

International Key Player Profile Form

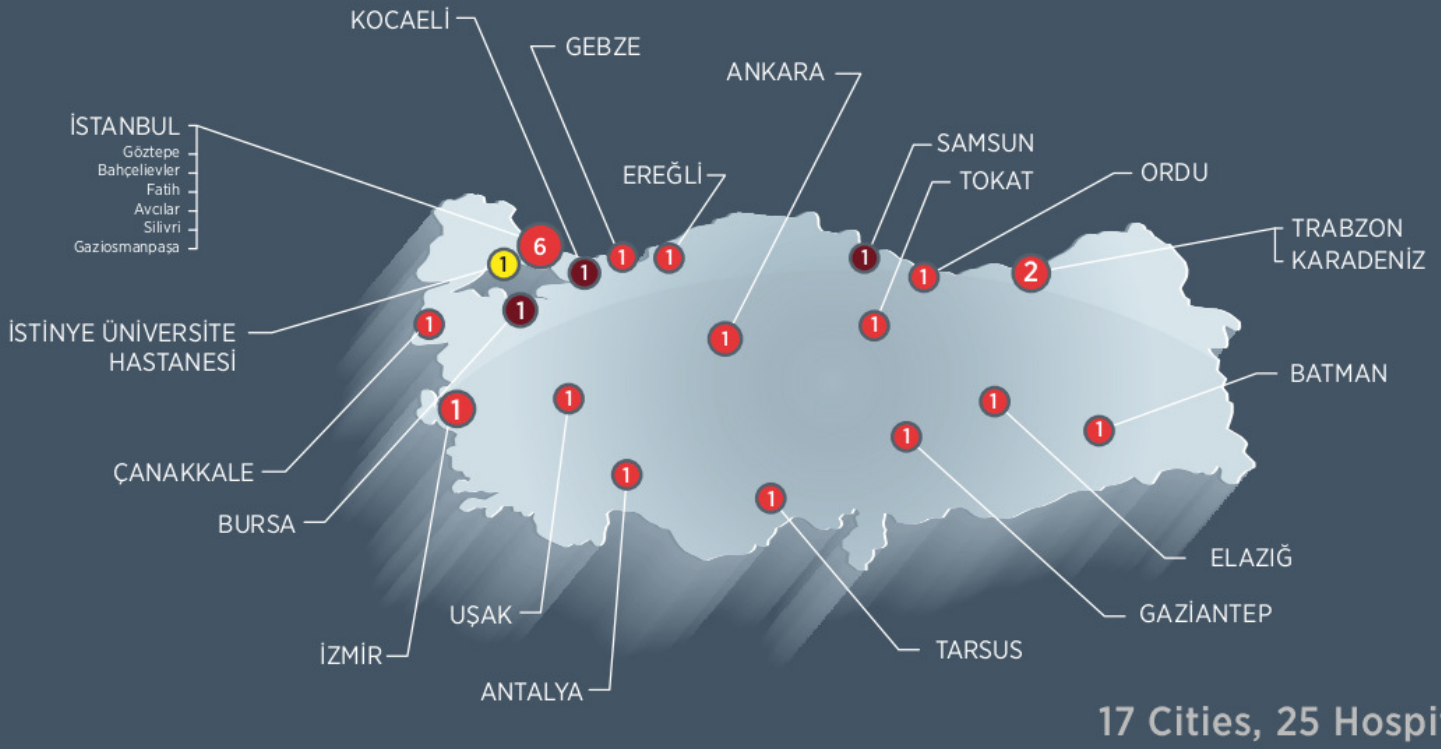
Working language: English

Company name	MLP Sağlık Hiz. AŞ
Website	http://www.medicalpark.com.tr/
Date of establishment	1996
Turnover in euro (€) in 2016	1.5 Billion Euro
Nr of employees in 2016	22.000
Please indicate your business areas:	<input checked="" type="checkbox"/> Healthcare <input type="checkbox"/> Cosmetics / Beauty
Please indicate your activities:	<input checked="" type="checkbox"/> Import <input checked="" type="checkbox"/> Distribution <input type="checkbox"/> Agent <input checked="" type="checkbox"/> Manufacturer of pharmaceuticals, medical devices and food supplements
Please describe your activities:	Procurement, Contract Management, Importing, Maintenance, Insurance, Technology Management (Monitoring the existing systems)
Please specify the sectors:	<input checked="" type="checkbox"/> PLANNING DESIGN AND CONSTRUCTION (feasibility studies, planning design, Health centers planning design and construction supervision, etc.) <input checked="" type="checkbox"/> MEDICAL EQUIPMENT (Electromedical equipments, Laboratory equipments, Diagnostic Physiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)
Please detail the products you deal with (and related brands): - typology - range	Radiology, Operation Theatre, Intensive Care Units and other general biomedical technology equipment
