





# **Company Profile**

COMPANY NAME			
ADDRESS			
POSTCODE	CITY	PROVINCE	
TELEPHONE		FAX	
HOME PAGE			
E-MAIL			
CONTACT PERSON			
JOB TITLE			

## **1. ACTIVITY SECTOR**

INDUSTRY
TEXTILE/FASHION
PLASTIC/RUBBER
METALLURGY
MECHANICAL
ENGINEERING
WOOD/FURNITURE

FOOD/AGROINDUSTRY PRODUCT AND SERVICES FOR THE BUILDING SECTOR WELLNESS AND BEAUTY CHEMISTRY SERVICES OTHER (specify) \_\_\_\_\_

## 2. DESCRIPTION OF THE PRODUCTS/SERVICES

DESCRIPTION	DUTY CODE

#### Who is the final consumer of your products/services?

What is the main application of your products/services?





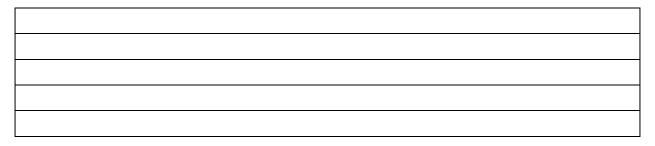


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# 3. COMPANY INFORMATION

WORKFORCE :
EXPORT TURNOVER (%) :
% 2011
% 2012

#### Where do you sell your product?

GEOGRAFIC AREA	0-15%	15-40%	40-60%	60-100%
Italy				
Europe				
Asia				
Usa and Canada				
Latin America				
Mediterranean				
Middle East				

## 4. COMMERCIAL PROFILE

Main factor of competitiveness of your company:

Design	Ratio price/quality
Quality	Brand name/Presentation
Technology	Range of products
Other (specify)	

Presence in foreign markets (please indicate the countries):













# Your presence in foreign markets:

Direct	Franchising
Representative	Main Distribution
License	Importer/Distribution
Joint venture	Other (specify)

#### **Main Competitors:**

ENTERPRISES	COUNTRY

#### 5. MARKET INFORMATION

Previous Experience in the local market (if any):

Is your company in contact with local companies?	Yes	No
Would you like to contact any specific company?	Yes	No

If yes, specify the name and the address

NAME	ADDRESS	TELEPHONE	CONTACT PERSON

Is there any specific company you want NOT to contact?

Yes No











## If yes, specify the name and the address

NAME	ADDRESS	TELEPHONE	CONTACT PERSON

#### 6. PARTNER RESEARCH

Type of partner you are looking for:

Direct Representative License Joint venture Franchising Main Distribution Importer/Distribution Other (specify)

Describe briefly the profile of the partner you would like to meet:

# 7. PERSON IN CHARGE OF THE MISSION – FOREIGN LANGUAGES SPOKEN

NAME AND SURNAME	
WORKING POSITION	
TEL.	MOB.
E MAIL	
LANGUAGE SPOKEN	



