="http://tinex.com.mk">http://tinex.com.mk</a>
<b>Date of establishment</b>	1994
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input checked="" type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Retail supermarket with 50 stores all over the country.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input checked="" type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Please indicate the specific products you are **looking for**:

**Packaged Food**

- Baked products (bread and substitutes)
- Pastries & biscuits
- Dairy products (milk, cheese, yoghurt, ice cream, etc.)
- Canned / preserved food (either of vegetable or animal origin)
- Prickles
- Mushrooms & truffles
- Dried processed food (either of vegetable or animal origin)
- Frozen processed food (either of vegetable or animal origin)
- Cured meats (hams, raw hams, salami, etc.)
- Pasta
- Rice
- Oils and fats (either of vegetable or animal origin)
- Sauces, dressings and condiments (vinegar included)
- Sweet & savoury snacks
- Spreads & jams
- Confectionery (chocolate & candies)

**Fresh Food**

- Meat
- Fish & seafood
- Eggs
- Fruits
- Nuts
- Vegetables
- Pulses
- Mushrooms & truffles

**Hot drinks**

- Coffee
- Tea

**Soft drinks**

- Carbonates (either cola or non-cola based drinks)
- Fruit juices
- Bottled water
- Sports & energy drinks

**Alcoholic drinks**

- Wine
- Beer
- Cider & perry
- Fortified wines (vermouth, porto, etc.)
- Spirits
- Liqueurs

Are you interested in Bio-Organic, Natural Health products?

- No
- Yes

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# PAESI BASSI



<b>Company name</b>	<b>LA PASTAIA</b>
<b>Address</b>	Potgieterstraat, 12-1
<b>Zip code, City, Country</b>	1053 XW, Amsterdam, Netherlands
<b>Website</b>	n.a.
<b>Date of establishment</b>	2005
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input checked="" type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine food.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input checked="" type="checkbox"/> <b>Mushrooms &amp; truffles</b></li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> <b>Frozen processed food (either of vegetable or animal origin)</b></li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input checked="" type="checkbox"/> <b>Pasta</b></li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> <b>Sauces, dressings and condiments (vinegar included)</b></li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input checked="" type="checkbox"/> <b>Yes</b></li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# PAESI BASSI



<b>Company name</b>	<b>VENETA IMPORT</b>
<b>Address</b>	Nieuw Zeelandweg, 8T
<b>Zip code, City, Country</b>	1045 AL, Amsterdam, Netherlands
<b>Website</b>	n.a.
<b>Date of establishment</b>	1998
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input checked="" type="checkbox"/> distributor <input checked="" type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine food.
<b>What is your main commercial driver?</b>	<input checked="" type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input checked="" type="checkbox"/> Pastries &amp; biscuits</li> <li><input checked="" type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input checked="" type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input checked="" type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input checked="" type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>

## B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

### Company Profile Form

# REPUBBLICA CECA



<b>Company name</b>	<b>NOI ITALIA</b>
<b>Address</b>	Kubova 2/535
<b>Zip code, City, Country</b>	18600, Prague 8, Prague, Czech Republic
<b>Website</b>	<a href="http://www.noi-italia.cz">www.noi-italia.cz</a>
<b>Date of establishment</b>	2003
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Import and distribution of Italian fine food.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes, healthy products</li> </ul>



# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# SPAGNA



<b>Company name</b>	<b>COMERCIAL CGB</b>
<b>Address</b>	Poligono Industrial Mas D'en Bosch, Parcela 4
<b>Zip code, City, Country</b>	17500, Ripoll, Gerona, Spain
<b>Website</b>	<a href="http://www.cgb.es">www.cgb.es</a>
<b>Date of establishment</b>	1986
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer and distributor of Italian fine foods & beverages.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>

**B2B Salone del Gusto 2018**  
Torino, September 20<sup>th</sup> 2018

**Company Profile Form**

**SVEZIA**



<b>Company name</b>	<b>MATMAKLARNA AB</b>
<b>Address</b>	P.O. BOX 6149
<b>Zip code, City, Country</b>	10322, STOCKHOLM, SWEDEN
<b>Website</b>	<a href="http://www.matmaklarna.se">www.matmaklarna.se</a>
<b>Date of establishment</b>	n.a.
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input checked="" type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer of cheese and cured meats.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input checked="" type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input checked="" type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Meat</li> <li><input checked="" type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input checked="" type="checkbox"/> Nuts</li> <li><input checked="" type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input checked="" type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input checked="" type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Wine</li> <li><input checked="" type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input checked="" type="checkbox"/> Yes</li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# SVEZIA