Please indicate whether you have your own brand/s	Some designs (Pendants etc)
Geographic areas covered	All around the country (30 different locations)
Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies	Acendis GMBH (Germany)
Please indicate your customers' characteristics.	Packager
Please indicate products/services/processes solutions you are looking for	All kinds of hospital equipments
Please indicate which kind of cooperation you would be more interested in: (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier)	Supplier
Please give further useful information	We are a health care group and we are running hospitals. Due to this fact we need better, more efficient and affordable solutions..
Please give the specific purpose of your visit to Italy	Getting better solution with better prices.
Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so	We have four different hospital projects by the end of this year. Next year we have two extra projects. Total investment just for biomedical is about 35M Euro. Next year planned investment is about 20M Euro.



MLPCARE

CORPORATE PRESENTATION - 2017

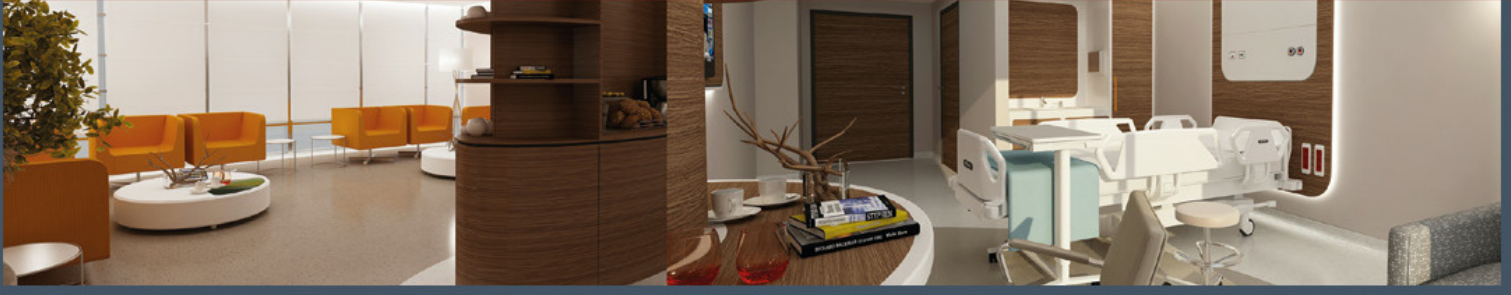


TURKEY'S MOST WIDESPREAD AND ACCESSIBLE HOSPITALS GROUP

- MEDICAL PARK (21 HOSPITALS)
- VM MEDICAL PARK (3 HOSPITAL)
- İSTİNYE ÜNİVERSİTE HASTANESİ (1 HOSPITAL)



