

COMPANY PROFILE

INTERNATIONAL COMPANIES

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| Company name | INTELEC Holdings, S.A. | |
| Address | Ave. Samora Machel, no 120, 1 st Floor | |
| Post code, City | Maputo - Mozambique | |
| Phone | | |
| Fax | | |
| E-mail | | |
| Website | www.intelecholdings.com | |
| Contact person (name and position) | Haje Amade Pedreiro - CEO | |
| Spoken languages | Portuguese; English | |
| Description of your activity | <p>INTELEC is a leading group in the Mozambican market and its main business area is the energy sector, a strategic sector for the country's development and the 2nd biggest in terms of turnover.</p> <p>INTELEC is the mother company of a group of Mozambican companies, operating in diversified areas such as energy, mineral resources, telecommunications, advertising, tourism, banking, construction and consulting.</p> | |
| Date of establishment | 14 th November 1997 | |
| Turnover | 197,403,847.28 USD | |
| Nr of employees | Employing altogether over 2,000 employees in the group | |
| Geographic areas covered | Mozambique | |

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| Activity sector | <input type="checkbox"/> Power distribution and energy production (including smart grid and off grid systems) <input type="checkbox"/> Renewable Energy (Photo voltaic, Solar energy (thermal) <input type="checkbox"/> Waste Management / Recycling..... <input type="checkbox"/> Water/Wastewater Treatment..... <input type="checkbox"/> Telecommunication..... <input type="checkbox"/> Roads and motorways..... <input type="checkbox"/> Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories, urban décor..... <input type="checkbox"/> Building construction (residential/commercial etc.)..... |
| Please detail the products you deal with (and related brands): - typology - range | Electrical equipement and spares; Telecom equipment and spares; Construction material, and others from different brands. |
| Please indicate if you are already sole agent of foreign products | Yes |
| Please indicate if you have contacts with foreign companies. If yes, indicate the country/ies | Huawei (China); Quintas & Quintas (Portugal); PowerTech (RSA); Novabase (Portugal); others. |
| Please indicate your customers' characteristics | Public, Private and Family sectors according to the products that we provide in each company in the group. |
| Please indicate if you have already worked with Italian companies. If yes, which ones? | We have acquired stringing equipment from TESMEC. |
| Sub-sectors you are mostly interested in (related to <i>activity sectors</i> above): | We are look forward to be updated in new technologies related to the areas of activity that our group operates namely energy, mineral resources, telecommunications, advertising, tourism, banking, construction and consulting. |

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| <p>Please indicate any products/services/processes solutions you might looking for:</p> | <p>New solutions applicable to energy, mineral resources, telecommunications, advertising, tourism, banking, construction, IT sectors.</p> |
| <p>Please indicate which kind of cooperation with Piedmontese companies you might be interested in:</p> | <p>I would like to cooperate with companies in energy, mineral resources, telecommunications, advertising, tourism, banking, construction, IT and consulting.</p> |
| <p>Please give the specific purpose of your visit in Italy:</p> | <p>Participate in "<u>FER: opportunity and international best practices on HPP, water to energy and energy efficiency</u>" and establish business networking with Italy companies to explores business opportunities.</p> |