<b>Company name</b>	<b>WORLD BEER TRADING</b>
<b>Address</b>	Hornsbruksgatan 7
<b>Zip code, City, Country</b>	11734, Stockholm, Sweden
<b>Website</b>	www.worldbeertrading.se
<b>Date of establishment</b>	1996
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importer, seller and distributor to Systembolaget and restaurants.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are looking for:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> <b>Sweet &amp; savoury snacks</b></li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> <b>Nuts</b></li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Carbonates (either cola or non-cola based drinks)</b></li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Wine</b></li> <li><input type="checkbox"/> <b>Beer</b></li> <li><input type="checkbox"/> <b>Cider &amp; perry</b></li> <li><input type="checkbox"/> <b>Fortified wines (vermouth, porto, etc.)</b></li> <li><input type="checkbox"/> <b>Spirits</b></li> <li><input type="checkbox"/> <b>Liqueurs</b></li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> <b>Yes, gluten free and fair trade products</b></li> </ul>

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# SVIZZERA



<b>Company name</b>	<b>GOURMETHICA SÀRL</b>
<b>Address</b>	Rue Charles-Giron, 15
<b>Zip code, City, Country</b>	1203, Geneva, Switzerland
<b>Website</b>	<a href="http://www.gourmethica.com">www.gourmethica.com</a>
<b>Date of establishment</b>	2013
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Importing in Switzerland Italian wines, delicatessen and food products in general, with special attention to small producers and social cooperatives. The company supports projects with high social, ecological and ethical value, led by organisations or companies with added value for people, culture and the environment.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are <u>looking for</u>:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>



## B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

### Company Profile Form

# GRAN BRETAGNA



<b>Company name</b>	<b>Eusebi Deli</b>
<b>Address</b>	152 Park Road
<b>Zip code, City, Country</b>	G49HB, Glasgow, UK
<b>Website</b>	<a href="http://www.eusebideli.com">www.eusebideli.com</a>
<b>Date of establishment</b>	2015
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input checked="" type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input checked="" type="checkbox"/> other, restaurants
<b>Activity description</b>	Italian Restaurant and Deli. We celebrate the best of regional, seasonal Italian food. Quality and authenticity are our fundamental values. We celebrate and educate our customers on what are true and not fake Italian Products through "Meet the maker Events".
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Please indicate the specific products you are **looking for**:

- Packaged Food**
  - Baked products (bread and substitutes)
  - Pastries & biscuits
  - Dairy products (milk, cheese, yoghurt, ice cream, etc.)
  - Canned / preserved food (either of vegetable or animal origin)
  - Pickles
  - Mushrooms & truffles
  - Dried processed food (either of vegetable or animal origin)
  - Frozen processed food (either of vegetable or animal origin)
  - Cured meats (hams, raw hams, salami, etc.)
  - Pasta
  - Rice
  - Oils and fats (either of vegetable or animal origin)
  - Sauces, dressings and condiments (vinegar included)
  - Sweet & savoury snacks
  - Spreads & jams
  - Confectionery (chocolate & candies)
- Fresh Food**
  - Meat
  - Fish & seafood
  - Eggs
  - Fruits
  - Nuts
  - Vegetables
  - Pulses
  - Mushrooms & truffles
- Hot drinks**
  - Coffee
  - Tea
- Soft drinks**
  - Carbonates (either cola or non-cola based drinks)
  - Fruit juices
  - Bottled water
  - Sports & energy drinks
- Alcoholic drinks**
  - Wine
  - Beer
  - Cider & perry
  - Fortified wines (vermouth, porto, etc.)
  - Spirits
  - Liqueurs

Are you interested in Bio-Organic, Natural Health products?

- No
- Yes

# B2B Salone del Gusto 2018

Torino, September 20<sup>th</sup> 2018

## Company Profile Form

# STATI UNITI



The Import of Quality™

<b>Company name</b>	<b>Ritrovo Italian Regional Foods</b>
<b>Address</b>	4231 W Marginal Way SW
<b>Zip code, City, Country</b>	98106, Seattle, WA, USA
<b>Website</b>	<a href="http://www.ritrovo.com">www.ritrovo.com</a>
<b>Date of establishment</b>	2009
<b>Please indicate if you are:</b>	<input type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description</b>	Representing the diversity of Italy's regions, food and culture. Promoting consumption of non-industrial foods, grown and produced according to seasons. Ability to work with a producer to create a unique product both grounded in tradition and innovation.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No

Please indicate the specific products you are **looking for**:

**Packaged Food**

- Baked products (bread and substitutes)
- Pastries & biscuits
- Dairy products (milk, cheese, yoghurt, ice cream, etc.)
- Canned / preserved food (either of vegetable or animal origin)
- Prickles
- Mushrooms & truffles
- Dried processed food (either of vegetable or animal origin)
- Frozen processed food (either of vegetable or animal origin)
- Cured meats (hams, raw hams, salami, etc.)
- Pasta
- Rice
- Oils and fats (either of vegetable or animal origin)
- Sauces, dressings and condiments (vinegar included)
- Sweet & savoury snacks
- Spreads & jams
- Confectionery (chocolate & candies)