4 HOSPITALS IN THE NEXT 2 YEARS



25 Hospitals

522.965 m² Indoor Space

1.612 Physicians

4.475 Beds

16.000 Employees

182 Operating Rooms

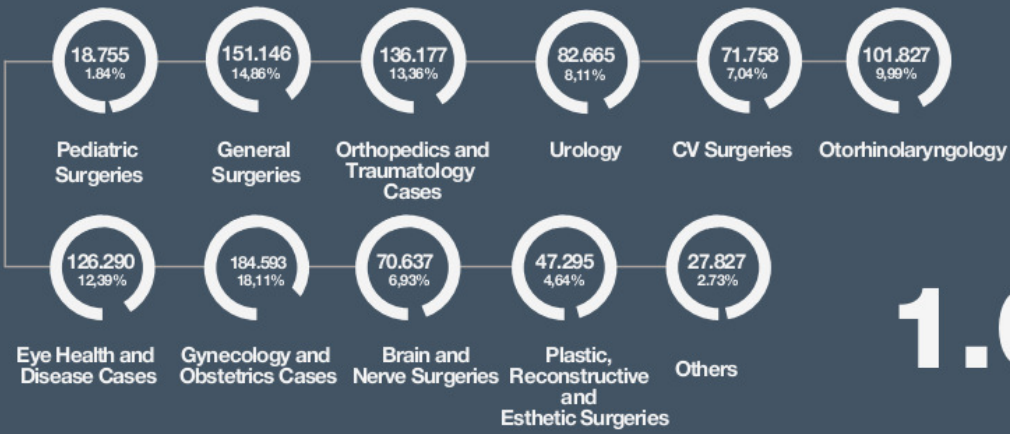
HEALTH ALWAYS COMES FIRST

**TOTAL NUMBER OF DISTINCT
PATIENTS TREATED IN OUR GROUP
7,5 MILLION**

**WE'VE ALREADY SERVED
~10% OF TURKEY'S
POPULATION**

*** 2005-2016**





1.018.970 Surgeries*

*2011 – 2016 Surgery Statistics



"We deal with great care and devotion for all kinds of sophisticated surgeries."

4.422 PATIENTS WERE GIVEN NEW LIFE WITH ORGAN TRANSPLANTS



Kidney transplant, liver transplant, pancreas transplant and corneal transplant surgeries are executed within our organ transplant centers.



www.organtransplantation-center.com

WE RANKED FIRST FOR THE 3RD TIME IN THE WORLD IN ORGAN TRANSPLANTATION*

**Medical Park Antalya Hospital Complex Organ Transplant Center became the one who performed once more the most transplant surgery in the world in 2011.*

OUR SOLID ORGAN TRANSPLANT CENTERS

- Medical Park Antalya Hospital Complex,
- Medical Park Göztepe Hospital Complex,
- Medical Park İzmir Hospital

BONE MARROW TRANSPLANTS

THE HIGHEST STANDARDS



2.941 BONE MARROW TRANSPLANTS*

Approx. 600 bone marrow transplants per year.

Adult and pediatric bone marrow transplant centers that work with international standards, are integrated to the international bone marrow banks. Our physicians experts provide training to the international colleagues.

* 2011 - 2016 Bone Marrow Transplants Statistics

www.bonemarrowcenter.com

Adult Bone Marrow Transplant Centers

Medical Park Antalya Hospital Complex,
Medical Park Göztepe Hospital Complex,
Medical Park Bahçelievler Hospital,
Medical Park İzmir Hospital

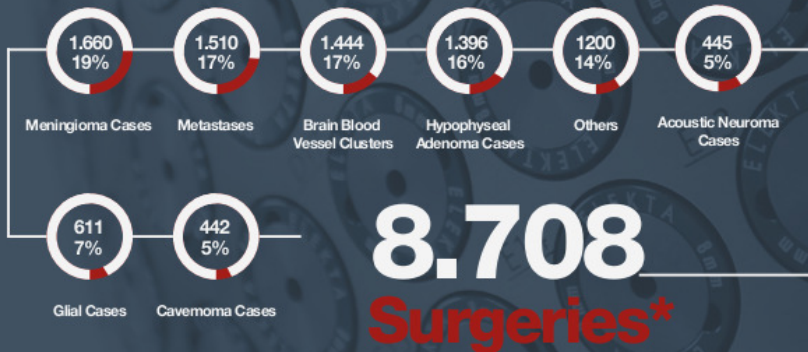
Pediatric Bone Marrow Transplant Centers

Medical Park Antalya Hospital Complex,
Medical Park Göztepe Hospital Complex,
Medical Park Bahçelievler Hospital,
Medical Park Samsun Hospital.

"Bone marrow transplantation decisions are made by our Transplant Council consists of extremely experienced and pioneering scientists adhering to international standards (EBMT, CIBMTR, ISCT)."

BRAIN AND NERVE SURGERY

GAMMA KNIFE RADIOSURGERY



• **WORLD-CLASS
GAMMA KNIFE
EXPERIENCE**

* Gamma Knife experience of our team by 2016



INTRAOPERATIVE MR

Intraoperative MR imaging is used in brain and spine surgeries and enables surgeons to image the progress of a tumor cleaning operation. This method involves using an MRI scanner combined with navigation and ultrasound technologies

while the patient undergoes surgery. The process provides a clear image of the tissue and helps ensure complete removal of the tumor during surgery, thus reducing the risk of post-surgery tumor residues.