**Fresh Food**

- Meat
- Fish & seafood
- Eggs
- Fruits
- Nuts
- Vegetables
- Pulses
- Mushrooms & truffles

**Hot drinks**

- Coffee
- Tea

**Soft drinks**

- Carbonates (either cola or non-cola based drinks)
- Fruit juices
- Bottled water
- Sports & energy drinks

**Alcoholic drinks**

- Wine
- Beer
- Cider & perry
- Fortified wines (vermouth, porto, etc.)
- Spirits
- Liqueurs

Are you interested in Bio-Organic, Natural Health products?

- No
- Yes, gluten free

**Terra Madre – Salone del Gusto 2018 – Commercial B2B**  
*Torino, 20<sup>th</sup> - 22<sup>nd</sup> September 2018*

**Company Profile Form**

**RUSSIA**



<b>Company name</b>	<b>Kompany Group Dantrade SRL DANITA</b>
<b>Address</b>	Dubininskaya 69
<b>Zip code, City, Country</b>	Mosca RUSSIA
<b>Website</b>	www.dantrade.ru
<b>Date of establishment</b>	2005
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input checked="" type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description (Please indicate your core business / 5 lines)</b>	Importer and distributor of Italian fine food in the HO.RE.CA. sector
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input checked="" type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are looking for:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b><u>Packaged Food</u></b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Pickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b><u>Fresh Food</u></b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b><u>Hot drinks</u></b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b><u>Soft drinks</u></b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b><u>Alcoholic drinks</u></b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>
<p><b>Please provide further useful information (i.e. new business projects, specific needs, etc.)</b></p>	<p>We're looking for new products for the Russian market and new suppliers of products already present in our portfolio</p>

**Terra Madre – Salone del Gusto 2018 – Commercial B2B**  
*Torino, 20<sup>th</sup> - 22<sup>nd</sup> September 2018*

**Company Profile Form**

**RUSSIA**

<b>Company name</b>	<b>ITAL CITY FOOD</b>
<b>Address</b>	MOSCOW Ryabinovaya 65
<b>Website</b>	www.italcityfood.ru
<b>Date of establishment</b>	2003
<b>Please indicate if you are:</b>	<input type="checkbox"/> Importer <input checked="" type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> <b>Quality / Price</b>
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No
<b>Please indicate the specific products you are looking for:</b>	<input type="checkbox"/> <b>Packaged Food</b> <input type="checkbox"/> Baked products (bread and substitutes) <input checked="" type="checkbox"/> Pastries & biscuits <input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.) <input checked="" type="checkbox"/> Canned / preserved food (either of vegetable or animal origin) <input type="checkbox"/> Pickles <input type="checkbox"/> Mushrooms & truffles <input type="checkbox"/> Dried processed food (either of vegetable or animal origin) <input type="checkbox"/> Frozen processed food (either of vegetable or animal origin) <input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.) <input checked="" type="checkbox"/> Pasta <input checked="" type="checkbox"/> Rice <input checked="" type="checkbox"/> Oils and fats (either of vegetable or animal origin) <input checked="" type="checkbox"/> Sauces, dressings and condiments (vinegar included) <input type="checkbox"/> Sweet & savoury snacks <input checked="" type="checkbox"/> Spreads & jams <input checked="" type="checkbox"/> Confectionery (chocolate & candies)



	<ul style="list-style-type: none"><li><input type="checkbox"/> <b>Fresh Food</b><ul style="list-style-type: none"><li><input type="checkbox"/> Meat</li><li><input type="checkbox"/> Fish &amp; seafood</li><li><input type="checkbox"/> Eggs</li><li><input type="checkbox"/> Fruits</li><li><input type="checkbox"/> Nuts</li><li><input type="checkbox"/> Vegetables</li><li><input type="checkbox"/> Pulses</li><li><input type="checkbox"/> Mushrooms &amp; truffles</li></ul></li><li><input type="checkbox"/> <b>Hot drinks</b><ul style="list-style-type: none"><li><input type="checkbox"/> Coffee</li><li><input type="checkbox"/> Tea</li></ul></li><li><input type="checkbox"/> <b>Soft drinks</b><ul style="list-style-type: none"><li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li><li><input type="checkbox"/> Fruit juices</li><li><input type="checkbox"/> Bottled water</li><li><input type="checkbox"/> Sports &amp; energy drinks</li></ul></li><li><input type="checkbox"/> <b>Alcoholic drinks</b><ul style="list-style-type: none"><li><input type="checkbox"/> Wine</li><li><input type="checkbox"/> Beer</li><li><input type="checkbox"/> Cider &amp; perry</li><li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li><li><input type="checkbox"/> Spirits</li><li><input type="checkbox"/> Liqueurs</li></ul></li></ul>
<b>Are you interested in Bio-Organic, Natural Health products?</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> No</li><li><input checked="" type="checkbox"/> <b>Yes</b></li></ul>



**Terra Madre – Salone del Gusto 2018 – Commercial B2B**  
*Torino, 20<sup>th</sup> - 22<sup>nd</sup> September 2018*

**Company Profile Form**

**SINGAPORE**



<b>Company name</b>	<b>Da Paolo Group Pte Ltd</b>
<b>Address</b>	80 Club Street
<b>Zip code, City, Country</b>	069448, Singapore, Singapore
<b>Website</b>	www.dapaolo.com.sg
<b>Date of establishment</b>	1989
<b>Please indicate if you are:</b>	<input checked="" type="checkbox"/> importer <input type="checkbox"/> distributor <input type="checkbox"/> wholesaler <input type="checkbox"/> chain store / shopping mall / GDO <input checked="" type="checkbox"/> delicatessen boutique / food & beverage specialist <input type="checkbox"/> hotel / resort <input type="checkbox"/> other, please specify
<b>Activity description (Please indicate your core business / 5 lines)</b>	Da Paolo Group comprises of 10 outlets, 7 Gastronomia stores 3 Restaurants and a catering arm. Founded in 1989, to this day it remains a family-run business that is committed to offering authentic, quality Italian food.
<b>What is your main commercial driver?</b>	<input type="checkbox"/> Quality <input type="checkbox"/> Price <input checked="" type="checkbox"/> Quality / Price
<b>What is your target consumer average income?</b>	<input type="checkbox"/> Low <input checked="" type="checkbox"/> Medium <input type="checkbox"/> High
<b>Do you already import Italian products?</b>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

<p><b>Please indicate the specific products you are looking for:</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> <b>Packaged Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Baked products (bread and substitutes)</li> <li><input type="checkbox"/> Pastries &amp; biscuits</li> <li><input type="checkbox"/> Dairy products (milk, cheese, yoghurt, ice cream, etc.)</li> <li><input type="checkbox"/> Canned / preserved food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Prickles</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> <li><input type="checkbox"/> Dried processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Frozen processed food (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Cured meats (hams, raw hams, salami, etc.)</li> <li><input type="checkbox"/> Pasta</li> <li><input type="checkbox"/> Rice</li> <li><input type="checkbox"/> Oils and fats (either of vegetable or animal origin)</li> <li><input type="checkbox"/> Sauces, dressings and condiments (vinegar included)</li> <li><input type="checkbox"/> Sweet &amp; savoury snacks</li> <li><input type="checkbox"/> Spreads &amp; jams</li> <li><input type="checkbox"/> Confectionery (chocolate &amp; candies)</li> </ul> </li> <li><input type="checkbox"/> <b>Fresh Food</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Meat</li> <li><input type="checkbox"/> Fish &amp; seafood</li> <li><input type="checkbox"/> Eggs</li> <li><input type="checkbox"/> Fruits</li> <li><input type="checkbox"/> Nuts</li> <li><input type="checkbox"/> Vegetables</li> <li><input type="checkbox"/> Pulses</li> <li><input type="checkbox"/> Mushrooms &amp; truffles</li> </ul> </li> <li><input type="checkbox"/> <b>Hot drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Coffee</li> <li><input type="checkbox"/> Tea</li> </ul> </li> <li><input type="checkbox"/> <b>Soft drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Carbonates (either cola or non-cola based drinks)</li> <li><input type="checkbox"/> Fruit juices</li> <li><input type="checkbox"/> Bottled water</li> <li><input type="checkbox"/> Sports &amp; energy drinks</li> </ul> </li> <li><input type="checkbox"/> <b>Alcoholic drinks</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Wine</li> <li><input type="checkbox"/> Beer</li> <li><input type="checkbox"/> Cider &amp; perry</li> <li><input type="checkbox"/> Fortified wines (vermouth, porto, etc.)</li> <li><input type="checkbox"/> Spirits</li> <li><input type="checkbox"/> Liqueurs</li> </ul> </li> </ul>
<p><b>Are you interested in Bio-Organic, Natural Health products?</b></p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> No</li> <li><input type="checkbox"/> Yes</li> </ul>
<p><b>Please provide further useful information (i.e. new business projects, specific needs, etc.)</b></p>	<p>10 outlets, 2 central production kitchens and a catering department</p>