Rated the World's 10th Most Excellent Center in Parkinson's Disease Surgery

PARKINSON'S DISEASE: NEUROSTIMULATOR*

RATED THE WORLD'S 10TH MOST EXCELLENT CENTER IN PARKINSON'S DISEASE SURGERY

**THE METHOD APPLIED
IN SURGICAL TREATMENT OF
PARKINSON'S DISEASE AND
VARIOUS MOVEMENT DISORDERS**

SUCCESS RATE: 80%

* A small battery-powered device



- *Advanced neuroradiologic imaging systems*
- *Latest world-class scientific treatment methods*
- *Highly skilled academic physicians*

ONCOLOGY

TURKEY'S FIRST PRIVATE
**ONCOLOGY
HOSPITAL**



CENTER OF EXCELLENCE

- ONCOLOGICAL SURGERY
- PEDIATRIC ONCOLOGY
- GYNECOLOGIC ONCOLOGY
- UROONCOLOGY
- RADIATION ONCOLOGY
- RADIOTHERAPY (LINAC, HIPEC)
- TOMOTHERAPY
- GAMMA KNIFE
- MEDICAL ONCOLOGY



CARDIOLOGY AND CV SURGERY

WORLD-CLASS QUALITY OF MEDICAL SERVICE

CENTER OF EXCELLENCE

20.422*

240.988*

Bypasses Angiographies

* 2011-2016 operation statistics

- Beating-heart bypass surgeries
- Interventional cardiology procedures
- Permanent or temporary cardiac pacemaker implantations
- Balloon valvuloplasty
- Electrophysiology studies
- Congenital heart defect corrective surgeries (ASD, VSD, PDA)
- Carotid artery stenosis and peripheral artery stenosis



STEM CELL AND TISSUE TYPING



Our Tissue Typing Laboratory secured accreditation by successfully and correctly analyzing all samples during the Balkan External Proficiency Testing process, which the Europe Federation for Immunogenetics (EFI) has administered since 2008, and in the UK NEQAS quality program.

“As one of the Tissue Typing Laboratories (DTL) in Turkey, our unit participates in EFI’s External Proficiency Testing program and continues to pursue further accreditation.”

IN VITRO FERTILIZATION

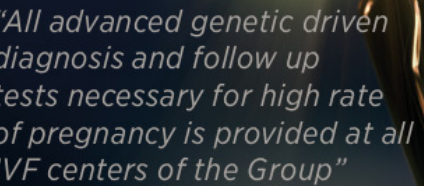
ADVANCED TECHNOLOGY, HIGH SUCCESS RATE

11.309 IVF OPERATIONS*

15% of our IVF patients from abroad.

- The pregnancy rate for under age 35 is 48% worldwide, the rate is 70% at MLPCARE

* 2011-2016 operation statistics
www.invitrofertilizationcenter.com



“All advanced genetic driven diagnosis and follow up tests necessary for high rate of pregnancy is provided at all IVF centers of the Group”

GENETIC DIAGNOSIS CENTER



- **LABORATORIES EQUIPPED WITH THE LATEST TECHNOLOGY**
- **EXPERIENCED MEDICAL STAFF**
- **HIGHEST EXTERNAL QUALITY CONTROLS**

“Routine tests, cancer genetics, pharmacogenetics, predisposition/risk tests and preimplantation genetic diagnoses are executed in separate laboratory units.”

PLASTIC, RECONSTRUCTIVE AND ESTHETIC SURGERY

ESTHETIC HEALTH



“Medical Park Plastic, Reconstructive and Esthetic Surgery Center ensures the maximum satisfaction, happiness and long-term health through advanced techniques and highly experienced surgeon team”

- Face Lift
- Gynecomastia
- Arm, Leg and Body Esthetics
- Liposuction
- Breast Augmentation and Reduction
- Breast Reconstruction
- Calf Esthetics
- PRP Injection
- Rhinoplasty
- Hair Implantation

OBESITY SURGERY

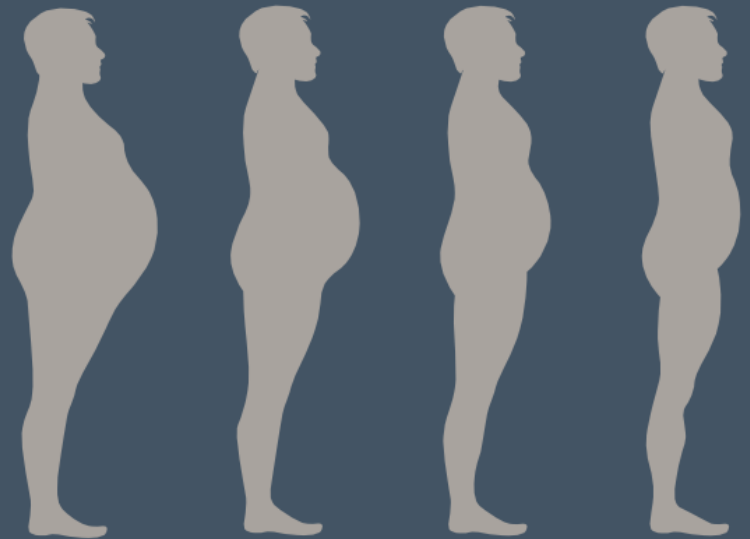
TOTAL NUMBER OF SURGERY PATIENT IN 2016 IS 1170

Number of anastomotic leakage 6
Number of patients with infection 4
Number of patients can't lose expected weight six months after obesity surgery 3

Success Rate



- Gastric Bypass Surgery
- Sleeve Gastrectomy



ORTHOPEDICS SURGERY

TOTAL NUMBER OF SURGERY PATIENT IN 2016 IS 12.052

Number of patients with infection 124

Number of patients with Revisions after surgery 55

Success Rate

%99.3

INNOVATIVE, EXPERT CARE AND TREATMENT FOR A WIDE RANGE OF ORTHOPAEDIC CONDITIONS AFFECTING THE BONES AND JOINTS, MUSCLES, CARTILAGE AND LIGAMENTS.

- *Foot and ankle,*
- *Hand,*
- *Hip and knee,*
- *Oncology,*
- *Pediatrics,*
- *Shoulder and elbow,*
- *Spine,*
- *Sports medicine and trauma.*



- **WORKSHOPS ORGANISED FOR THE PHYSICIANS**
- **EXCHANGE PROGRAM OPPORTUNITIES FOR THE PHYSICIANS**
- **EXCHANGE PROGRAM OPPORTUNITIES FOR THE NURSES AND THE MEDICAL STAFF**
- **CONSULTING ON HOSPITAL/CLINIC SET-UP AND MANAGEMENT**

HOW WE SHARE OUR KNOW HOW?

As Medical Park Hospitals Group we care about sharing our accumulated knowledge and modern treatment method with our colleagues and the people all around the world.

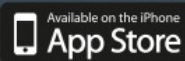
Our iPhone app brings Medical Park's services right to your fingertips so that you can access our offerings at any time, from any location.



OUR MOBILE APPS MAKE MANAGING YOUR HEALTH EASIER THAN EVER

MEDICALPARK **TV**
ON AIR

Ultimate information for your health by our leading doctors through MEDICAL PARK TV



www.medicalparktv.com

AFFILIATED FACULTIES OF MEDICINE



BAU TIP

BAHÇEŞEHİR ÜNİVERSİTESİ TIP FAKÜLTESİ
"scientia et amore vitae"

Medical Park Göztepe
Hospital Complex



Medical Park Bahçelievler

İSÜ | İSTİNYE
ÜNİVERSİTESİ
İ S T A N B U L

İstinye Üniversite Hastanesi

FROM DREAM TO REALITY

"The clinical experiences of the students of our affiliated faculties of medicine begin from the first day of their education within the hospitals"



**MLPCARE
PROVIDES WELL-EQUIPPED, HIGH-TECH,
MODERN AND COMFORTABLE UNITS
TO MEET ALL YOUR HEALTHCARE NEEDS**



THANK YOU

MEDICALPARK

VM MEDICALPARK